



Santa Monica College Career Technical Education Committee  
APPLICATION for 2024 – 2025 Perkins Funds

**Information Sheet for other Funding Sources to avoid supplanting  
Grant funds are meant to supplement, not supplant**

**Lottery funds**

There is no application process as Lottery would like to keep the requests open and flexible.

Chairs can email Sasha King directly with a copy to Alex Becket simply stating their funding request. As long as the request is for:

Academic/instructional materials and technology to support online and/or on ground classroom instruction with a direct benefit to students' academic success and cognitive learning in the online or on ground classroom.

Faculty need to provide a brief explanation (two to three sentences) on how their request/s support academic success of students in the online and/or on ground classroom.

Associated Students

Here are a few examples of what A.S. can fund:

- Guest speakers
- Graduation stoles for students
- Funds for food/refreshments for students/student events
- T-shirts or other SMC swag for students
- Payments to vendors for services for students

*Criteria*

- No salaries or wages to any students or employees of Santa Monica College will be funded.
- No prizes or giveaways with transferrable value.
- The A.S. Board of Directors will not fund proposals retroactively nor reimburse any expenses incurred prior to Board Approval.
- Proposals should be submitted by Wednesdays at 2pm (Weekly, rolling basis).
- Proposals need to be reviewed (and approved) by the A.S. Finance Committee (Wednesdays @ 11am) and the A.S. Board of Directors (Mondays @ 3pm).
- All proposals must abide by the A.S. Fiscal Policy. Please review this for complete criteria and requirements.

*How?*

Submit a Funding Proposal using the links below!

**Purchase Proposal**: A Proposal to purchase equipment or materials, not tied to a specific event.

**Event Proposal**. A proposal to fund an SMC event or activity (virtual at this time) that has a time and date.

[More information on AS Funding Proposals, including timelines click here.](#)



Santa Monica College Career Technical Education Committee  
APPLICATION for 2024 – 2025 Perkins Funds

[Associates](#)

Submissions are generally due in October and in April. You will see a Bulletin asking for submissions. It takes a Professor to back/market the lecture and it has to be geared towards our students and it should Enrich, Inspire & Engage them. Generally, most speakers are paid a stipend of \$250.

[Chairs of Excellence](#)

**The Chairs of Excellence** are grants awarded to exceptional faculty members striving for innovative avenues to advance the opportunities of our students in this global environment with an equity-centric lens at the forefront of their proposal.

The Chairs of Excellence have been established for specific academic disciplines by the generous donations of individuals and corporations. Each chair is established with an endowment of \$100,000 or more, and maintained as separate fund within the permanently restricted portfolio of The Santa Monica College Foundation.

Each applicant is required to submit a proposal for the three-year project. The \$15,000 is awarded over the three-year period at \$5,000 per academic year.

- Only full-time faculty in the Chair's designated discipline may apply.
- Proposals must be approved by their department chair.

*The Selection Committee reviews the proposals with the following priorities in mind:*

- Professional development of the faculty member can be included as part of the stated goal as long as it pertains directly to a positive impact on student outcomes.
- Proposals must clearly state how the funds will be used to meet the stated goals.
- Selection Committee will meet in April. Decisions will be rendered and formally announced immediately following.



Santa Monica College Career Technical Education Committee  
APPLICATION for 2024 – 2025 Perkins Funds

Before submitting a proposal, please check with the following resources.

- Lottery
- [Associated Students](#)
- [Associates](#)
- [Foundation](#)
  - [Chairs of Excellence](#)
  - [Special Program Funding](#)

Please submit the following:

- Grant Proposal
- Signed Core Indicator Report
- Budget
- Quotes

Please do not submit links to items. If you cannot obtain a quote, take a screen shot of the item(s) and copy/paste onto a Word document.

**For computer/hardware items – quotes must be obtained from [IThelp@smc.edu](mailto:IThelp@smc.edu).**

The items listed in the budget should be described in the proposal. The reader should be able to look at the budget and know what the items are for after reading the proposal.



Santa Monica College Career Technical Education Committee  
APPLICATION for 2024 – 2025 Perkins Funds

Perkins V – The Strengthening Career and Technical Education for the 21<sup>st</sup> Century Act was signed into law in 2018 with significant changes. The new Act requires that funds be used to develop more fully the academic knowledge and technical and employability skills of secondary education students and postsecondary education students who elect to enroll in Career and Technical Education (CTE) programs and programs of study.

**Changes in the Use and Administration of Perkins Funds**

- **Accountability (Meeting Performance Indicators)** - projects must focus on Core Indicators for their TOP code and improving student success (attainment of 2.0 or better), completions (degree, certificate or transfer-ready status), employment (placement/retention in jobs), gender-equity,
- **Connections Between Secondary and Postsecondary Education** – course sequences from high school through college must be established for each CTE program that receives funds
- **Links to Business and Industry** – A much stronger theme within the 2006 Act is increased coordination with business and industry. Additional focus is also placed on high-demand occupations, in addition to those that are high skill and high wage.
- **Special Populations** – A greater emphasis has been placed on special populations by placing the provision of activities to prepare special populations for high-skill, high-wage or high-demand occupations that will lead to self-sufficiency into the required use of funds. We have two name changes and three new populations:

- Individuals with Disabilities
- Economically Disadvantaged
- Non-traditional Fields
- Single Parents (*Including single pregnant woman*)
- Out of Workforce Individuals (*Used to be Called Displaced Homemaker*)
- English Learners (*Used to be Called Limited English Proficient*)
- Homeless Youth (*New*)
- Youths who are in or have aged out of the foster care system (*New*)
- Youth with parents in the armed forces and on active duty (*New*)

**Please submit one application per TOP code**

Total Funding Perkins Requested: <b>144,373.35</b>	Date: <b>2/2/2024</b>
Program/Discipline Name: <b>Registered Nursing</b>	
Program TOP Code: <b>1230</b>	
Department: <b>Health Sciences</b>	
Department Chair: <b>Salvador Santana</b>	Email: <a href="mailto:Santana_salvador@smc.edu">Santana_salvador@smc.edu</a>
Submitted by: <b>Bonnie Flores</b>	<a href="mailto:flores_bonnie@smc.edu">flores_bonnie@smc.edu</a>



Santa Monica College Career Technical Education Committee  
APPLICATION for 2024 – 2025 Perkins Funds

Check all activity categories to be funded with Perkins V:

- Career Exploration and Development.** Provide career exploration and career development activities through an organized, systematic framework;
- Professional Development.** Provide professional development for a wide variety of CTE professionals;
- Skill Development.** Provide the skills necessary to pursue high-skill, high-wage or in-demand industry sectors or occupations;
- Skill and Program Integration.** Support integration of academic skills into CTE programs;
- Implement Achievement Programs.** Plan and carry out elements that support the implementation of CTE programs and programs of study and that result in increased student achievement
- Develop and Implement Evaluations.** Develop and implement evaluations of the activities funded by Perkins;



Santa Monica College Career Technical Education Committee  
APPLICATION for 2024 – 2025 Perkins Funds

**Part I:** Review the core indicator report by TOP Code and total each positive, negative, N/R or N/A outcome in the last column of the College Core Indicator Report.

11 of the 40 are at or above the District negotiated level(s);

6 of the 40 are below the District negotiated level(s);

23 of the 40 are listed as (N/R or N/A)

*The 3 numbers in the gray boxes should add up to 40*

**Part II:** If no core indicator information is available for the TOP Code of the program you want to improve with CTE funds, specify the reason there is no data by checking the appropriate box.

- The program is new
- The program is offered in noncredit only
- The program is small and SAM C courses are not offered every year
- The program recently had a TOP Code change \*
- The courses and/or the certificate were miscoded \*
- Miscoded programs were corrected, but we are still waiting for reports to be updated
- The program is interdisciplinary [core courses are outside the TOP code of program or will only have completers (certificates and degrees)]

**NOTE:** \* CODING ERRORS SHOULD BE CORRECTED NEXT YEAR

**Reminder:** The College must retain in audit files a paper copy of Section I Part F titled “College Core Indicator Information by TOP” signed by the Department Chair (or authorized Designee) for each funded TOP Code.



Santa Monica College Career Technical Education Committee  
APPLICATION for 2024 – 2025 Perkins Funds

In columns 2 insert the State Negotiated rate for the year you are requesting funds – 2024-25.  
In column 3 insert the District (Local) Negotiated rate for the year you are requesting funds – 2024-25.

If the Core Indicator Reports for 2024-25 are not available, please use Core Indicator reports from 2023-2024.

Please remember there is a two-year lag in the data.

For example – if you’re looking at the Core Indicate data for FY 2022-23, the data reflects cohort information from FY 2020-21.

[https://misweb.cccco.edu/perkinsV/Core\\_Indicator\\_Reports/Forms\\_All.aspx](https://misweb.cccco.edu/perkinsV/Core_Indicator_Reports/Forms_All.aspx)

or [SMC pre-downloaded by 4 digit TOP](#)

Column 1	Column 2	Column 3	Column 4	Column 5	Column 6
Indicator	2024-2025 State Negotiated Level	2024-2025 Local Negotiated Level	2022-2023 Fiscal Year Planning College Performance	2023-2024 Fiscal Year Planning College Performance	2024-2025 Fiscal Year Planning College Performance
Unduplicated Count (CTE Headcount)			373	480	
Number of Concentrators			94	101	
<b>Core Indicator 1:</b> Postsecondary Retention & Placement	91.75	91.75	96.91	96.19	
<b>Core Indicator 2:</b> Earned Postsecondary Credential	89.00	89.00	100.0	100.0	
<b>Core Indicator 3:</b> Non-traditional Program Enrollment	26.00	26.00	22.35	23.46	
<b>Core Indicator 4:</b> Employment	73.23	73.23	83.33	85.00	



Santa Monica College Career Technical Education Committee  
APPLICATION for 2024 – 2025 Perkins Funds

**Please provide a narrative explaining how your Perkins Funded Project in 2024-2025 will improve your Core Indicator Data.**

**Core indicator 1** (Postsecondary Retention & Placement):

Is this indicator above or below the state negotiated level?  Above  Below

If this indicator is below, please state why:

If this indicator is below, please state how you plan to improve it:

**Core Indicator 2** (Earned Postsecondary Credential):

Is this indicator above or below the state negotiated level?  Above  Below

If this indicator is below, please state why:

If this indicator is below, please state how you plan to improve it:

**Core Indicator 3** (Non-traditional Program Enrollment. Currently Non-Traditional is based on gender):

Is this indicator above or below the state negotiated level?  Above  Below

If this indicator is below, please state why:

A worldwide nursing shortage continues to exist; therefore, increasing the number of men in nursing is a national goal. Our 4th semester cohort of nursing students just graduated in December 2023; 15% percent of the class was male gender. Among our current 1st semester students 30% of the class is male gender and 32% of the incoming class of students are male student nurses. These numbers indicate that male enrollment is on the rise, which correlates to the national increase in men in nursing. Historically, nursing has been a profession dominated by women, but men are needed for diversification and improvements to quality care and patient outcomes.

If this indicator is below, please state how you plan to improve it:

The Santa Monica College nursing program supports our male nursing students by providing great role models via our Associate Dean and many male adjunct faculty and by creating an inclusive culture for students of every gender. There are also opportunities for community participation in the Student Nurses Association (SNA). The executive members of the SNA leadership council consists of 75% male students and they act as mentors to both male and female students in all semesters of the program. An increased male presence helps to recruit more men, which will ultimately make an impact to the nursing community.





