A Course of Study for

BUSINESS - Transfer

Business Managers coordinate business activities in both private industry and public agencies. They are responsible for operations, maintenance, purchasing, planning, organizing, budgeting, and directing the work of the employees. Business executives are the higher-level management staff, directing the activities of the firm. They develop and administer policies to maximize profits. They also direct financial programs and develop policies aimed at maintaining good relations with the public, stockholders, employees, and customers.

This major may also lead to many other careers. For additional possibilities use Choices, Bridges.com or echoices.com which are computerized career databases. These and many other career resources are located in the Career Services Center.

TRANSFER
Business Associate in Arts degree and Certificate requirements can be found on a separate sheet in the Transfer/Counseling Center as well as online at www.smc.edu/articulation.

Courses may not be taken CR/NC; most schools require a minimum grade of C (2.0) in courses required for the major. It is recommended that all major/pre-major requirements be completed prior to transfer and the majority completed by the end of the Fall semester in which the UC application is submitted.

Students planning to transfer to a four-year college should complete the lower-division major requirements and the general education pattern for the appropriate transfer institution. Santa Monica College has articulation agreements for this major with the following UC, CSU, and private institutions. Exact major requirements for these and other UC and CSU campuses can be found online at www.assist.org. Articulation agreements with private institutions can be found online at www.smc.edu/articulation.

UNIVERSITY OF CALIFORNIA, BERKELEY
New: To be eligible for the Haas School of Business at UC Berkeley a student must:
1. Complete all major prerequisite courses for letter grades.
2. Complete all 7 breadth requirement courses (IGETC does not satisfy these requirements. This requirement must be met with coursework. AP, A Level or IB credit will not fulfill breadth requirements).
3. Complete the foreign language requirement.
4. Complete at least 60 UC transferable semester units (90 quarter units).
5. Items 1 through 4 must be completed by the end of the spring term prior to fall enrollment. All courses must be UC transferable and carry at least 2 semester/3 quarter units.
6. Students with Advanced Placement credits must consult with the advising staff in the Haas School of Business.

Prerequisite courses must be completed no more than 5 years before admission to Haas.

MAJOR PREREQUISITES
BUSINESS 1; ECONOMICS 1, 2; ENGLISH* 1, 2; ENGLISH 31 or HUMANITIES 88A and 88B (3 units); select one writing or literature course from the following (this will no longer be required for students entering HAAS 2012): Creative Writing, English or Literature departments. The course must be UC-transferable for at least 3 semester or 4 quarter units; MATH 7, 54 (to better prepare for upper-division quantitative business courses, students are strongly encouraged to complete MATH 8) (effective Fall 2012, MATH 8 is required).

FOREIGN LANGUAGE: CHINESE 2, FRENCH 2, GERMAN 2, HEBREW 2, ITALIAN 2, JAPANESE 2, KOREAN 2, PERSIAN 2, RUSSIAN 2, SPANISH 2
Other options are available to meet the foreign language requirement. Please see www.assist.org for details.

*Breadth courses with a 4 or 5 on the English Language and Composition AP exam or a 4 on the English Composition and Literature AP exam have satisfied UCB Rhetoric 1A (Santa Monica College English 1). Please see http://www.haas.berkeley.edu/Undergrad/aplist.html for applicability of AP, IB and A Level exams at Haas.

BREADTH REQUIREMENTS
Prior to admission, a maximum of 3 of these courses may be taken CR/NC.

While some courses may fit into more than one breadth category, no single course may be used by the student to fulfill multiple breadth requirements, nor may a course be used to satisfy both a breadth and a prerequisite requirement.

Exception: The course that is used to fulfill the foreign language requirement may also be used to satisfy a breadth requirement. Business courses cannot be used to satisfy breadth requirements.
is designed to provide a balance of computer programming, systems analysis and design, database, and telecommunications in computer science

required to take BUS 108, but will need to make up the upper division units after transfer.

PHYSICS 6, 7, 8, 9, 12, 14, 21, 22, 23 30, 31, 32, 33, 34; SPANISH 9, 20; WOMEN’S STUDIES 10

The ISM program combines the fundamental intellectual content of both Computer Science and Business Management Economics. The curriculum

ECONOMICS 15, 16, 19, 20, 21, 22, 24, 25, 29, 33, 34, 38, 39, 41, 43, 45, 46, 52, 62; ECONOMICS 15 (same as HISTORY 15); SPANISH 9, 20

INTERNATIONAL STUDIES: POLITICAL SCIENCE 2, 7, 8, 14, 17; CHINESE 3, 4; FRENCH 3, 4; GERMAN 3, 4; ITALIAN 3; JAPANESE 3, 4; KOREAN 3, 4; SPANISH 3, 4