Santa Monica College Career Technical Education Committee  
APPLICATION for 2024 – 2025 Perkins Funds

<p><b>Core Indicator 4 (Employment):</b>          Is this indicator above or below the state negotiated level? <input checked="" type="checkbox"/> Above <input type="checkbox"/> Below</p> <p>If this indicator is below, please state why:</p> <p>If this indicator is below, please state how you plan to improve it:</p>
---

**Program Completers:** Information Requested below can be obtained from the California Community Colleges "Data Mart and Report" Web-site.

[http://datamart.cccco.edu/Outcomes/Course\\_Ret\\_Success.aspx](http://datamart.cccco.edu/Outcomes/Course_Ret_Success.aspx)

Term	Total Enrollments	Retained	Percent Retained	No. of Noncredit Certificates Awarded	No. of Bachelor Degrees Awarded	No. of AA/AS Degrees Awarded	No. Of Certificates Awarded (18units and above)	No. of Department Certificates Awarded (fewer than 18 units)
<b>2020 - 21</b>	1583	1557	98.4	5	0	106	0	0
<b>2021 - 22</b>	1271	1239	97.5	3	0	35	0	0
<b>2022 – 23</b>	1589	1494	94.02	7	0	63	0	0

ADVISORY COMMITTEE
<p><b>1. What are the major issues or trends that have been raised by your Industry Advisory Committee over the last several meetings?</b></p> <p>Our Industry Advisory Committee is a group that is supported by employers, our clinical facilities, hospitals, and hiring agencies. During meetings they provide feedback to help us improve our program and the skills that they seek in a new graduate nurse. Their feedback, state board licensure pass rates, and job rates post-graduation are all considered as the faculty work collaboratively as to implement program improvement strategies. The advisory committee has brought up the need for improved soft skills (therapeutic communication), critical judgement, and clinical reasoning. The top concerns that new nurses face are medication errors, patient falls, infection control, documentation errors, and using SBAR communication when a patient is deteriorating. To help address all of these issues, we engage students</p>



Santa Monica College Career Technical Education Committee  
APPLICATION for 2024 – 2025 Perkins Funds

critical thinking and clinical judgement through case studies on exams, simulations in the lab, and use of safe care practices in the clinical setting. The faculty work diligently to ensure that the students are equipped to meet the industry standards. We do this through increased use of nursing technology, patient simulators, and practice with equipment in the skills lab.

**2. How will your Perkins V Project address these issues?**

The more the students practice in a safe, and non-threatening environment, the better equipped they will be to manage issues when they arise in the real world. Our mannikins are essential for simulations where SBAR and therapeutic communication are integrated. It is vital that our faculty are trained on how to prepare students to meet the expected standards in a real world healthcare environment. Patients are sicker than in decades past and students need to be prepared for how to care for an acutely and chronically ill patient population that is aging. It is necessary that our skills and simulation lab reflect real world practice and our patient simulators should reflect the diversity of the population. The current mannikins in the skills lab are over a decade old with missing limbs. Thus, we need to acquire new mannikins that can be used for the multiple simulations that occur each semester. Additionally, it is vital to expand our supply base so students can come in to practice injections and medication administration on simulated patients before administering medication to human patients. New simulated patient mannikins, intravenous supplies, needles, syringes, chest tubes, and practice medication will allow students to feel comfortable with integrating technology in the performance of patient care in a campus lab setting prior to performing the skill in a non-simulated patient care setting. Additional funds will enable faculty to attend national conferences to enhance their development of how to foster student equity. The medication carts, patient charts, and chart racks will mimic a real world nursing station where students can explore patient backgrounds and review patient medications for safe administration.

**3. How do your planned activities relate to your program plan or program review?**

Our nursing curriculum is in alignment with the requirements of our accrediting agencies (BRN and ACEN), and are supported by our advisory committee. The activities outlined in our curriculum are essential and assist the improvement of the nursing program and our students. Perkins Grant Funds will also assist the professional development of our faculty in providing an equitable learning environment for students who need alternative learning strategies. Our graduates must be competent with latest technology (IV pumps, IV insertion, CPR mannikin, Code Blue resuscitation, Simple Simon, Hal 3000, Super Chloe), as well as be familiar with working equipment in a contemporary curriculum. The Care in Motion video assist device will enable students to view positive feedback and opportunities for improvement. Nursing is continually evolving and nurses have more demands than in previously decades, this has been exacerbated with the nursing shortage and will continue for the foreseeable future. As such, new graduates need to be ready right after graduation. This equipment and supplies will prepare our students for what they will encounter in the workplace. Our accrediting agencies require instructional outcomes to focus on safe and effective nursing practice and the goal of the nursing faculty is to ensure that our students and patients maintain safety above all else. Repetition and practice in the lab increases student competence and confidence while reducing anxiety and improving patient outcomes.



Santa Monica College Career Technical Education Committee  
APPLICATION for 2024 – 2025 Perkins Funds

**Local Application Program Information by TOP Code**

**Briefly describe program improvement issues(s) concerning this TOP code and include specific examples. (Limited to 2,000 characters, or approximately ½ page of text)**

The SMC nursing program is a rigorous course of study that enables our students to obtain a quality education that is respected by our community partners. In the past two quarters, we have had a 100% pass rate on our state boards, which shows how well the program prepares them for licensure and safe practice. The nursing program continuously examines our practices and engages in discourse to see how we can improve the quality of nurses that exit our program. The nursing profession is demanding and it is vital that students are prepared to meet the challenge of an aging and chronically ill population. Historically, nurses were caretakers of patients. While that remains a foundational skill, nurses are now expected to be the eyes of the doctor and recognize the warning signs of patient deterioration by intervening quickly. As a result, our students need to be challenged to face this fast-paced, demanding, and rewarding career. Our faculty challenge one another to examine how we can stay relevant in this dynamic field and ensure that the environment is safe for the students while reflecting real-world nursing. The faculty at SMC continue to increase the rigor of the program through the integration of high-fidelity simulation and technology that will enable the students to successfully care for patients and pass their state licensure exam. Each course and every student utilizes our skills and simulation lab. During an 8-week course, students will perform two simulations; during a 4-week course, one simulation. The skills lab is open daily for drop in skills, referral from instructors, and for skills boot camps. When the students are not in the clinical setting, they are able to schedule an appointment to practice hands-on skills, such as IV and Foley catheter insertion, tracheostomy care, CPR training, and IV fluid administration, bedmaking, bed baths, and medication administration to name a few. This practice enables students to gain confidence in their skills and reduces anxiety. The new mannikins and equipment supports the theoretical and clinical objectives. Additionally, students are better able to retain the knowledge and perform better when faced with a similar situation with a real patient. The CPR mannikins will enable resuscitation simulations, the chest tubes will help students understand how to properly set-up for a respiratory emergency, the IV tubing, infusion pumps, and intravenous insertion supplies enable student learning in how to administer medication and fluids in a safe manner to patients, the medication carts, patient charts and racks will enable students to simulate safe medication administration practice. Safe medication administration is a top priority for being a safe nurse; therefore, teaching students how to perform this task safely is of utmost importance. The injection pads and syringes are needed to perform safe, basic nursing care.

**Briefly describe how the issue(s) will be addressed. What activities will be conducted? Please describe the items in the budget here if not already described elsewhere.**

(Limited to 2,000) characters, or approximately ½ page of text.)

Perkins Grant Funds will help enable the SMC nursing program to improve the skills and simulation lab by providing updated technology for hands-on practice and learning. The CPR chests will help the students learn how to adequately resuscitate patients in emergency scenarios. The Simple Simon and Super Chloe mannikins will enable the students of all levels to practice basic nursing skills, such as bed



Santa Monica College Career Technical Education Committee  
APPLICATION for 2024 – 2025 Perkins Funds

baths and range of motion exercises. The Hal simulation mannikin will help prepare nursing students to participate in hands-on simulations for general nursing care, including tracheostomy care, cardiac, respiratory, and gastrointestinal and genitourinary assessments. The care in motion video assist device will enable students to review simulations and better understand positive interventions and opportunities for improvement in their patient care. Mannikins improve critical thinking and clinical decision making when placed in a similar situation with real patients. The healthcare landscape is changing. Patients enter the hospital sicker than in years past and the students need to be prepared to care for these patients by critically thinking about what is wrong and intervening in a timely manner. This will lead to enhanced learning and better patient outcomes. Our accrediting agencies place much emphasis on the quality of the simulated experiences and technology, and we need to ensure that our skills and simulation lab is up-to-date and enhances the student learning experience. Professional development funds will enable the full-time faculty to attend the National League of Nursing Conference, which is focused on fostering student equity. As nursing educators, we need to shift away from a one-sized fits all education model and become flexible to accommodate for different learning styles by helping our students think critically and rationally. Faculty conferences help us provide students the tools they need to be successful and begin work as a nurse.



Santa Monica College Career Technical Education Committee  
APPLICATION for 2024 – 2025 Perkins Funds

<p>Below are the six §135(b) Requirements for Uses of Funds. Programs receiving these funds shall use such funds to A) develop, coordinate, implement, or improve CTE programs to meet the needs identified in the <a href="#">comprehensive needs assessment (CLNA)</a> and B) support CTE programs that are sufficient size, scope, and quality to be effective and that</p>	<p><i>Indicate with a check mark which requirements have been met, below.</i></p>	
Requirements for Uses of Funds	<b>MET</b>	<b>UNMET</b>
1. Provide career exploration and career development activities through an organized, systemic framework designed to aid students, including in middle grades, before enrolling and while participating in a career technical education program, in making informed plans and decisions about future education and career opportunities and programs of study. [§135(b)(1)]	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Provide professional development for teachers, faculty, school leaders, administrators, specialized instructional support personnel, career guidance and academic counselors, or para professionals. [§135(b)(2)]	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Provide within CTE the skills necessary to pursue careers in high-skill, high-wage, or in-demand industry sectors or occupations. [§135(b)(3)]	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Support integration of academic skills into CTE programs and programs of student to support 1) CTE participants at secondary school level in meeting the challenging State academic standards adopted under section 1111(b)(1) of the Elementary and Secondary Education Act of 1965 by the State in which the eligible recipient is located; and 2) CTE participants at the postsecondary level in achieving academic skills. [§135(b)(4)]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
5. Plan and carry out elements that support the implementation of CTE program and programs of study and that result in increasing student achievement of the local levels of performance established under section 113. [§135(b)(5)]	<input checked="" type="checkbox"/>	<input type="checkbox"/>
6. Develop and implement evaluations of the activities carried out with funds under this part, including evaluations necessary to complete the comprehensive needs assessment required under section 134(c) and the local report required under section 113(b)(4)(B). [§135(b)(6)]	<input checked="" type="checkbox"/>	<input type="checkbox"/>



Santa Monica College Career Technical Education Committee  
APPLICATION for 2024 – 2025 Perkins Funds

**FOR THOSE REQUIREMENTS LISTED ABOVE AS “UNMET”**

**Describe specific activity(ies) intended to address the unmet requirement(s)**

**(Limited to 2,000 characters, or approximately ½ page of text.)**

Technology in healthcare is referred to as informatics. The Santa Monica College nursing program endeavors to ensure that students are ready to hit the ground running when they begin their nursing careers. Therefore, nursing informatics training begins in the first semester of the nursing program. Students progress on a continuum throughout the program ending with advanced technology that they will be expected to utilize when entering the workforce. Technology changes continuously and as a result, we must change with the times. What was cutting edge a few years ago, becomes obsolete. Patient care technology enables nurses to be able to assess the health status of patients more readily and improve outcomes. While it is preferred for new nurses to enter new graduate training programs for six months, it is not a reality for most. The nursing shortage demands that organizations hire new nurses and get them trained and working with patients in a timely fashion. Therefore, we need to ensure that their training is up to date to meet the national standards and demands of the changing workforce. Providing integrative technology into our nursing program strengthens the hands-on skills that new nurses need as well as preparing them for state licensure. Perkins funds plays a tremendous role in helping Santa Monica College nursing maintain high standards of care that are demanded by governing agencies, healthcare organizations, and patients.



Santa Monica College Career Technical Education Committee  
APPLICATION for 2024 – 2025 Perkins Funds

Perkins V is very specific about the Permissive uses of funds. Your proposal should address one or more of the allowable activities listed below.

**Check activities to be funded with Perkins V funds. Permissive Uses Per Section 135(c)**

<input type="checkbox"/> Involve parents, businesses, and labor organizations, in the design, implementation and evaluation of CTE programs authorized under this title, including establishing effective programs and procedures to enable informed and effective participation in such programs. [§135(c)(1)]
<input type="checkbox"/> Provide career guidance and academic counseling, which may include information described in section 118, for students participating in career and technical education programs, that: a) improves graduation rates and provides information on postsecondary and career options, including baccalaureate degree programs, for secondary students, which activities may include the use of graduation and career plans; and b) provides assistance for postsecondary students, including for adult students who are changing careers or updating skills; [§135(c)(2)]
<input type="checkbox"/> Local education and business (including small business) partnerships, including for: a) work-related experiences for students, such as internships, cooperatives education, school based enterprises, entrepreneurship, and job shadowing that are related to career and technical education programs; b) adjunct faculty arrangements for qualified industry professionals; and c) industry experience for teachers and faculty; [§135(c)(3)]
<input type="checkbox"/> Provide programs for special populations. [§135(c)(4)]
<input type="checkbox"/> Assist career and technical student organizations. [§135(c)(5)]
<input type="checkbox"/> Mentor and support services. [§135(c)(6)]
<input type="checkbox"/> Lease, purchase, upgrade or adapt equipment, including instructional aides and publications (including support for library resources) designed to strengthen and support academic and technical skill achievement. [§135(c)(7)]
<input type="checkbox"/> Teacher preparation programs that address the integration of academic and CTE and that assist individuals who are interested in becoming CTE teachers and faculty, including individuals with experience in business and industry. [§135(c)(8)]
<input type="checkbox"/> Develop and expand postsecondary program offerings at times and in formats that are accessible for students, including working students, including through the use of distance education. [§135(c)(9)]
<input type="checkbox"/> Develop initiatives that facilitate the transition of sub-baccalaureate CTE students into baccalaureate degree programs, including: articulation agreements between sub-baccalaureate degree granting postsecondary educational institutions; post-secondary dual and concurrent enrollment programs; academic and financial aid counseling for sub-baccalaureate career and technical education students that informs the students of the opportunities for pursuing a baccalaureate degree and advises the students on how to meet any transfer requirements; and d) other initiatives to i) encourage the pursuit of a baccalaureate degree; and ii) overcome barriers to enrollment in and completion of baccalaureate degree programs, including geographic and other barriers affecting rural students and special populations. [§135(c)(10)]
<input type="checkbox"/> Provide activities to support entrepreneurship education and training. [§135(c)(11)]
<input checked="" type="checkbox"/> Improve or develop new CTE courses, including the development of new proposed CTE programs of study for consideration by the eligible agency and courses that prepare individuals academically and technically for high-skill, high-wage or high-demand occupations and dual or concurrent enrollment opportunities by which CTE students at the secondary level could obtain postsecondary credit to count towards an associate or baccalaureate degree. [§135(c)(12)]
<input type="checkbox"/> Develop and support small, personalized career-themed learning communities. [§135(c)(13)]



Santa Monica College Career Technical Education Committee  
 APPLICATION for 2024 – 2025 Perkins Funds

<input type="checkbox"/>	Provide support for family and consumer sciences programs. [§135(c)(14)]
<input type="checkbox"/>	Provide CTE programs for adults and school dropouts to complete secondary education or dropouts to complete secondary education or upgrade technical skills. [§135(c)(15)]
<input type="checkbox"/>	Provide assistance to individuals who have participated in services and activities under this Act in continuing their education or training or finding an appropriate job. [§135(c)(16)]
<input type="checkbox"/>	Support training and activities (such as mentoring and outreach) in nontraditional fields. [§135(c)(17)]
<input type="checkbox"/>	Provide support for training programs in automotive technologies. [§135(c)(18)]
<input type="checkbox"/>	Support innovative initiatives, which may include: a) improving the initial preparation and professional development of CTE teachers, faculty, administrators, and counselors; b) establishing, enhancing, or supporting systems for: i) accountability data collection under this Act, or reporting data under this Act; ii) implementing cCTE programs of study described in section 122(c)(1)(A); or iii) implementing technical assessments. [§135(c)(19)]
<input type="checkbox"/>	Support other CTE activities consistent with the purposes of the Act. [§135(c)(20)]

**Check One:** Activities described in this proposal will be funded

- Entirely with Perkins V Funds
- Entirely with Other Funding Sources
- Using Both Perkins V and Other Funding Sources

**The following are NOT allowable expenditures under Perkins V:**

- |                                     |   |
|-------------------------------------|---|
| 1. Entertainment                    | 9. Audits, except single audit  |
| 2. Awards and memorabilia           | 10. Contributions and donations   |
| 3. Individual memberships           | 11. Contingencies   |
| 4. College tuition, fees, books     | 12. Facilities and furniture *  |
| 5. Membership with orgs. that lobby | 13. General advertising   |
| 6. Fines and penalties              | 14. Alcohol   |
| 7. Insurance/self-insurance         | 15. Fund raising  |
| 8. Expenses that supplant           | 16. General administration  |
|                                     | 17. Faculty Salaries (for Instruction with the exception of adult or out-of-school youth) |

**EDGAR**

Provisions in the Education Department General Administrative Regulations Part 76 subpart F Sec. 76.533 Acquisition of real property; construction.





Santa Monica College Career Technical Education Committee  
APPLICATION for 2024 – 2025 Perkins Funds

**No State or subgrantee may use its grant or subgrant for acquisition of real property or for construction** unless specifically permitted by the authorizing statute or implementing regulations for the program.

**The interpretation of the Chancellor’s Office is that construction is not an allowable expenditure.**

EDGAR Part 74c Section 74.27 refers us to OMB circular A21 which specifies in J.16(B)(1) and (3)

**(1)** Capital expenditures for general purpose equipment, buildings, and land are **unallowable** as direct charges, except where approved in advance by the sponsoring agency.

**(2)** Capital expenditures for improvements to land, buildings, or equipment which materially increase their value or useful life are **unallowable** as direct charges, except where approved in advance by the sponsoring agency. **Sponsoring agency as used in the OMB circular is the USDE**

**Supplanting:** Supplanting or supporting staff or equipment that should be supplied by the District (maintaining programs rather than improving or expanding them).

The prohibition against facilities and furniture can also be based on the Supplement/Not Supplant provision found in Section 311 of the Perkins Act. Generally construction of a facility is a local responsibility as is the furnishing of the facility with furniture etc. Therefore, to charge such costs to the Perkins grant would be a supplanting of a local responsibility.

Please provide estimated costs of your projects proposed activities. **Please submit the budget spreadsheet and the [core indicator report](#) along with your application.** If you need assistance with budget development please contact the Perkins V Program Coordinator for assistance at x4023.

Total amount of Perkins V funding being requested for 2024-2025 **144,373.35**

Submitted by: **Bonnie Flores**

Date: **2/2/2024**

Proposals must be received *electronically* no later than February 9<sup>th</sup>, 2024, 5:00pm to [ramos\\_patricia@smc.edu](mailto:ramos_patricia@smc.edu) and [casillas\\_ruth@smc.edu](mailto:casillas_ruth@smc.edu).

## Perkins Budget Breakdown

Fiscal Year 2024-25

- **Please do not** generalize the items. For example - do not put "workshop expense" as this could be anything from flyers, student employees, faculty stipends, food, guest speakers, room rental, etc. You can put a subsection called "workshop expense" and itemize the expenses.

- If items are dependent of each other, they can be grouped into one item. For example - purchasing a desktop computer comes with a computer, monitor, mouse, keyboard. There is no need to separate this out.

- **If you do not have quotes please do not insert links.** Please copy and paste those items onto a Word document and submit the Word document along with this budget form. This form must be filled out.

Description	Quantity	Unit Price	Unit Price w/tax (10.25%)	Total	Type of expense	Level of Priority	Was this item described in the proposal?
<i>For stipends, please include benefit rate at 30%</i>							
Professional Development for faculty to attend the National League of Nursing Conference in San Antonio, Texas	7	\$3,000.00	\$3,307.50	\$23,152.50	Conference	High	Yes
Simple Simon Mannikin	1	\$1,040.77	\$1,147.45	\$1,147.45	Equipment	High	Yes
Mannequin for NGT insertion and trach care	2	\$1,560.72	\$1,720.69	\$3,441.39	Equipment	High	Yes
Power Strips with surge prevention	3	\$98.90	\$109.04	\$327.11	Equipment	Medium	Yes
Dual stethoscopes	8	\$12.50	\$13.78	\$110.25	Equipment	High	Yes
Single stethoscopes	10	\$14.83	\$16.35	\$163.50	Equipment	High	Yes
Assorted size syringes	3	\$19.49	\$21.49	\$64.46	Equipment	Medium	No
Alaris IV pumps	2	\$1,042.00	\$1,148.81	\$2,297.61	Equipment	High	Yes
Alaris IV tubing	3	\$251.67	\$277.47	\$832.40	Equipment	High	No
Piggy Back Tubing	3	\$116.12	\$128.02	\$384.07	Equipment	High	No
IV poles	3	\$98.03	\$108.08	\$324.23	Equipment	High	Yes
CPR torsos	2	\$257.75	\$284.17	\$568.34	Equipment	High	Yes
Patient Binders	10	\$22.29	\$24.57	\$245.75	Equipment	Medium	No
Patient clipboards	10	\$16.20	\$17.86	\$178.61	Equipment	Medium	No
IV injection pads	4	\$64.83	\$71.48	\$285.90	Equipment	High	Yes
IV catheter dressings	1	\$613.06	\$675.90	\$675.90	Equipment	High	Yes
Saline Flushes	1	\$1,114.84	\$1,229.11	\$1,229.11	Equipment	High	Yes
IV extension tubing	4	\$124.49	\$137.25	\$549.00	Equipment	High	Yes
IV catheters	1	\$676.36	\$745.69	\$745.69	Equipment	High	No
Butterfly IV Catheters	2	\$184.20	\$203.08	\$406.16	Equipment	High	No

Assorted size needles	3	\$31.41	\$34.63	\$103.89	Equipment	High	Yes
TB syringes	2	\$65.18	\$71.86	\$143.72	Equipment	High	No
Insulin syringes	2	\$66.95	\$73.81	\$147.62	Equipment	High	No
Underpads	2	\$120.05	\$132.36	\$264.71	Equipment	Medium	Yes
Utility Cart	1	\$305.56	\$336.88	\$336.88	Equipment	Medium	No
Chart Rack	1	\$1,261.88	\$1,391.22	\$1,391.22	Equipment	High	Yes
Bariatric CPR Manikin	1	\$1,058.16	\$1,166.62	\$1,166.62	Equipment	High	Yes
Life Support Simulator	1	\$654.99	\$722.13	\$722.13	Equipment	High	Yes
Diabetic injection pads	4	\$163.30	\$180.04	\$720.15	Equipment	High	Yes
Assorted size gauze	5	\$5.93	\$6.54	\$32.69	Equipment	Medium	No
Pill Pouches	1	\$60.96	\$67.21	\$67.21	Equipment	Medium	No

**TOTAL \$42,226.27**

## Perkins Budget Breakdown

Fiscal Year 2024-25

- **Please do not** generalize the items. For example - do not put "workshop expense" as this could be anything from flyers, student employees, faculty stipends, food, guest speakers, room rental, etc. You can put a subsection called "workshop expense" and itemize the expenses.