PHILOSOPHY AND VALUES: PHILOSOPHY 1, 2, 3, 4, 5, 22, 23, 24, 41, 51 (same as POLITICAL SCIENCE 51), 52 (same as POLITICAL SCIENCE 52), POLITICAL SCIENCE 51 (same as PHILOSOPHY 51), 52 (same as PHILOSOPHY 52)

PHYSICAL SCIENCE: ASTRONOMY 1, 2, 3, 4; CHEMISTRY 10, 11, 12, 21, 22, 31; GEOGRAPHY 1, 3, 5; GEOLOGY 1, 4, 31; PHYSICS 6, 7, 8, 9, 12, 14, 21, 22, 23

SOCIAL AND BEHAVIORAL SCIENCES: ANTHROPOLOGY 2, 3, 4, 20; COMMUNICATION 10; ECONOMICS 6, 15 (same as HISTORY 15); GEOGRAPHY 2, 14; HISTORY 1, 2, 3, 4, 5, 6, 10, 11, 12, 13, 15 (same as ECONOMICS 15), 16, 19, 20, 21, 22, 24, 25, 26, 29, 33, 34, 38, 39, 41, 43, 45, 46, 52, 62; POLITICAL SCIENCE 1, 2, 5, 7, 8, 14, 21, 22, 47, POLITICAL SCIENCE 51 (same as PHILOSOPHY 51), 52 (same as PHILOSOPHY 52); PSYCHOLOGY 1, 3, 6, 11, 13,14, 16, 18, 19, 25, 40; SOCIOLOGY 1, 2, 4, 12, 30, 31, 32, 33, 34; SPANISH 9, 20; WOMEN’S STUDIES 10

UNIVERSITY OF CALIFORNIA, IRVINE
B.A. BUSINESS ADMINISTRATION: ACCOUNTING 1, 2; ECONOMICS 1 and 2; MATH 7, 8, 52
This major will begin accepting applications for Fall 2010. Transfer students with the highest grades overall minimum cumulative grade point average (GPA) of 3.0 and who satisfactorily complete required lower-division major requirements will be given preference in admission. Admission to the major will be competitive due to limited space availability.

B.S. BUSINESS INFORMATION MANAGEMENT: ACCOUNTING 1, 2; CS 55 and 56; ECONOMICS 1, 2; MATH 7, 8, 13

UNIVERSITY OF CALIFORNIA, RIVERSIDE - (all courses must be completed prior to transfer). (IGETC is recommended)
To be eligible for admission into Business Administration at UC Riverside:

- Transfer students are strongly encouraged to complete all IGETC or UC Riverside breadth requirements. (Please see www.assist.org for breadth requirements).
- Students must complete all the major prerequisites.
- Have a grade point average of at least 2.5 in all UC transferable coursework.

Prerequisite Courses: ACCOUNTING 1, 2; BUSINESS 1; CIS 1 or 4; ECONOMICS 1, 2; MATH 54 and (29 or 7)

*ACCTG 2 is accepted in lieu of the UCR course, BUS 108 "Financial Evaluation and Managerial Analysis", an upper-division course which is required for the Business Administration major. Business Administration majors who choose to complete this course prior to transfer will not be required to take BUS 108, but will need to make up the upper division units after transfer.

UNIVERSITY OF CALIFORNIA, SANTA CRUZ
B.S. INFORMATION SYSTEMS MANAGEMENT (BASKIN SCHOOL OF ENGINEERING):
The School of Engineering strongly discourages the use of IGETC as students will use non-engineering classes to complement challenging courses in the major.

Required Courses for Admission: CS 50 or 52 or 55; ECONOMICS 1, 2; MATH 7 and 8 or 28 and 29; MATH 10;

Required Courses for Graduation: ACCOUNTING 1; MATH 13

The ISM program combines the fundamental intellectual content of both Computer Science and Business Management Economics. The curriculum is designed to provide a balance of computer programming, systems analysis and design, database, and telecommunications in computer science with economics and business classes. For more information see http://www.so.e.ucsc.edu/programs/ism/undergraduate/.

CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
B.A. BUSINESS ADMINISTRATION: ACCOUNTING 1, 2; BUSINESS 5 or 6; ECONOMICS 1, 2; MATH 28
INFORMATION SYSTEMS CONCENTRATION: add CS 50 or 55

CALIFORNIA STATE UNIVERSITY, CHANNEL ISLANDS
B.S. BUSINESS ADMINISTRATION: ACCOUNTING 1, 2; BUSINESS 5 and 6; ECONOMICS 1, 2; MATH 28

CALIFORNIA STATE UNIVERSITY, DOMINGUEZ HILLS
B.A. BUSINESS ADMINISTRATION: ACCOUNTING 1, 2; BUSINESS 5; CIS 4; ECONOMICS 1, 2
INFORMATION SYSTEMS CONCENTRATION: add CS 15
INTERNATIONAL BUSINESS OPTION: add POLITICAL SCIENCE 7
GLOBAL LOGISTICS AND SUPPLY CHAIN MANAGEMENT CONCENTRATION/INTERNATIONAL LOGISTICS AND SYSTEMS TRACKS: add BUSINESS 80, 81, 82

ADDITIONAL INFORMATION ON REVERSE. SUBJECT TO CHANGE WITHOUT NOTICE.