- If items are dependent of each other, they can be grouped into one item. For example - purchasing a desktop computer comes with a computer, monitor, mouse, keyboard. There is no need to separate this out.

- **If you do not have quotes please do not insert links.** Please copy and paste those items onto a Word document and submit the Word document along with this budget form. This form must be filled out.

Description	Quantity	Unit Price	Unit Price w/tax (10.25%)	Total	Type of expense	Level of Priority	Was this item described in the proposal?
<i>For stipends, please include benefit rate at 30%</i>							
Chest tubes	1	\$649.95	\$716.57	\$716.57	Equipment	High	Yes
Childbirth model with non-flexible pelvis	1	\$389.00	\$428.87	\$428.87	Equipment	Medium	No
Cloth Breast model	3	\$149.00	\$164.27	\$492.82	Equipment	Medium	No
Fetal Monitoring and Labor Progress Model	1	\$663.00	\$730.96	\$730.96	Equipment	High	No
Care in Motion Wireless Video Assisted Debriefing	1	\$16,495.00	\$18,185.74	\$18,185.74	Equipment	High	No
			\$0.00	\$0.00	Stipend	Low	No
			\$0.00	\$0.00	Stipend	Low	No
			\$0.00	\$0.00	Stipend	Low	No

**TOTAL \$20,554.95**



Working Cart #150574602

Add to Cart		
ALL ITEMS (35)	LIMITED (9)	DROP SHIP (7)
	#1207617   B. Braun #639-001 <b>PUMP KIT, SYRINGE PERFUSOR SPACE WIRELESS SW U D/S</b> Returns may require restocking fee	<b>Shipped by Manufacturer</b> Additional shipping charges may apply. \$5,182.50 x 1 per EA/1 <b>\$5,182.50</b>
	#1004507   B. Braun #87130520 <b>PUMP INFUSOMAT SPACE 2ND GEN NIMH BATT NON-WIRE SW U D/S</b> Returns may require restocking fee	<b>Shipped by Manufacturer</b> Additional shipping charges may apply. \$3,600.00 x 2 per EA/1 <b>\$7,200.00</b>
No Image	#1228926   Soma Technology #ALA-004 <b>PUMP INFUSION VOLUMETRIC DUALCHANNEL W/MICRO/MACRO RANGE</b> Returns may require restocking fee	<b>Non-stock Item</b> Delivery typically takes 2-4 weeks. Find Alternatives \$1,042.00 x 2 per EA/1 <b>\$2,084.00</b>
	#442251   BD #2426-0500   MOORE MEDICAL CORP #13756 <b>CHECK VALVE, W/3 SMART SITES 20DRP (20/CS) CARFUS</b>	<b>In Stock</b> Arrives from your local warehouse. \$251.67 x 3 per CS/20 <b>\$755.01</b>
	#798791   Principle Business Enterprises #2088 <b>UNDERPAD, INCONT TRANQUILITY HD 30X36 (10/BG 6BG/CS)</b>	<b>In Stock</b> Arrives from your local warehouse. \$120.05 x 2 per CS/60 <b>\$240.10</b>
	#669481   Harloff #SL54BIN3   MOORE MEDICAL CORP #85316 <b>CART, MEDICINE INCLUDES 54-EACH 3.5 BINS HAMMERTONE BLU D/S</b> Returns may require restocking fee	<b>Shipped by Manufacturer</b> Additional shipping charges may apply. \$5,697.71 x 2 per EA/1 <b>\$11,395.42</b>
	#467440   McKesson Brand #81-63400   MOORE MEDICAL CORP #70757 <b>CART, MULTI-PURPOSE SOLB CAP FRAME ONLY</b>	<b>Out of Stock</b> Backordered, 0 stocked, balance ships as available Find Alternatives \$305.56 x 1 per EA/1 <b>\$305.56</b>
	#504704   Nasco Healthcare #LFD1168   MOORE MEDICAL CORP #68126 <b>MANNEQUIN, LIFE/FORM ADLT TRACH CARE NASCO</b> Returns may require restocking fee	<b>Non-stock Item</b> Delivery typically takes 2-4 weeks. Find Alternatives \$1,560.73 x 2 per EA/1 <b>\$3,121.46</b>
	#593123   Kensington® #KMW-62147 <b>SURGE SMARTSOCKET STRIP</b> Returns may require restocking fee	<b>Shipped by Manufacturer</b> Additional shipping charges may apply. \$98.90 x 3 per EA/1 <b>\$296.70</b>
	#764081   First Healthcare Products #M80360R3 <b>BINDER, 3RING W/MICROBAN NVY D/S</b> Returns may require restocking fee	<b>Shipped by Manufacturer</b> Additional shipping charges may apply. \$22.29 x 10 per EA/1 <b>\$222.90</b>
	#789525   Mobile OPS® #BAU-61633 <b>CLIPBOARD, PRTFLIO, 9X12, BE</b> Returns may require restocking fee	<b>Shipped by Manufacturer</b> Additional shipping charges may apply. \$16.20 x 10 per EA/1 <b>\$162.00</b>
	#1138499   Omnimed #265516-BG <b>RACK, CHART VERTICAL ARTISAN W/CHERRY TOP CAPACITY 16 D/S</b> Returns may require restocking fee	<b>Shipped by Manufacturer</b> Additional shipping charges may apply. \$1,261.88 x 1 per EA/1 <b>\$1,261.88</b>
	#407330   McKesson Brand #81-11300 <b>POLE, IV 2HOOK 4LEG BASE ECONOMY</b>	<b>In Stock</b> Arrives from your local warehouse. \$98.08 x 3 per EA/1 <b>\$294.24</b>
No Image	#1232584   Fisher Scientific #527925 <b>SIMULATOR, LIFE SUPPORT BASIC BILLY DRK SKIN</b> Returns may require restocking fee	<b>Non-stock Item</b> Delivery typically takes 2-4 weeks. Find Alternatives \$654.99 x 1 per EA/1 <b>\$654.99</b>
	#1016383   Nasco Healthcare #100-2144   MOORE MEDICAL CORP #63225 <b>MANNEQUIN, CPR ECON W/O CARRY BAG ADLT</b> Returns may require restocking fee	<b>Non-stock Item</b> Delivery typically takes 2-4 weeks. Find Alternatives \$257.75 x 2 per EA/1 <b>\$515.50</b>
	#1200709   Nasco Healthcare #LF93749 <b>MANIKIN, CPR BARIATRIC LIFE/FORM DARK</b> Returns may require restocking fee	<b>Non-stock Item</b> Delivery typically takes 2-4 weeks. Find Alternatives \$1,058.16 x 1 per EA/1 <b>\$1,058.16</b>
	#725367   Nasco Healthcare #WA18238   MOORE MEDICAL CORP #77580 <b>INJECTION PAD, LIFE FORM DIABETIC NASCO</b> Returns may require restocking fee	<b>Non-stock Item</b> Delivery typically takes 2-4 weeks. Find Alternatives \$163.30 x 4 per EA/1 <b>\$653.20</b>
	#1087258   Nasco Healthcare #SBS1439   MOORE MEDICAL CORP #36909 <b>TRAINER, INJECTION PAD PADDY SM</b> Returns may require restocking fee	<b>Partially Backordered</b> Backordered, 0 stocked, balance ships as available Find Alternatives \$64.83 x 4 per EA/1 <b>\$259.32</b>
	#761469   3M Healthcare US Opco LLC #15683   MOORE MEDICAL CORP #26803 <b>DRESSING, TEGADERM 2 1/2X2 3/4(100/BX 4BX/CS) 3M</b>	<b>In Stock</b> Arrives from your local warehouse. \$613.06 x 1 per CS/400 <b>\$613.06</b>
	#1139297   McKesson Brand #M5933 <b>IV EXTENSION SET, SM BORE MICROCLAVE 7 (50/CS)</b>	<b>In Stock</b> Arrives from your local warehouse. \$124.49 x 4 per CS/50 <b>\$497.96</b>
	#1159008   McKesson Brand #191-MIS-1130 <b>SALINE FLUSH, SYR NORMAL 10ML/12ML 9% (60/BX 16BX/CS)</b>	<b>In Stock - Network</b> Ships to arrive in 2-5 business days. \$1,114.84 x 1 per CS/960 <b>\$1,114.84</b>
	#449891   BD #305918   MOORE MEDICAL CORP #77813 <b>NEEDLE, SAFETYGLIDE THIN WALL 18GX1 1/2(50/BX)</b>	<b>In Stock - Network</b> <b>Get it Saturday, Jan 13</b> order by 3:00pm today Ships to arrive in 2-5 business days. \$31.41 x 3 per BX/50 <b>\$94.23</b>
	#1089461   McKesson Brand #671MM   MOORE MEDICAL CORP #66247 <b>STETHOSCOPE, DUAL TEACH BLK (30/CS)</b>	<b>In Stock</b> Arrives from your local warehouse. \$12.50 x 8 per EA/1 <b>\$100.00</b>
	#363729   McKesson Brand #01-641BKGM <b>STETHOSCOPE, SPRAGUE RAPPAPORTBLK 30</b>	<b>In Stock</b> Arrives from your local warehouse. \$14.83 x 10 per EA/1 <b>\$148.30</b>
	#777593   BD #382533 <b>CATHETER, AUTOGUARD BLD CNRL 20GX1.0 (50/BX 4BXCS)</b>	<b>In Stock</b> Arrives from your local warehouse. \$676.36 x 1 per CS/200 <b>\$676.36</b>
	#793983   BD #382633   MOORE MEDICAL CORP #14579 <b>CATHETER, IV INS AUTOGUARD BCG WNG PKG 20GX1 (50/BX)</b>	<b>Partially Backordered</b> Backordered, 1 stocked, balance ships as available Find Alternatives \$184.20 x 2 per BX/50 <b>\$368.40</b>
	#232345   B. Braun #Y1021 <b>IV ADMIN SET, SECONDARY 15DRP 40 (50/CS)</b>	<b>In Stock</b> Arrives from your local warehouse. \$116.12 x 3 per CS/50 <b>\$348.36</b>
	#982723   embecta Medical II LLC #328447 <b>SYRINGE/NDL, INSULIN SFTYGLIDE 1/2ML 31GX6MM (100/BX 4BX/CS)</b>	<b>In Stock - On Allocation</b> Your account has 1 BX remaining on allocation. There are 1 BX available to ship. Find Alternatives \$66.95 x 2 per BX/100 <b>\$133.90</b>
	#403522   BD #305945   MOORE MEDICAL CORP #64559 <b>SYRINGE/NDL, SAFETYGLIDE TB 1CC 27GX1/2 (100/BX)</b>	<b>In Stock - On Allocation</b> Your account has 2 BX remaining on allocation. There are 2 BX available to ship. \$65.18 x 2 per BX/100 <b>\$130.36</b>
	#762703   McKesson Brand #16-4242 <b>SPONGE, GAUZE 12PLY STR 2'S 4'X4' (2/PK 25PK/BX 24BX/CS)</b>	<b>In Stock</b> Arrives from your local warehouse. \$5.93 x 2 per BX/25 <b>\$11.86</b>
	#635942   McKesson Brand #16-4228 <b>SPONGE, GAUZE 8PLY STR 2'X2' (2/PK 50PK/BX 30BX/CS)</b>	<b>In Stock</b> Arrives from your local warehouse. \$4.60 x 3 per BX/50 <b>\$13.80</b>
	#1019769   McKesson Brand #108-PC1000   MOORE MEDICAL CORP #401471 <b>POUCH, PILL QUICK CRUSH (100/BX 8BX/CS)</b>	<b>In Stock</b> Arrives from your local warehouse. \$60.96 x 1 per BX/20 <b>\$60.96</b>
	#1831804   McKesson Brand #16-53C <b>SYRINGE, LL 3CC (100/BX 24BX/CS)</b>	<b>In Stock</b> Arrives from your local warehouse. \$12.14 x 1 per BX/100 <b>\$12.14</b>
	#1831805   McKesson Brand #16-53C <b>SYRINGE, LL SCC (100/BX 20BX/CS)</b>	<b>In Stock</b> Arrives from your local warehouse. \$20.71 x 1 per BX/100 <b>\$20.71</b>
	#1831801   McKesson Brand #16-510C <b>SYRINGE, LL 10CC (100/BX 12BX/CS)</b>	<b>In Stock</b> Arrives from your local warehouse. \$19.49 x 1 per BX/100 <b>\$19.49</b>

**ORDER SUMMARY**

Cart Number 150574602  
Items (35) \$40,027.67  
**Estimated Total! \$40,027.67**  
\* Taxes and Shipping & Handling will be calculated at checkout

**CONTINUE TO CHECKOUT**

SAVE CART

MORE OPTIONS

**Billing Account**

#58729159  
SANTA MONICA COLLEGE  
1920 PICO BLVD  
SANTA MONICA, CA 90405-1628  
GLN# (None)

**Shipping Address**

#58729160  
SANTA MONICA COLLEGE  
RECEIVING DEPT  
2121 16TH ST  
SANTA MONICA, CA 90405-1638  
GLN# (None)  
HIN# C028CC000

**Promotional Code**

Promo Code

**APPLY**



SHOP PRODUCTS

- Shop by Category
- Manufacturer Diversity
- McKesson Brands
- Preferred Suppliers
- Product Resources

OUR SERVICES & SOLUTIONS

- Analytics & Reporting
- Business Performance
- Clinic Setup Services
- Distribution Services
- Financial Services
- IT Management
- Laboratory Services
- Patient Care and Engagement
- Pharmaceutical Services & Solutions
- Telhealth & Virtual Care
- Training and Compliance
- UPrevent, Infection Prevention

CUSTOMERS WE SERVE

- Ambulatory Surgery Centers
- Assisted Living Facilities
- Cancer Care and Treatment Centers
- Community Health Centers
- Emergency Medical Services
- Government
- Health Systems/IDN
- Home Health Agencies
- Home Infusion Therapy
- Home Medical Equipment
- Hospital and Central Labs
- Long Term Care
- Physician Offices
- Physician Office Labs
- Retail and Pharmacy Clinics
- Retail Commerce
- Specialty Practices
- Urgent Care Centers
- Workplace Health

ABOUT US


- Customer Testimonials
- Managing Global Supply Chain Challenges



Working Cart #151395796

Quick Add to Cart ▾


ALL ITEMS (2)



#711349 | BD #383512  
**CATHETER, IV NEXIVA SNGL PRT 22GX1" (20/BX 4BX/CS)**

**In Stock**  
Arrives from your local warehouse.

**\$156.95** x 5 per BX/20 **\$784.75**



#711350 | BD #383516 | MOORE MEDICAL CORP #33330  
**CATHETER, IV NEXIVA SNGL PRT 20GX1" (20/BX 4BX/CS)**

**In Stock**  
Arrives from your local warehouse.

**\$156.95** x 5 per BX/20 **\$784.75**

**ORDER SUMMARY**

Cart Number 151395796  
PO Name IV catheters  
Items (2) \$1,569.50  
**Estimated Total\* \$1,569.50**

\* Taxes and Shipping & Handling will be calculated at checkout

[CONTINUE TO CHECKOUT](#)

[SAVE CART](#)

[MORE OPTIONS ▾](#)

**Billing Account**

**#58729159**  
SANTA MONICA COLLEGE  
1900 PICO BLVD  
SANTA MONICA, CA 90405-1628  
GLN# (None) [SWITCH](#)

**Shipping Address**

**#58729160**  
SANTA MONICA COLLEGE  
RECEIVING DEPT  
2121 16TH ST  
SANTA MONICA, CA 90405-1638  
GLN# (None)  
HIN# CK08XCD00 [SWITCH](#)

**Promotional Code**

[APPLY](#)

**SHOP PRODUCTS**

- [Shop by Category](#)
- [Manufacturer Diversity](#)
- [McKesson Brands](#)
- [Preferred Suppliers](#)
- [Product Resources](#)

**OUR SERVICES & SOLUTIONS**

- [Analytics & Reporting](#)
- [Business Performance](#)
- [Clinic Setup Services](#)
- [Distribution Services](#)
- [Financial Services](#)
- [Flu Management](#)
- [Inventory Management](#)
- [Laboratory Services](#)
- [Patient Care and Engagement](#)
- [Pharmaceutical Services & Solutions](#)
- [Telehealth & Virtual Care](#)
- [Training and Compliance](#)
- [UPrevent: Infection Prevention](#)

**CUSTOMERS WE SERVE**

- [Ambulatory Surgery Centers](#)
- [Assisted Living Facilities](#)
- [Cancer Care and Treatment Centers](#)
- [Community Health Centers](#)
- [Emergency Medical Services](#)
- [Government](#)
- [Health Systems/IDN](#)
- [Home Health Agencies](#)
- [Home Infusion Therapy](#)
- [Home Medical Equipment](#)
- [Hospital and Central Labs](#)
- [Long Term Care](#)
- [Physician Offices](#)
- [Physician Office Labs](#)
- [Retail and Pharmacy Clinics](#)
- [Retail Ecommerce](#)
- [Specialty Practices](#)
- [Urgent Care Centers](#)
- [Workplace Health](#)

**ABOUT US**

- [Customer Testimonials](#)
- [Managing Global Supply Chain Challenges](#)

Customer [bonniebflores@gmail.com](mailto:bonniebflores@gmail.com)

[Edit](#)

## Shipping

### Shipping Address

First Name

Last Name

Company Name (Optional)

Phone Number

Address

Apartment/Suite/Building (Optional)

City

Country  
United States

State/Province  
Select a state

Postal Code

PO Number (Optional)

My billing address is the same as my shipping address.

### Shipping Method

Please enter a shipping address in order to see shipping quotes

### Order Comments

[CONTINUE](#)

## Billing

## Payment

### Order Summary

[Edit Cart](#)

1 Item



1 x Atrium Oasis, Single  
Collection, 1 Patient Tube  
Unit Of Measure 6 CS

\$649.95

Subtotal

\$649.95

Shipping

--

Tax

\$0.00

[Coupon/Gift Certificate](#)

Total (USD)

**\$649.95**



## CHILDBIRTH MODEL SET WITH NON FLEXIBLE PELVIS

SKU: 78014

**\$389.00**

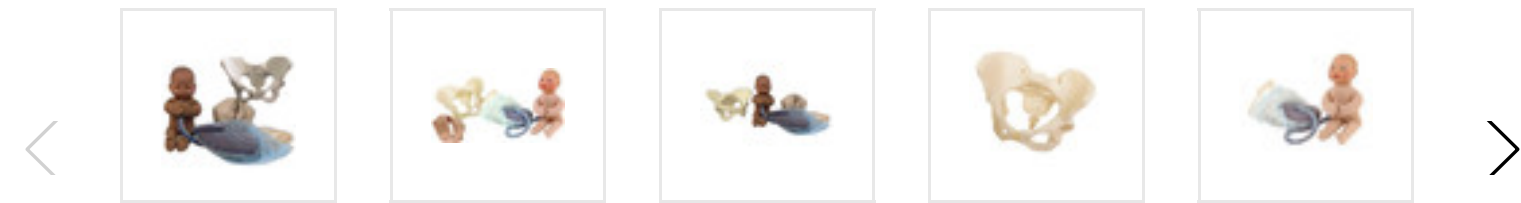
Color: Required

78014 - Brown

Quantity:

1

Add to Cart Add to Wish List



- Description
- Specifications
- Related Products

### CHILDBIRTH MODEL SET WITH NON-FLEXIBLE PELVIS

The Basic Childbirth Model Set is an economical choice for teaching labor & childbirth. What better way to demonstrate perineal stretching, the passage of the baby through the non-flexible pelvic model, and the delivery of the placenta than by demonstrating the whole process with this complete set!

This time-tested set has a Fetal Model that is able to demonstrate any presentation or position using the non-flexible Pelvis Model to demonstrate delivery. The Perineal Cloth Model attaches to the pelvis to show stretching of the perineum and possible episiotomy, while the Fetal Model can be placed inside the simulated amniotic sac and the umbilical cord attaches to the model's "belly button."

#### INFORMATION

- About Us
- Contact Us
- Custom Quote
- Community
- Shipping & Returns
- Privacy Policy
- Blog
- Sitemap

#### CATEGORIES

- Medical Dopplers
- Professional Products
- Diagnostics
- Pregnancy & Birth
- Educational Materials
- Clearance Items
- New Products
- Best Sellers

#### COMPANY

Cascade Health Care Inc.  
Portland, Oregon, USA

Call Us: (503) 595-1720  
Toll Free: (800) 443-9942  
Fax: (503) 595-1726

Hours of Operation:  
M-F 9am-4pm PST

#### SUBSCRIBE TO OUR NEWSLETTER

Subscribe



#### CONNECT WITH US







# Quotation

14700 SW 136th Street  
 Miami FL 33196  
 T: 305-971-3790 | F: 305-252-0755

**Quote Number:** 112553  
**Quote Date:** 02/09/24  
**Page:** 1 of 2

**Quoted To:**  
 Santa Monica College  
 3171 S Bundy Dr Receiving Dept.  
 Los Angeles CA 90066-1016  
 USA

**Ship To:**  
 Santa Monica College  
 2121 16TH St  
 Santa Monica CA 90405-1638  
 USA

**Contact:**  
 Bonnie Flores  
 310-434-8383  
 flores\_bonnie@smc.edu

Customer ID	Good Through	Shipping Method	Sales Representative
C101673	03/09/24	UPS Ground	Wade Kotschwar

Qty.	Item	Description	Unit Price	Amount
1	S222.100.PK.M	Super CHLOE™ Patient Care medium skin tone adult simulator	\$ 5,390.00	\$ 5,390.00
1	CIM.PK	Care In Motion™ Mobile - Wireless Video-Assisted Debriefing System  Wireless video recording and playback system for video-assisted debriefing. Package includes (1) Microsoft Surface Pro preloaded with Care In Motion™ software, (1) Tablet PC Rugged Case, (1) USB-powered Wi-Fi Router (3) battery-powered HD wireless cameras, (3) adjustable camera grips, system transport case, user manual, one-year limited warranty.	\$ 16,495.00	\$ 16,495.00
All Quotes are subject to credit approval  Customer must supply Sales Tax Exempt Certificate and W-9 with Purchase Order, if applicable  If your shipping address differs from that of your billing address, please include the information with your order.			<b>Subtotal</b> <b>Est. Freight &amp; Handling</b> <b>Est. Sales Tax</b> <b>Total US\$</b>	\$ 21,885.00 260.00 2,269.87 \$ 24,414.87

Prices and taxes are subject to change without notice.  
 To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>  
 If you should have any questions, please feel free to contact your sales representative Wade Kotschwar at [Wade.Kotschwar@gaumard.com](mailto:Wade.Kotschwar@gaumard.com)  
 This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.