*www.assist.org

*Please access the above web-site for the most updated articulation information.
<table>
<thead>
<tr>
<th>CALIFORNIA STATE UNIVERSITY, EAST BAY</th>
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<tbody>
<tr>
<td>New online degree completion program. Please note this program is provided through Continuing Education.</td>
</tr>
<tr>
<td><strong>B.S. BUSINESS ADMINISTRATION:</strong> ACCOUNTING 1, 2; BUSINESS 5; ECONOMICS 1, 2; MATH 28 or 7; MATH 52; CIS 1 or pass a proficiency exam. Complete CSUGE pattern.</td>
</tr>
<tr>
<td>For more information go to: <a href="http://www.ce.csueastbay.edu/degree/BSBA/index.shtml">http://www.ce.csueastbay.edu/degree/BSBA/index.shtml</a>.</td>
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</tbody>
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<tr>
<th>CALIFORNIA STATE UNIVERSITY, FULLERTON</th>
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<tbody>
<tr>
<td><strong>BUSINESS ADMINISTRATION AND ECONOMICS:</strong> ACCOUNTING 1 and 2; CIS 1 and 4; ECONOMICS 1, 2; MATH 28 and 29 or 7</td>
</tr>
</tbody>
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<tr>
<th>CALIFORNIA STATE UNIVERSITY, LONG BEACH</th>
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<tbody>
<tr>
<td><strong>B.A. BUSINESS ADMINISTRATION:</strong> ACCOUNTING 1 and 2; BUSINESS 5; ECONOMICS 1, 2 (ECONOMICS 1 and 2 will be accepted if completed Summer 2011 or before); MATH 54*, 28 and 29; PHILOSOPHY 2 or 7 (accountancy majors must take PHILOSOPHY 2; Management Information Systems majors must take PHILOSOPHY 7) (effective Fall 2011 only PHILOSOPHY 7 will be accepted); CIS 4 (or passing score on the Computer Proficiency Exam)</td>
</tr>
<tr>
<td><strong>OTHER OPTIONS AVAILABLE:</strong> Accountancy, Finance, Human Resources Management, International Business</td>
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<tr>
<td>*Math 21 will be accepted in lieu of 54; however, Math 54 is better preparation for upper-division coursework.</td>
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<tr>
<th>CALIFORNIA STATE UNIVERSITY, LOS ANGELES</th>
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<tr>
<td><strong>B.S. BUSINESS ADMINISTRATION:</strong> ACCOUNTING 1 and 2; BUSINESS 5; CIS 4; ECONOMICS 1, 2; ENGLISH 2; MATH 54</td>
</tr>
<tr>
<td><strong>B.S. COMPUTER INFORMATION SYSTEMS:</strong> add CS 15 or 55</td>
</tr>
<tr>
<td>It is recommended that students take English 2, as it is a prerequisite for an upper-division major requirement.</td>
</tr>
</tbody>
</table>

*Please access the above web-site for the most updated articulation information.*
After successfully completing all Pre-Accountancy requirements, student must file an application to become an Accountancy major. The following requirements have been met at the time of transfer to CSUN:

- Completion of a minimum of 60 semester units of CSU-transferable college coursework;
- Completion of ACCOUNTING 1 and BUSINESS 32 or their equivalents with a grade of B (3.0) or higher in each;
- Completion of ECONOMICS 1, 2; CS 3 or CIS 4; ACCOUNTING 2; BUSINESS 5; MATH 26 (if completed Summer 2008 or before) or 28 or 7 and 54; CIS 4 or CS 3

**The Accountancy major at CSUN is impacted, meaning there are additional requirements for admission to the major (besides the regular university admissions requirements).**

Admissions to the B.S. Finance and the Financial Services options within the Business Administration major will be limited to students at the upper-division level. Students must complete a minimum of 60 semester units to include written communication, critical thinking, oral communication, math/quantitative reasoning with a cumulative grade point average of 2.5 or better.

**B.S. ACCOUNTANCY**: Complete the following courses with a grade of B (3.0) or higher: ACCOUNTING 1; BUSINESS 32; complete the following courses with a grade of C (2.0) or higher: ACCOUNTING 2, BUSINESS 5; ECONOMICS 1, 2; MATH 26 (if completed Summer 2008 or before) or 2 (if completed Fall 2009 or before) or 28 or 7 and 54; CIS 4 or CS 3

To become an Accountancy major, students must first complete the following Pre-Accountancy requirements:
1. Completion of a minimum of 60 semester units of CSU-transferable college coursework;
2. Completion of ACCOUNTING 1 and BUSINESS 32 or their equivalents with a grade of B (3.0) or higher in each;
3. Completion of ECONOMICS 1, 2; CS 3 or CIS 4; ACCOUNTING 2; BUSINESS 5; MATH 26 (if completed Summer 2008 or before) or 28 or 7, or their equivalents with a grade of C (2.0) or higher in each.

After successfully completing all Pre-Accountancy requirements, student must file an application to become an Accountancy major.

Transfer students should not submit this application until their first semester at the University. Applicants will be ranked by grade point average and will be admitted to the major in that order until all available openings are filled.

**B.S. ACCOUNTANCY**: Guaranteed Admission Program

It is agreed between the Department of Accounting and Information Systems of California State University, Northridge (CSUN), and Santa Monica College that Santa Monica transfer students shall be guaranteed admission into the Accounting program as Accountancy majors if the following requirements have been met at the time of transfer to CSUN:

- Completion of 60 or more CSU transferable semester units prior to entry into the university.
- An overall grade point average of 3.0 or higher in all CSU transferable college work completed.
- A cumulative grade point average of 3.0 or higher in the following courses or their equivalents with no single grade lower than a C (2.0):
  - ACCOUNTING 1, Principles of Accounting
  - ACCOUNTING 2, Principles of Accounting
  - BUSINESS 5, Business Law
  - BUSINESS 32, Business Communications
  - ECONOMICS 1, Principles of Microeconomics
  - ECONOMICS 2, Principles of Macroeconomics
  - MATH 52, Elementary Statistics or MATH 54, Elementary Statistics
  - MATH 2, Precalculus (if completed Summer 2008 or before) or MATH 7, Calculus 1 or MATH 28, Calculus 1 for Business and Social Science
  - CIS 4, Introduction to Computers, Business Applications or CS 3, Introduction to Computer Systems

- Completion of ACCOUNTING 1 and BUSINESS 32, or their equivalents, with a grade of B (3.0) or higher in each.
- Completion of ECONOMICS 1, 2, CIS 4 (or CS 3), ACCOUNTING 2, MATH 52 or 54, BUSINESS 5 and MATH 2 (if completed Summer 2008 or before) or 7 or 28, or their equivalents, with a grade of C (2.0) or higher in each.

It is highly recommended that students be GE certified. Please note that if you are not CSU GE certified, you must minimally complete: Speech (area A1), English Composition (area A2), Critical Thinking (Area A3), transferable math (area 2).

Santa Monica students, as do all students wishing to major in Accountancy at CSUN, begin the Program as Pre-Accountancy majors. Admission to the Accountancy major is a two step process. First students must apply for, and enroll in, ACCT 350. Second, if they earn at least a C in ACCT 350, they apply to be admitted into the B.S. in Accountancy Program. Both the ACCT 350 and B.S.A. Program Admission forms are available at www.csun.edu/accts, and are submitted to the Department of Accounting & Information Systems.
### California State Polytechnic University, Pomona

#### B.S. Business Administration: Accounting

**ACCOUNTING**: ACCOUNTING 1 and 2; BUSINESS 6; ECONOMICS 1, 2; ENGLISH 2; MATH 28 and 29 and 52;

**Microcomputer Proficiency**: can be satisfied by taking:
- 1. CIS 1 or 4, or
- 2. Microcomputer proficiency skills test in Word, Excel, and PowerPoint, or if the microcomputer proficiency skills test is passed, then Unrestricted Electives will be increased by 4 quarter units.

**B.S. Business Administration: Computer Information Systems**

**ACCOUNTING**: ACCOUNTING 1 and 2; BUSINESS 6; CS 52, 54, 55; ECONOMICS 1, 2; MATH 28 and 29 and 54

**Microcomputer Proficiency**: can be satisfied by taking:
- 1. CIS 1 or 4, or
- 2. Microcomputer proficiency skills test in Word, Excel, and PowerPoint, or if the microcomputer proficiency skills test is passed, then Unrestricted Electives will be increased by 4 quarter units.

**B.S. Business Administration: Finance, Real Estate and Law**

**ACCOUNTING**: ACCOUNTING 1 and 2; BUSINESS 6; ECONOMICS 1, 2; ENGLISH 2; MATH 28 and 29 and 54

**Microcomputer Proficiency**: can be satisfied by taking:
- 1. CIS 1 or 4, or
- 2. Microcomputer proficiency skills test in Word, Excel, and PowerPoint, or if the microcomputer proficiency skills test is passed, then Unrestricted Electives will be increased by 4 quarter units.