**Gaumard**<sup>®</sup>  
Simulators for Health Care Education

14700 SW 136th Street  
Miami FL 33196  
T: 305-971-3790 | F: 305-252-0755

## Quotation

**Quote Number:** 112553  
**Quote Date:** 02/09/24  
**Page:** 2 of 2

**Quoted To:**

Santa Monica College  
3171 S Bundy Dr Receiving Dept.  
Los Angeles CA 90066-1016  
USA

**Ship To:**

Santa Monica College  
2121 16TH St  
Santa Monica CA 90405-1638  
USA

**Contact:**

Bonnie Flores  
310-434-8383  
flores\_bonnie@smc.edu

Estimated shipping date: Approximately 6 to 8 weeks after receipt of order.

Shipment Via: UPS Ground

For credit approval, please submit completed customer forms to [GaumardCR@gaumard.com](mailto:GaumardCR@gaumard.com). Customer forms may be obtained by emailing a request to [QuoteEmailGroup@gaumard.com](mailto:QuoteEmailGroup@gaumard.com).

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Wade Kotschwar at [Wade.Kotschwar@gaumard.com](mailto:Wade.Kotschwar@gaumard.com)

This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.



Search the store



Medical Dopplers | Professional Products | Diagnostics | Pregnancy & Birth | Educational Materials | Shop All

Home / Educational Materials / Breastfeeding Education / Breastfeeding Models / Breast Model, Cloth

## BREAST MODEL, CLOTH

\$149.00

Color: Required

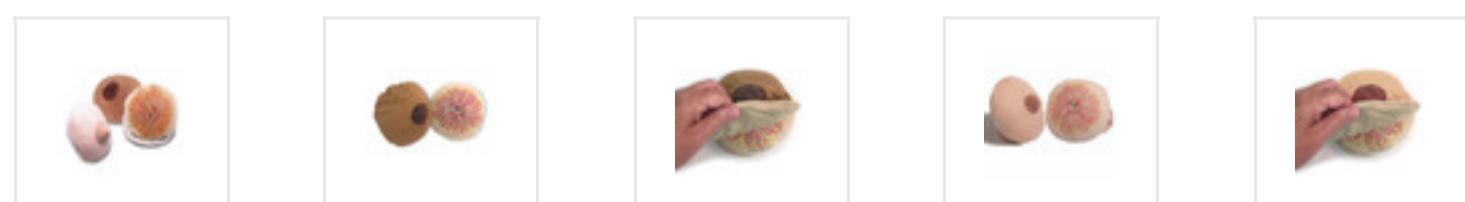
Choose Options

Quantity:

1

Add to Cart

Add to Wish List



Description

Specifications

Related Products

### CLOTH BREAST MODEL

The Cloth Breast Model is an essential breastfeeding teaching tool, and one that many breastfeeding educators rely on. This helpful, detailed model accurately reflects the most current breast anatomy research. Two beads anchored within the model simulate a plugged duct and breast lump. There is also a foam insert that allows the model to look and feel like an engorged breast. Peeling back the model's skin layer reveals the inner breast anatomy. Hand-sewn, high quality cloth ensures that you can use the model repeatedly, while the elastic strap makes it easy to handle. Measures 5 1/2" in diameter and includes teaching instructions.

Use the model to demonstrate:

- Inverted nipple correction
- Correct breast support
- Correct mouth position
- Manual expression
- Breast massage
- Relief for sore nipples
- Taking a baby off the breast
- Engorged and plugged ducts
- Breast self-examination

[Looking for Medela nipple shields, click here!](#)

#### INFORMATION

- About Us
- Contact Us
- Custom Quote
- Community
- Shipping & Returns
- Privacy Policy
- Blog
- Sitemap

#### CATEGORIES

- Medical Dopplers
- Professional Products
- Diagnostics
- Pregnancy & Birth
- Educational Materials
- Clearance Items
- New Products
- Best Sellers

#### COMPANY

Cascade Health Care Inc.  
Portland, Oregon, USA

Call Us: (503) 595-1720  
Toll Free: (800) 443-9942  
Fax: (503) 595-1726

Hours of Operation:  
M-F 9am-4pm PST

#### SUBSCRIBE TO OUR NEWSLETTER

Your email address

Subscribe

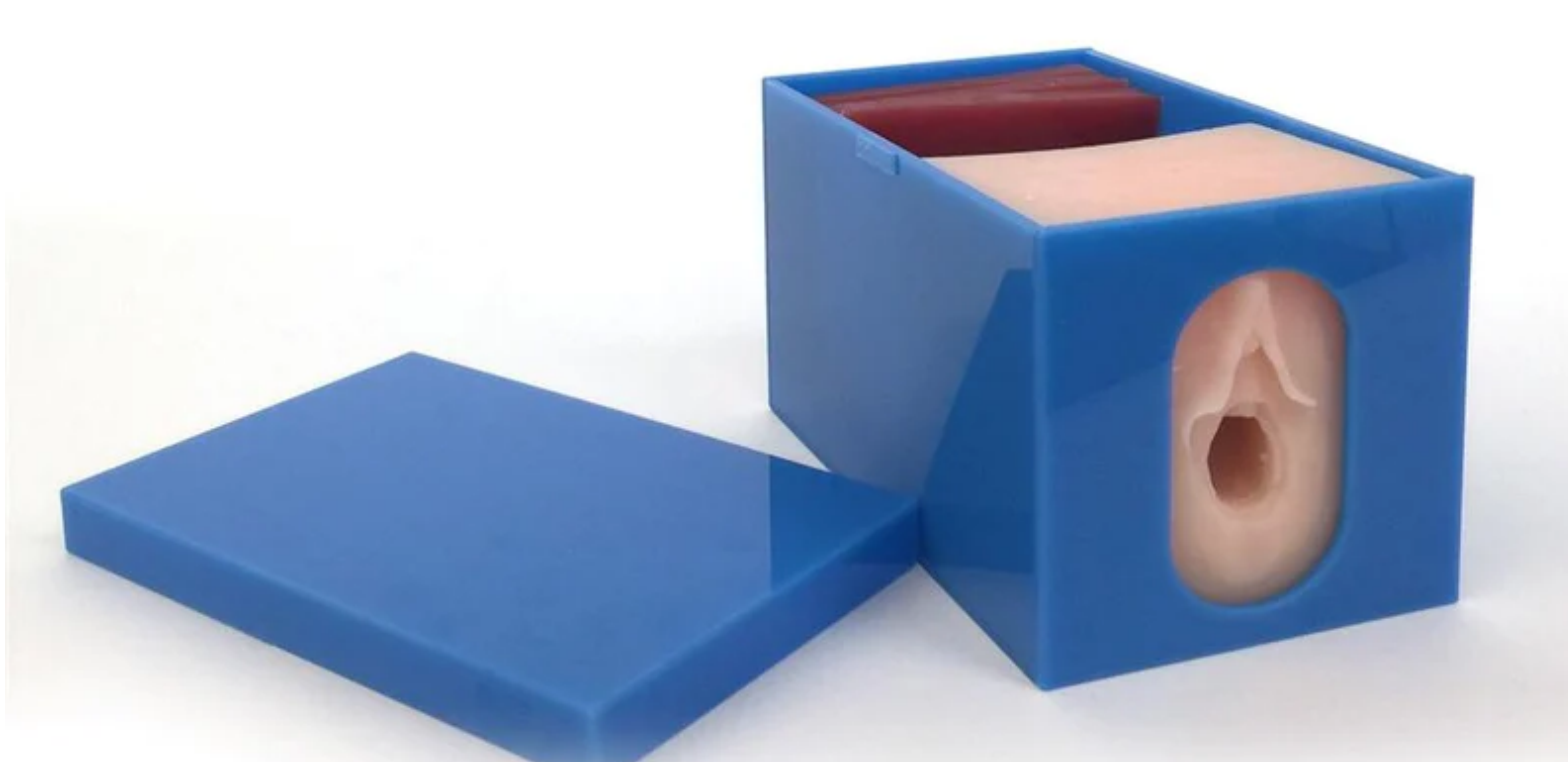


#### CONNECT WITH US





Watch Video



Health Edco

## Fetal Monitoring and Labor Progress Model Set

★★★★★ 8 reviews

Item # HE-79851

**\$663.00** Get a discount at checkout!

Subject to Availability

- 1 + [Add To Cart](#)

[Add To Quote](#)

### Features & Specifications

- by Health Edco A trusted GT partner
- Made in USA Manufactured in the U.S.
- 1-Year Warranty Provided by manufacturer
- Gov't pricing Available upon request
- Download Manual Click to view product's manual

### About This Item

Looking for a great way to provide students with a realistic simulation of labor assessment? This model set includes a fetal head, lower uterine segment,

[Read more...](#)

### Frequently Bought Together



- This item:** Fetal Monitoring and Labor Progress Model Set **\$663.00**
- Abdominal Palpation Model **\$1,271.00**
- Internal Fetal Monitor Trainer **\$455.00**

[+ Add Selected To Cart](#)

Store Ratings: 4.8/5 ★★★★★ (2221 Reviews)



**Akbot A.**  
19 Jan 2024

Quick and excellent service. Shopping was smooth and...



**Renee R.** - Missouri, US  
16 Jan 2024

Quick and excellent service. Shopping was smooth and...

### Get Help From Our Support



1-888-437-3900



Email



Live Chat

### Description

### Technical Specs

## Fetal Monitoring and Labor Progress Model Set

Looking for a great way to provide students with a realistic simulation of labor assessment? This model set includes a fetal head, lower uterine segment, fetal buttocks for breech presentation, four interchangeable cervical dilatation models, and durable case.

Also comes with lubricant, teaching suggestions, and carrying case.

### Set is ideal for:

- Performance of vaginal examinations
- Assessment of labor progress and dilatation
- Palpation of fetal fontanels and suture lines
- Assessment of the position of the fetal head

[Product's Manual](#)

Made in USA by Health-Edco and sold by GTSimulators.

GTSimulators by Global Technologies

Health Edco Authorized Dealer



[Download a PDF with product details](#)

## Customer Reviews



Most Recent

**IL-Kwon JEONG**

### V.E simulation

As opposed to the old standard box's, this simulation kit allows for different fetal positioning, varied Cx dilatation and effacement and an increase in fidelity training. Coupled with the abdominal palpation simulator a stepwise approach to maternal and fetal assessment is achievable.

**Tammy Nagy**

The product is easy to use and excellent to help teach and guide "new learners" in L&D

**The Pennsylvania Midwife**

### Great teaching tool!

This is a wonderful model for teaching birth workers how to check internally. This is the most realistic model I've found and feels close to what one would feel internally in real life. Highly recommend for those who are teaching!

**Verna Marquez**

Great learning tool for medical students and FM residents. They love it!

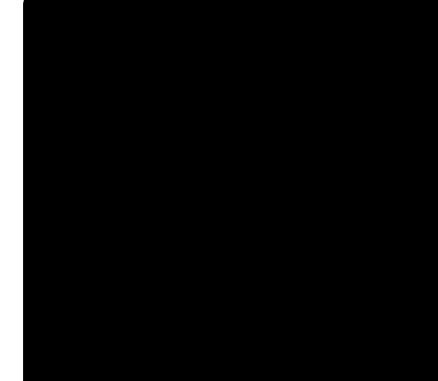
**Naomi P.**

### very good product and looking

very good product and looking forward to using it in my teaching.