**B.S. Business Administration: International Business**

**ACCOUNTING**: ACCOUNTING 1 and 2; BUSINESS 6; ECONOMICS 1, 2; MATH 28 and 29 and 54

**Microcomputer Proficiency**: can be satisfied by taking:
- 1. CIS 1 or 4, or
- 2. Microcomputer proficiency skills test in Word, Excel, and PowerPoint, or if the microcomputer proficiency skills test is passed, then Unrestricted Electives will be increased by 4 quarter units.

**B.S. Business Administration: Management and Human Resources**

**ACCOUNTING**: ACCOUNTING 1 and 2; BUSINESS 6; ECONOMICS 1, 2; MATH 28 and 29 and 54

**Microcomputer Proficiency**: can be satisfied by taking:
- 1. CIS 1 or 4, or
- 2. Microcomputer proficiency skills test in Word, Excel, and PowerPoint, or if the microcomputer proficiency skills test is passed, then Unrestricted Electives will be increased by 4 quarter units.

**B.S. Business Administration: Marketing Management**

**ACCOUNTING**: ACCOUNTING 1 and 2; BUSINESS 6; ECONOMICS 1, 2; MATH 28 and 29 and 54

**Microcomputer Proficiency**: can be satisfied by taking:
- 1. CIS 1 or 4, or
- 2. Microcomputer proficiency skills test in Word, Excel, and PowerPoint, or if the microcomputer proficiency skills test is passed, then Unrestricted Electives will be increased by 4 quarter units.

**B.S. Business Administration: Technology and Operations Management**

**ACCOUNTING**: ACCOUNTING 1 and 2; BUSINESS 6; ECONOMICS 1, 2; MATH 28 and 29 and 54

**Microcomputer Proficiency**: can be satisfied by taking:
- 1. CIS 1 or 4, or
- 2. Microcomputer proficiency skills test in Word, Excel, and PowerPoint, or if the microcomputer proficiency skills test is passed, then Unrestricted Electives will be increased by 4 quarter units.

**B.S. Business Administration: E-Business**

**ACCOUNTING**: ACCOUNTING 1 and 2; BUSINESS 6; ECONOMICS 1, 2; MATH 28 and 29 and 54

**Microcomputer Proficiency**: can be satisfied by taking:
- 1. CIS 1 or 4, or
- 2. Microcomputer proficiency skills test in Word, Excel, and PowerPoint, or if the microcomputer proficiency skills test is passed, then Unrestricted Electives will be increased by 4 quarter units.

### San Diego State University

#### B.A. Business Administration

**ACCOUNTING**: ACCOUNTING 1, 2 (ACCOUNTING 1 and 2 will be accepted if completed Summer 2009 or before); BUSINESS 32; ECONOMICS 1, 2; MATH 7 and 8; MATH 54

**Please Note:** This major is impacted. Please see [www.assist.org](http://www.assist.org) for additional criteria.
**SAN FRANCISCO STATE UNIVERSITY**

**B.A. BUSINESS ADMINISTRATION**: ACCOUNTING 1* and 2*; ECONOMICS 1*, 2; ENGLISH 2; MATH 28, 52*; Proficiency in use of information systems in a business environment. This may be met by:

1. Passing the waiver exam of SFSU
2. Taking ISYS 263 at San Francisco State University; lower-division elective; SPEECH 11

**OTHER CONCENTRATIONS INCLUDE**: Accounting, Corporate Finance, Decision Sciences, Electronic Commerce Systems, Entrepreneurial/Small Business Management, Financial Services, Information Systems, International Business, Management, Marketing

*All courses must be completed with a grade of C- or higher.

Santa Monica College has articulation agreements for this major (see [www.smc.edu/articulation](http://www.smc.edu/articulation) for exact requirements) with the following private and out-of-state institutions:

**ACADEMY OF ART UNIVERSITY SAN FRANCISCO**

**B.F.A. ADVERTISING**

Please see [www.smc.edu/articulation](http://www.smc.edu/articulation) for transfer requirements.

**ALLIANT INTERNATIONAL UNIVERSITY**

**B.S. BUSINESS ADMINISTRATION, INTERNATIONAL BUSINESS ADMINISTRATION**: ACCOUNTING 1, 2; BUSINESS 1, 5; ECONOMICS 1, 2

**HOTEL AND RESTAURANT MANAGEMENT**: ACCOUNTING 1, 2; BUSINESS 1, 5; BUSINESS 32 or 20; ECONOMICS 1, 2

Please see [www.smc.edu/articulation](http://www.smc.edu/articulation) for general education requirements.