1 2 >

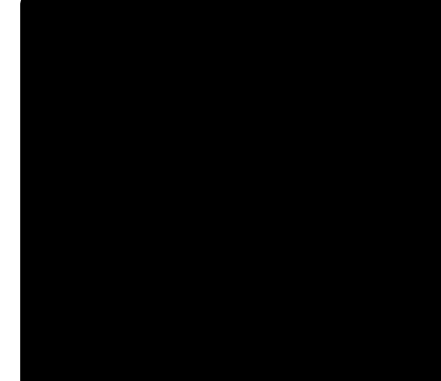
## Related Products



**\$649.00** ~~\$734.00~~

OB Susie® - The Original Childbirth Skills Trainer, Medium

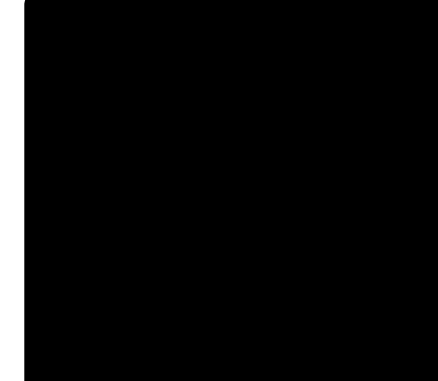
Item # **S500.M**



**\$1,271.00**

Abdominal Palpation Model

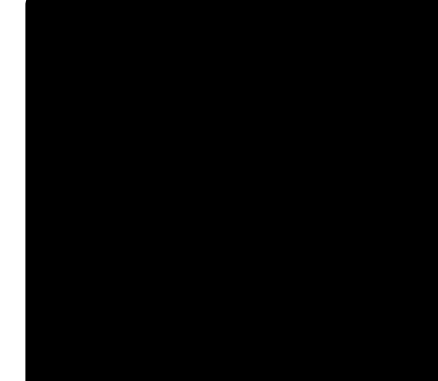
Item # **HE-79820**



**\$1,060.95** Free

Obstetrical Manikin Childbirth Simulator, Light

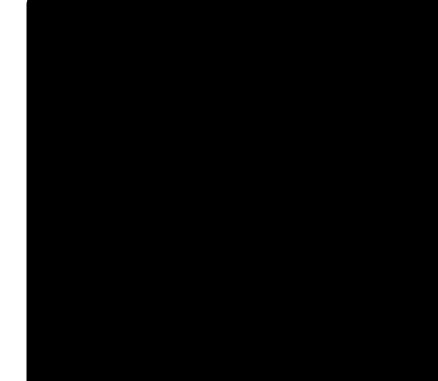
Item # **110-180**



**\$1,060.95** Free

Obstetrical Manikin Childbirth Simulator, Dark

Item # **110-180B**



**\$4,193.00** ~~\$4,744.00~~

NOELLE® Maternal Birthing Simulator, Medium

Item # **S551.M**

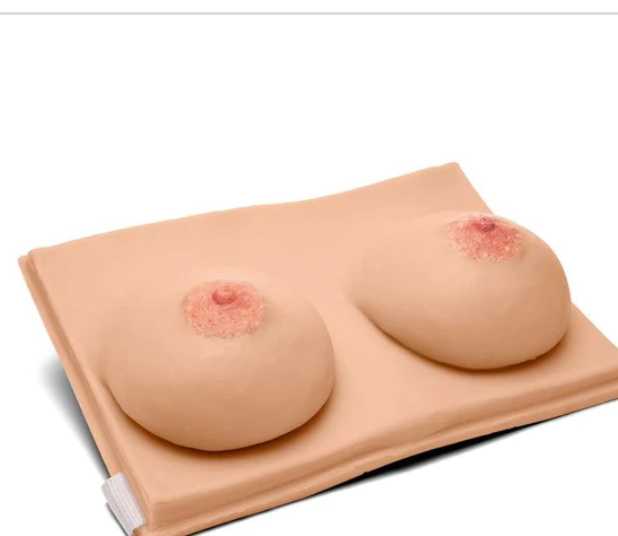
## Similar Products



Labor Stages Model

☆☆☆☆ No reviews

~~\$637.00~~ **\$539.00**



Female Lactation Chest, Base Model

☆☆☆☆ No reviews

**\$519.99**



SOMSO Female Genital Organs Model

☆☆☆☆ No reviews

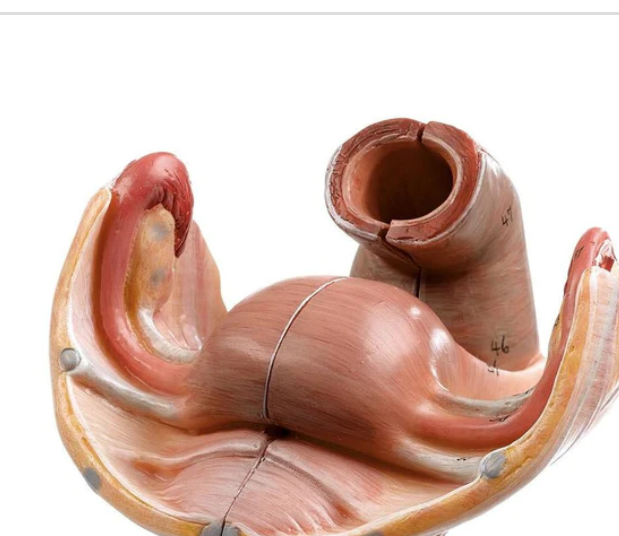
**\$578.00**



CT Bronchial Tree with Larynx and Transparent Lungs...

☆☆☆☆ No reviews

~~\$903.00~~ **\$764.00**



SOMSO Female Genital Organs Model

☆☆☆☆ No reviews

**\$725.00**

**Free U.S. Shipping**  
On select items delivered to the contiguous states only

**Low Prices Guarantee**  
Found a better price? Contact us and let us know!

**Stellar Support**  
Dedicated to providing the best service in the industry

**Secure Payments**  
You're 100% secured with our safe payment system

10388 W State Rd 84 #111  
Davie, FL USA 33324  
Office: 1 (954) 370-7101  
Toll-Free: 1 (888) 437-3900

Company  
About Us  
Terms of Service  
Privacy Policy  
Reviews  
Blog

Customer Service  
Contact Us  
Request a Quote  
Refund Policy  
Shipping Policy  
Purchase Order  
International Orders  
Order Form

Account  
Login  
Register  
Order Status  
View Cart

Categories  
Anatomy Models  
Medical Simulators  
Health Education  
Biology & Science  
Somso Models  
CAE Healthcare  
Shop by Brand

Social



We Accept The Following Payment Methods:





# Quotation

14700 SW 136th Street  
 Miami FL 33196  
 T: 305-971-3790 | F: 305-252-0755

**Quote Number:** 111179  
**Quote Date:** 01/08/24

**Page:** 1 of 2

**Quoted To:**  
 Santa Monica College  
 3171 S Bundy Dr  
 Los Angeles CA 90066-1016  
 USA

**Ship To:**  
 Santa Monica College  
 2121 16th St  
 Santa Monica CA 90405-1638  
 USA

**Contact:**  
 Bonnie Flores  
 310-434-8383  
 flores\_bonnie@smc.edu

Customer ID	Good Through	Shipping Method	Sales Representative
C101673	02/08/24	UPS Ground	Wade Kotschwar

Qty.	Item	Description	Unit Price	Amount
1	S3000.PK.M	<p>HAL® S3000 medium skin tone multipurpose adult simulator package Includes: HAL® S3000 medium skin tone simulator, Hal Simulated Learning Experiences™ guidebook, preprogrammed SLE library with 10 scenario-based simulations, Microsoft® Tablet PC preloaded with UNI®3 control software, RF communications module, Bluetooth communications module, Streaming audio headset, replacement IO bones, oxygen saturation, real blood pressure, accessories kit, battery charger, soft roller case, user guide, One-year standard warranty.</p> <p>Options available only at initial time of purchase: 12-lead ECG, Anterior &amp; posterior pacing, Real CO2 exhalation, Defibrillation-Pacing snap, ECG snap option, Care in Motion™ Go integrated video-assisted debriefing system.</p> <p>Accessories available for purchase:            Gaumard Vitals™ bedside patient monitor, Gaumard Vitals™ mobile patient Monitor, Bleeding traumatic Arm, Bleeding traumatic Leg, Modified Philips Defibrillation Snaps Adapter Cables, Modified Zoll Defibrillation Snaps Adapter Cables, Modified Physio Defibrillation Snaps Adapter Cables, Emergency Wound Kit, Burn Wound Kit, Trauma Wound Kit, Casualty Wound Kit, NewroSim™, LungSim™ In-Hospital System, LungSim™ Mobile System, Care in Motion™ Mobile standalone video-assisted debriefing system.</p>	\$ 32,725.00	\$ 32,725.00

Prices and taxes are subject to change without notice.  
 To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>  
 If you should have any questions, please feel free to contact your sales representative Wade Kotschwar at [Wade.Kotschwar@gaumard.com](mailto:Wade.Kotschwar@gaumard.com)  
 This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.



# Quotation

14700 SW 136th Street  
 Miami FL 33196  
 T: 305-971-3790 | F: 305-252-0755

**Quote Number:** 111179  
**Quote Date:** 01/08/24  
**Page:** 2 of 2

**Quoted To:**  
 Santa Monica College  
 3171 S Bundy Dr  
 Los Angeles CA 90066-1016  
 USA

**Ship To:**  
 Santa Monica College  
 2121 16th St  
 Santa Monica CA 90405-1638  
 USA

**Contact:**  
 Bonnie Flores  
 310-434-8383  
 flores\_bonnie@smc.edu

Qty.	Item	Description	Unit Price	Amount
1	30080154B	Bedside Virtual Monitor accessory	\$ 2,305.00	\$ 2,305.00
<p>All Quotes are subject to credit approval</p> <p>Customer must supply Sales Tax Exempt Certificate and W-9 with Purchase Order, if applicable</p> <p>If your shipping address differs from that of your billing address, please include the information with your order.</p>			<b>Subtotal</b>	\$ 35,030.00
			<b>Est. Freight &amp; Handling</b>	751.00
			<b>Est. Sales Tax</b>	3,667.55
			<b>Total US\$</b>	\$ 39,448.55

Estimated shipping date: Approximately 12 to 15 weeks after receipt of order.  
 Shipment Via: UPS Ground

Gaumard Scientific is the sole source for this tetherless simulator(s).  
 For credit approval, please submit completed customer forms to GaumardCR@gaumard.com. Customer forms may be obtained by emailing a request to QuoteEmailGroup@gaumard.com.

Prices and taxes are subject to change without notice.  
 To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>  
 If you should have any questions, please feel free to contact your sales representative Wade Kotschwar at [Wade.Kotschwar@gaumard.com](mailto:Wade.Kotschwar@gaumard.com)  
 This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.