**BERKELEY COLLEGE (NYC)**

**B.A. BUSINESS ADMINISTRATION**: Complete Santa Monica College Associate in Arts in Business Administration; have a cumulative grade point average of 2.0 or higher; meet minimum admission requirement (U.S. high school diploma or its equivalent). Courses must be completed with a grade of C (2.0) or higher to be accepted for transfer. Berkeley will accept up to 60 semester units toward the Bachelor of Business Administration degree.

**OTHER MAJORS INCLUDE**: General Business, Management, Marketing, International Business

**JOHN CABOT UNIVERSITY, ROME, ITALY**

**BUSINESS ADMINISTRATION (VALIDATED BY UNIVERSITY OF WALES)**: ACCOUNTING 1, 2; CIS 1; ECONOMICS 1, 2; MATH 2, 54

**MARKETING (VALIDATED BY UNIVERSITY OF WALES)**: ACCOUNTING 1, 2; CIS 1; ECONOMICS 1, 2; MATH 2, 54

This university is U.S. regionally accredited. See [www.smc.edu/articulation](http://www.smc.edu/articulation) for general education admission requirements.

**KAPLAN UNIVERSITY**

**B.S. INFORMATION TECHNOLOGY**: Complete SMC AA Computer Science to include: CS 15, 70; CIS 50

**B.S. INFORMATION TECHNOLOGY**: Complete SMC AA Computer Programming to include the following: CS 15, 55

**B.S. INFORMATION TECHNOLOGY/WEB MULTIMEDIA AND ANIMATION**: Complete SMC A.A. Website Software Specialist to include the following: CIS 50, 54, CS 85

**B.S. BUSINESS**: Complete SMC A.A. Business Administration to include the following: BUSINESS 1, 20

**B.S. BUSINESS/MARKETING**: Complete SMC A.A. Business Administration to include the following: BUSINESS 1, 20

**LOYOLA MARYMOUNT UNIVERSITY** (all courses must be completed prior to transfer to be accepted to the major).

**B.S. ACCOUNTING**: ACCOUNTING 1**, 2**; BUSINESS 5**; ECONOMICS 1, 2; MATH 29*, 54 (if completed Summer 2009 or before); Psychology 1

*Must be completed prior to transfer.

**Pending

**B.S. BUSINESS ADMINISTRATION: MAJORS IN ENTREPRENEURSHIP, FINANCE, MANAGEMENT, MARKETING**: ACCOUNTING 1**, 2**; BUSINESS 5**; ECONOMICS 1; MATH 29* (will accept Math 8 in lieu of Math 29), 54 (if completed Summer 2009 or before); PSYCHOLOGY 1

*Must be completed prior to transfer.

**Pending

**ADDITIONAL INFORMATION ON REVERSE. SUBJECT TO CHANGE WITHOUT NOTICE.**

*Please access the above web-site for the most updated articulation information.*
MIDDLESEX UNIVERSITY, LONDON, UK

**B.A. (HONS) BUSINESS ADMINISTRATION:**

a. On successful completion of Associate in Arts degree, Business Administration at SMC, Middlesex will offer students entry into Middlesex B.A. (Hons) Business Administration program.

b. The entry point for students shall be year 2 of a 3 year program.

c. Students must achieve a cumulative grade point average (GPA) of at least 2.7.

d. Students shall be accorded the following credit towards B.A. Business Administration: 120 credit points at Level 1.

Application forms must be prepared by the student and submitted at least 3 months prior to the expected date of transfer to Middlesex.

Merit Scholarships are possible for high achieving SMC applicants subject to availability.

Applications to Middlesex shall be processed by:
The North America and Caribbean Regional Office – Arizona, USA
Middlesex University
14700 N. FLW Blvd. #157
PMB 287, Scottsdale
AZ 85260, USA
+1 480 471 5966
Michelle@mdxna.com

Students wishing to enroll for programs at Middlesex other than those listed in this agreement are welcome to apply. Such applications will be considered on an individual basis.

MOUNT IDA COLLEGE

**B.S. BUSINESS ADMINISTRATION:**

Mount Ida College will accept, as a unit of study, the Associate in Arts degree of eligible graduates of counterpart programs at Santa Monica College towards requirements leading to the Bachelor of Science in Business Administration.

In addition to meeting all general requirements for admission to Mount Ida College, individual applicants from counterpart programs at Santa Monica College must:

1. Meet any program-specific requirements that may apply to applicants for the selected major; and
2. Submit an official transcript of their grades in coursework germane to the major at Santa Monica College that is deemed by the Program Director of the selected major at Mount Ida College to be of sufficient quality to merit acceptance of the Associate in Arts degree as a unit of study and admission as a full junior. Should any deficiency grades (grades lower than C) be on the transcript, some additional course work may be required.

MOUNT SAINT MARY’S COLLEGE

**B.S. BUSINESS ADMINISTRATION:** ACCOUNTING 1, 2; CIS 1 or 4; ECONOMICS 1, 2; MATH 28 or 21 or 7, 52

NATIONAL UNIVERSITY

**B.B.A. BUSINESS ADMINISTRATION:** ACCOUNTING 1, 2; BUSINESS 5; MATH 21; ECONOMICS 1, 2
**B.S. ACCOUNTANCY:** ACCOUNTING 1, 2; ECONOMICS 1, 2; MATH 21
**B.S. INFORMATION SYSTEMS:** CS 33; MATH 21

National University accepts IGETC and CSU GE certification. Please See www.smc.edu/articulation for course to course articulation.

PEPPERDINE UNIVERSITY - SEAVER COLLEGE

**B.S. BUSINESS ADMINISTRATION, ACCOUNTING, INTERNATIONAL BUSINESS:** ACCOUNTING 1, 2; CIS 4; ECONOMICS 1, 2; MATH 7 or 28; MATH 21* (Pepperdine MATH 215)

* Students must also take a waiver exam in multivariate calculus to get credit for Pepperdine 215

**Please Note:** Students are admitted to the pre-major. Admission to the major is not automatic. The process is highly competitive and students are encouraged to aim for a higher grade point average than the minimum (minimum GPA 2.5).
PEPPARDINE UNIVERSITY-THE GRAZIADO SCHOOL OF BUSINESS AND MANAGEMENT
(This program is for working adults and is NOT offered through Seaver College at the Malibu Campus)
To transfer to the Graziadio School of Business and Management’s Bachelor of Science in Management program, a student must have earned an acceptable grade point average on 68 or more transferable semester units from a regionally accredited college or university. Students should be employed on a full-time basis or have significant prior work experience in order to relate to the other students and the material covered in the course. Final decision of transferable courses will be made by admission representatives at the Graziadio School of Business and Management, Pepperdine University.

**B.S. MANAGEMENT**

**AREA 1: ENGLISH COMPOSITION** - At least 1 course = 3 semester units must be completed with a grade of “C” or better prior to application for admission to the B.S.M. Program.

- ENGLISH 1, 2, 31

**AREA 2: MATHEMATICS** - At least 1 course = 3 semester units must be completed with a grade of “C” or better prior to application for admission to the B.S.M. Program.

- CS 10; MATHEMATICS 7, 8, 10, 11, 13, 14, 20, 21, 22, 26, 28, 29, 32, 41, 52

**AREA 3: ARTS & HUMANITIES** - At least 3 courses = 9 semester units from Area 3.

- All courses listed in Area III: Humanities for Santa Monica Graduation Requirements OR Area C: Arts, Literature, Philosophy and Foreign Language for CSU GE requirements OR Area 3: Arts and Humanities for IGETC PLUS the additional courses identified below:
  - The following courses meet the additional social sciences requirements: BUSINESS 32, 62; PHILOSOPHY 7, 9, SPEECH 1, 5, 6, 11

**AREA 4: SOCIAL AND BEHAVIORAL SCIENCE** - At least 4 courses = 12 semester units; one course from 3 semester units must be in US History or American Government

- The following courses meet the U.S. History or American Government requirement: HISTORY 11, 12; POLITICAL SCIENCE 1
- The additional nine units (3 courses) for this area may be taken from courses listed above, OR all courses listed in Area 1B: Social and Behavioral Sciences for Santa Monica Graduation Requirements OR Area D: Social, Political and Economic Institutions and Behavior for CSU GE requirements OR Area 4; Social and Behavioral Sciences for IGETC PLUS the additional courses identified: ECE 11, HEALTH 10

**AREA 5: PHYSICAL AND BIOLOGICAL SCIENCES** - At least 1 course = 3 semester units

- All course listed in Area I: Natural Sciences for Santa Monica College Graduation Requirements OR Area B1: Biological Science or B2: Physical Science for CSU GE requirements OR Area 5: Physical and Biological Sciences for IGETC, EXCEPT: NUTR 4 (counts in Graziadio Area 6)

**AREA 6: LIFELONG LEARNING AND PROFESSIONAL DEVELOPMENT**

- Additional 15 GE units to satisfy the minimum 45 units GE requirement may be drawn from any of the above subject areas PLUS the additional courses identified: ART 10C; BROADCASTING 1; BUSINESS 51; CIS 4, 30, 32, 37A, 37B, 38, 39; CS 3; DANCE - all (combined four-unit limit on all activity courses); ET 2, 20, 62, 89; FASHION 2; GRAPHIC DESIGN 18, 31, 65, JOURNALISM 1; KIN PE/VAR PE - all (four-unit limit); NURSIN 17, 25, 40; PHOTO 1

**AREA 7: ELECTIVES**

- An additional 23-35 semester units of course work from area 1 to 6 above PLUS AA/AS major preparation courses. Other courses not listed above that are applicable to the AA degree may be reviewed for applicability as electives. Students are encouraged to take courses from the following areas to enhance their preparation for the Graziadio School’s BMS program: ACCOUNTING; BANKING AND FINANCE; BUSINESS; BUSINESS INFORMATION TECHNOLOGY; HOSPITALITY; MARKETING.