# Quotation

14700 SW 136th Street  
 Miami FL 33196  
 T: 305-971-3790 | F: 305-252-0755

**Quote Number:** 111182  
**Quote Date:** 01/08/24

**Page:** 1 of 3

**Quoted To:**  
 Santa Monica College  
 3171 S Bundy Dr  
 Los Angeles CA 90066-1016  
 USA

**Ship To:**  
 Santa Monica College  
 2121 16th St  
 Santa Monica CA 90405-1638  
 USA

**Contact:**  
 Bonnie Flores  
 310-434-8383  
 flores\_bonnie@smc.edu

Customer ID	Good Through	Shipping Method	Sales Representative
C101673	02/08/24	UPS Ground	Wade Kotschwar

Qty.	Item	Description	Unit Price	Amount
1	S575.100.PK.L	<p>NOELLE® S575.100 light skin tone labor and delivery patient simulator and Newborn Tory™ S2210 light skin tone wireless full-term neonate simulator package.</p> <p>Includes: NOELLE® S574.100 light skin tone simulator, Tablet PC preloaded with UNI® control software, Labor and Delivery Simulated Learning Experiences™ guidebook, preprogrammed SLE library with 10 scenario-based simulations, Bedside patient monitor preloaded with Gaumard Vitals (Touchscreen "All-in-one" PC), RF communications module, Headset for streaming audio, Cephalic delivery birthing neonate, Breech delivery birthing neonate, 4 abdominal covers (Palpation, Contraction, C-Section, Postpartum), Battery charger, Accessories, User guide, One-year limited warranty</p> <p>Options available only at initial time of purchase:            Extended Gaumard Vitals monitor, ECG snap option, Care In Motion™ Go integrated video-assisted debriefing system</p> <p>Accessories available for purchase:            Gaumard Vitals™ mobile patient monitor, Non-pregnant abdominal cover, LungSim™ In-Hospital System, LungSim™ Mobile System, Care in Motion™ Mobile standalone video-assisted debriefing system</p> <p>Newborn Tory™ S2210 light skin tone wireless full-term neonate</p>	\$ 54,995.00	\$ 54,995.00

Prices and taxes are subject to change without notice.  
 To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>  
 If you should have any questions, please feel free to contact your sales representative Wade Kotschwar at [Wade.Kotschwar@gaumard.com](mailto:Wade.Kotschwar@gaumard.com)  
 This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.



14700 SW 136th Street  
Miami FL 33196  
T: 305-971-3790 | F: 305-252-0755

**Quote Number:** 111182  
**Quote Date:** 01/08/24  
**Page:** 2 of 3

**Quoted To:**  
Santa Monica College  
3171 S Bundy Dr  
Los Angeles CA 90066-1016  
USA

**Ship To:**  
Santa Monica College  
2121 16th St  
Santa Monica CA 90405-1638  
USA

**Contact:**  
Bonnie Flores  
310-434-8383  
flores\_bonnie@smc.edu

Qty.	Item	Description	Unit Price	Amount
		<p>simulator package Includes: Tory™ S2210 light skin tone simulator, Tablet PC preloaded with UNI® control software, virtual monitor software license, Neonatal care Simulation Learning Experiences™ Guidebook, preprogrammed SLE library, RF Communications module, battery charger, accessories, carrying case, user guide, one-year limited warranty</p> <p>Options available only at initial time of purchase: Real CO2 exhalation, Care in Motion™ Go integrated video-assisted debriefing system</p> <p>Accessories available for purchase: Gaumard Vitals™ bedside patient monitor, Gaumard Vitals™ mobile patient monitor, LungSim™ In-Hospital System, LungSim™ Mobile System, Care in Motion™ Mobile standalone video-assisted debriefing system</p>		
<p>All Quotes are subject to credit approval</p> <p>Customer must supply Sales Tax Exempt Certificate and W-9 with Purchase Order, if applicable</p> <p>If your shipping address differs from that of your billing address, please include the information with your order.</p>			<p><b>Subtotal</b></p> <p><b>Est. Freight &amp; Handling</b></p> <p><b>Est. Sales Tax</b></p> <p><b>Total US\$</b></p>	<p>\$ 54,995.00</p> <p>1,188.00</p> <p>5,758.76</p> <p>\$ 61,941.76</p>

Estimated shipping date: Approximately 12 to 15 weeks after receipt of order.

Prices and taxes are subject to change without notice.  
To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>  
If you should have any questions, please feel free to contact your sales representative Wade Kotschwar at [Wade.Kotschwar@gaumard.com](mailto:Wade.Kotschwar@gaumard.com)  
This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.





# Quotation

14700 SW 136th Street  
Miami FL 33196  
T: 305-971-3790 | F: 305-252-0755

**Quote Number:** 111182  
**Quote Date:** 01/08/24  
**Page:** 3 of 3

**Quoted To:**

Santa Monica College  
3171 S Bundy Dr  
Los Angeles CA 90066-1016  
USA

**Ship To:**

Santa Monica College  
2121 16th St  
Santa Monica CA 90405-1638  
USA

**Contact:**

Bonnie Flores  
310-434-8383  
flores\_bonnie@smc.edu

Shipment Via: UPS Ground

Gaumard Scientific is the sole source for this tetherless simulator(s).

For credit approval, please submit completed customer forms to [GaumardCR@gaumard.com](mailto:GaumardCR@gaumard.com). Customer forms may be obtained by emailing a request to [QuoteEmailGroup@gaumard.com](mailto:QuoteEmailGroup@gaumard.com).

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Wade Kotschwar at [Wade.Kotschwar@gaumard.com](mailto:Wade.Kotschwar@gaumard.com)

This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.



# Quotation

14700 SW 136th Street  
 Miami FL 33196  
 T: 305-971-3790 | F: 305-252-0755

**Quote Number:** 111175  
**Quote Date:** 01/08/24

**Page:** 1 of 1

**Quoted To:**

Santa Monica College  
 3171 S Bundy Dr  
 Los Angeles CA 90066-1016  
 USA

**Ship To:**

Santa Monica College  
 2121 16th St  
 Santa Monica CA 90405-1638  
 USA

**Contact:**

Bonnie Flores  
 310-434-8383  
 flores\_bonnie@smc.edu

Customer ID	Good Through	Shipping Method	Sales Representative
C101673	02/08/24	UPS Ground	Wade Kotschwar

Qty.	Item	Description	Unit Price	Amount
1	S205.PK.M	Simple SIMON® Patient Care medium skin tone adult simulator	\$ 850.00	\$ 850.00
All Quotes are subject to credit approval  Customer must supply Sales Tax Exempt Certificate and W-9 with Purchase Order, if applicable  If your shipping address differs from that of your billing address, please include the information with your order.			<b>Subtotal</b>	\$ 850.00
			<b>Est. Freight &amp; Handling</b>	94.00
			<b>Est. Sales Tax</b>	96.77
			<b>Total US\$</b>	<b>\$ 1,040.77</b>

Estimated shipping date: Approximately 6 to 8 weeks after receipt of order.

Shipment Via: UPS Ground

For credit approval, please submit completed customer forms to GaumardCR@gaumard.com. Customer forms may be obtained by emailing a request to QuoteEmailGroup@gaumard.com.

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Wade Kotschwar at [Wade.Kotschwar@gaumard.com](mailto:Wade.Kotschwar@gaumard.com)

This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.

### College Core Indicator Information by 4-Digit TOP (2023-2024)

Perkins V, Title I, Part C Local Application

Agreement # \_\_\_\_\_

District/College: SANTA MONICA/SANTA MONICA

1230 - Nursing

**Instructions: Print out forms. Complete and sign bottom of last page.**

**Cohort Year CTE Enrollments: 1,604**

**CTE Headcount: 480**

(includes CTE enrollments above introductory level only)

(CTE students enrolled above introductory level only)

Core Indicator 1 - Cohort Yr: 2020- 2021 Postsecondary Retention & Placement			Negotiated Level		College Performance	Percent Above or Below Negotiated Level
	Count	Total	State	District		
1 CTE Cohort*	101	105	91.75	91.75	96.19	4.4
2 Individuals Preparing for Non-Traditional Fields	29	30	91.75	91.75	96.67	4.9
3 Out of Workforce Individuals	2	3	91.75	91.75	66.67	N/A
4 Individuals with Economically Disadvantaged Families	66	70	91.75	91.75	94.29	2.5
5 English Learners	3	6	91.75	91.75	50.00	N/A
6 Single Parents	5	6	91.75	91.75	83.33	N/A
7 Individuals with Disabilities	11	12	91.75	91.75	91.67	-0.1
8 Homeless Individuals			91.75	91.75	N/R	N/R
9 Youth in Foster Care			91.75	91.75	N/R	N/R
10 Youth with Parent in Active Military			91.75	91.75	N/R	N/R

Core Indicator 2 - Cohort Yr: 2020- 2021 Earned Postsecondary Credential			Negotiated Level		College Performance	Percent Above or Below Negotiated Level
	Count	Total	State	District		
11 CTE Cohort*	109	109	89.00	89.00	100.00	11.0
12 Individuals Preparing for Non-Traditional Fields	26	26	89.00	89.00	100.00	11.0
13 Out of Workforce Individuals	2	2	89.00	89.00	100.00	N/A
14 Individuals with Economically Disadvantaged Families	79	79	89.00	89.00	100.00	11.0
15 English Learners	7	7	89.00	89.00	100.00	N/A
16 Single Parents	6	6	89.00	89.00	100.00	N/A
17 Individuals with Disabilities	14	14	89.00	89.00	100.00	11.0
18 Homeless Individuals			89.00	89.00	N/R	N/R
19 Youth in Foster Care			89.00	89.00	N/R	N/R
20 Youth with Parent in Active Military			89.00	89.00	N/R	N/R

Core Indicator 3 - Cohort Yr: 2020- 2021 Non-traditional Program Enrollment			Negotiated Level		College Performance	Percent Above or Below Negotiated Level
	Count	Total	State	District		
21 CTE Cohort*	42	179	26.00	26.00	23.46	-2.5
22 Individuals Preparing for Non-Traditional Fields	42	179	26.00	26.00	23.46	-2.5
23 Out of Workforce Individuals	1	4	26.00	26.00	25.00	N/A
24 Individuals with Economically Disadvantaged Families	32	116	26.00	26.00	27.59	1.6

### College Core Indicator Information by 4-Digit TOP (2023-2024)

Perkins V, Title I, Part C Local Application

25 English Learners		10	26.00	26.00	0.00	-26.0
26 Single Parents		10	26.00	26.00	0.00	-26.0
27 Individuals with Disabilities	4	20	26.00	26.00	20.00	-6.0
28 Homeless Individuals			26.00	26.00	N/R	N/R
29 Youth in Foster Care	1	1	26.00	26.00	100.00	N/A
30 Youth with Parent in Active Military			26.00	26.00	N/R	N/R

Core Indicator 4 - Cohort Yr: 2020- 2021 Employment			Negotiated Level		College Performance	Percent Above or Below Negotiated Level
	Count	Total	State	District		
31 CTE Cohort*	34	40	73.23	73.23	85.00	11.8
32 Individuals Preparing for Non-Traditional Fields	9	10	73.23	73.23	90.00	16.8
33 Out of Workforce Individuals	DR	DR	73.23	73.23	DR	N/A
34 Individuals with Economically Disadvantaged Families	21	27	73.23	73.23	77.78	4.5
35 English Learners	DR	DR	73.23	73.23	DR	N/A
36 Single Parents	DR	DR	73.23	73.23	DR	N/A
37 Individuals with Disabilities	6	7	73.23	73.23	85.71	N/A
38 Homeless Individuals			73.23	73.23	N/R	N/R
39 Youth in Foster Care			73.23	73.23	N/R	N/R
40 Youth with Parent in Active Military			73.23	73.23	N/R	N/R

\*Note: Students meeting criteria for for this indicator with 12+ CTE units in a discipline (one course is above intro) in 3 years. See cohort specifications for full criteria.

The DR notation indicates privacy requirements - EDD requires that counts less than six not be displayed. N/A (Not Applicable) indicates denominators 10 or N/R (Not Reported) indicates categories where no participants were reported. These performance indicators include all vocational programs whether or not they are supported with Perkins Title IC Funds. For more detailed reports, see Core Indicators 'Summary' and 'Detail' Reports. Shaded areas are for your information and are not included as accountability measures.

By totaling each positive, negative, N/A, N/R outcome in the last column from items 1 - 40, I certify and acknowledge that performance in the 40 Core Indicator categories is as follows:

11 \_\_\_\_\_ of the 40 are at or above the District negotiated level(s);  
 6 \_\_\_\_\_ of the 40 are below the District negotiated level(s);  
 23 \_\_\_\_\_ of the 40 are list as (N/A, N/R)

Department Chair (or authorized Designee) : 