In addition, the following courses have been articulated so as to provide an option for students to WAIVE UP TO 12 UNITS OF BSM COURSE WORK, this reducing the residential units to be taken at Pepperdine to 48 units. A minimum of four additional elective units are required for each four-unit course waived.

- Grade B or better in ACCTG 1 (5) and ACCTG 2 (5) to waive BSM 472, ACCOUNTING (4). Students may take ACCTG 21 and ACCTG 22 with B or better grades in lieu of ACCTG 1.
- Grade B or better in ECON 1 (3) and ECON 2 (3) to waive BSM 469, MANAGERIAL ECONOMICS (4).

Note that students who waive any of the above courses in the BSM program, and who subsequently enroll in the MBAJ program will be required to complete the equivalent MBA core course.

- BUS 5, Business Law (3) and BUS 6, Advanced Business Law (3)

**REGIS UNIVERSITY**

Degree can be completed online.

- B.S. BUSINESS ADMINISTRATION
- B.S. SCIENCE IN FINANCE
- B.S. MARKETING
- B.S. COMPUTER INFORMATION SYSTEMS

Please see [www.smc.edu/articulation](http://www.smc.edu/articulation) for more information - Online Bachelor of Arts Degree Programs
SAINT MARY’S COLLEGE OF CALIFORNIA
The following Santa Monica College courses are currently being accepted as fulfilling lower-division major requirements at Saint Mary’s College of California.

**B.S. ACCOUNTING:** ACCOUNTING 1, 2; ECONOMICS 1, 2; MATH 52*
*Will not fulfill general education Area B requirement for majors in the School of Economics and Business.

**B.S. BUSINESS ADMINISTRATION:** ACCOUNTING 1, 2; ECONOMICS 1, 2; MATH 52*; MATH 21 or 7 or 28
*Will not fulfill general education Area B requirement for majors in the School of Economics and Business.

A transfer student must present a record with a minimum of 23 transferable semester units or 34.5 transferable quarter units and a minimum grade point average of 2.3 for admission to Saint Mary’s College of California. To transfer with junior status a student should have 60 or more transferable semester units. All courses must be passed with a grade of C- or higher to be considered a transferable course. Students at Saint Mary’s College of California are required to complete a minimum of 36 course credits (approximately 120 units) toward a Bachelor’s degree. California Community College credits are accepted at the rate of 30 semester units = 45 quarter units = (9 course credits).

Please see [www.smc.edu/articulation](http://www.smc.edu/articulation) for general education requirements.

UNIVERSITY OF PHOENIX
**B.S./B.A. BUSINESS ADMINISTRATION**
Please see [www.smc.edu/articulation](http://www.smc.edu/articulation) for more information.

UNIVERSITY OF SOUTHERN CALIFORNIA (USC) - SCHOOL OF BUSINESS (all courses must be completed prior to transfer)

Admission to the University of Southern California School of Business Administration is competitive; students with an overall grade point average of 3.0 and grades of B or better in the courses required for admission will have an advantage in the admissions review process. USC will allow up to 64 semester units of transferable work from a community college.

- Submit your final grades for each academic year term as soon as possible. USC cannot consider “in-progress” grade reports.
  - Grade cards and instructions are available on the USC Marshall website.
- Complete both the USC Application (usc.edu/admission) and the USC Marshall Supplemental Application.
- We do recognize an upward trend in grade performance.
- We encourage applicants to explain performance issues (in writing).
- All prerequisite courses must be taken for a letter grade.
- Prerequisite courses must be completed by spring for fall admission consideration. We cannot consider summer prerequisite course grades.

**B.S. BUSINESS ADMINISTRATION:** Courses required for admission to the major: ENGLISH 2 or 31; MATH 29* or MATH 7; recommended Courses: ACCOUNTING 1 and 2; USC GE categories 1, 2, 3, 5 and diversity.
*AP Calculus score of 4 or 5 or IB Math score of 5 or higher will waive the math requirement for the major.

Students with weak computer skills are advised to take an introductory computer course in order to prepare for the USC business curriculum.

USC will grant credit for courses taught by distance education on a case-by-case basis. USC suggests taking courses in the traditional classroom format to assure receipt of full credit.

*Additional information on reverse. Subject to change without notice.*
*www.assist.org*
*Please access the above web-site for the most updated articulation information.*