A Course of Study for

BUSINESS ADMINISTRATION AS-T

Business Managers coordinate business activities in both private industry and public agencies. They are responsible for operations, maintenance, purchasing, planning, organizing, budgeting, and directing the work of the employees. Business executives are the higher-level management staff, directing the activities of the firm. They develop and administer policies to maximize profits. They also direct financial programs and develop policies aimed at maintaining good relations with the public, stockholders, employees, and customers.

For additional career possibilities, visit the Career Services Center on the main campus to utilize computerized career information systems and other valuable career resources.

PROGRAMS OFFERED

- Transfer Preparation
- Business Administration Associate Degree for Transfer

TRANSFER PREPARATION

Many colleges/universities offer baccalaureate degrees in this field. Students planning to transfer to a four-year college or university should complete the lower-division major requirements and the general education pattern for the specific transfer institution. SMC has articulation agreements with the many UC and CSU campuses, as well as several private and out-of-state institutions.

Exact major requirements for UC and CSU campuses can be found online at assist.org.

A listing of private, non-profit California colleges and universities can be found online at aiccu.edu. For articulation agreements between SMC and some of these institutions see smc.edu/articulation.

The University of California system has a transfer pathway for any UC campus that offers Business Administration. For more information, visit pathwaysguide.universityofcalifornia.edu

SMC offers the Business Administration Associate Degree for Transfer. Students completing this degree are eligible for priority transfer admission consideration in the majors at the California State University campuses listed below. In addition, you will be required to complete no more than 60 semester/90 quarter CSU units of coursework after transfer to complete your baccalaureate degree.

NOTE: If you are considering transfer to a UC, private, or out-of-state school, please consult a counselor before applying to transfer, as the transfer requirements may be different from those required for the Business Administration AS-T.
Below are the CSU campuses and majors accepting this Transfer degree. This list is subject to change without notice. For the most current list, go to calstate.edu/transfer/adt-search/search.shtml

- Bakersfield: Business Administration – Accounting, BS
- Bakersfield: Business Administration – Agricultural Business, BS
- Bakersfield: Business Administration – Finance, BS
- Bakersfield: Business Administration – General, BS
- Bakersfield: Business Administration – Human Resource Management, BS
- Bakersfield: Business Administration – Management, BS
- Bakersfield: Business Administration – Marketing, BS
- Bakersfield: Business Administration – Public Administration, BS
- Bakersfield: Business Administration – Small Business Management, BS
- Bakersfield: Business Administration – Supply Chain Logistics, BS
- Channel Islands: Business – General, BS
- Chico: Business Administration – Accounting, BS
- Chico: Business Administration – Entrepreneurship and Small Business Management, BS
- Chico: Business Administration – Finance, BS
- Chico: Business Administration – Human Resource Management, BS
- Chico: Business Administration – Management, BS
- Chico: Business Administration – Marketing, BS
- Chico: Business Administration – Project Management, BS
- Dominguez Hills: Business Administration – General Business, BS
- East Bay: Business Administration – General Management, BS
- Fresno: Business Administration – Accountancy, BS
- Fresno: Business Administration – Business Administration-Special Option, BS
- Fresno: Business Administration – Computer Information Systems, BS
- Fresno: Business Administration – Entrepreneurship, BS
- Fresno: Business Administration – Finance, BS
- Fresno: Business Administration – Human Resource Management, BS
- Fresno: Business Administration – International Business Option, BS
- Fresno: Business Administration – Logistics and Supply Chain Strategies, BS
- Fresno: Business Administration – Management, BS
- Fresno: Business Administration – Marketing, BS
- Fresno: Business Administration – Real Estate and Urban Land Economics, BS
- Fullerton: Business Administration – Business Administration – General, BS
- Fullerton: Business Administration – Business Economics, BA
- Fullerton: Business Administration – Entertainment & Hospitality Management, BA
- Fullerton: Business Administration – Entrepreneurship, BA
- Fullerton: Business Administration – General Management, BA
- Fullerton: Business Administration – Human Resource Management, BA
- Fullerton: Business Administration – Legal Studies, BA
- Fullerton: Business Administration – Marketing, BA
- Fullerton: Business Administration – Operations and Supply Chain Management, BA
- Fullerton: Business Administration – Risk Management and Insurance, BA
- Fullerton: Economics – Economics – General, BA
- Fullerton: International Business – Global Trade, BA
- Fullerton: International Business – International Business – General, BA
- Humboldt: Business Administration – Accounting, BS
Los Angeles: Business Administration – Finance, BS
Los Angeles: Business Administration – Retailing, BS
Maritime Academy: Business Administration – General, BS
Monterey Bay: Business Administration – Accounting, BS
Monterey Bay: Business Administration – Agribusiness, BS
Monterey Bay: Business Administration – Entrepreneurship, BS
Monterey Bay: Business Administration – Information Systems, BS
Monterey Bay: Business Administration – Management and International Business, BS
Monterey Bay: Business Administration – Marketing, BS
Northridge: Business Administration – Business Law, BS
Northridge: Business Administration – Global Supply Chain Management, BS
Northridge: Business Administration – Real Estate, BS
Northridge: Business Administration – Systems and Operations Management, BS
Northridge: Economics – General, BA
Northridge: Finance – Financial Analysis, BS
Northridge: Finance – Financial Planning, BS
Northridge: Finance – Insurance, BS
Northridge: Management – General, BS
Northridge: Marketing – General, BS
Pomona: Business Administration – Accounting, BS
Pomona: Business Administration – Computer Information Systems, BS
Pomona: Business Administration – E-Business, BS
Pomona: Business Administration – Finance, Real Estate, and Law, BS
Pomona: Business Administration – International Business, BS
Pomona: Business Administration – Management and Human Resources, BS
Pomona: Business Administration – Marketing Management, BS
Pomona: Business Administration – Technology and Operations Management, BS

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Sacramento: Business Administration – Entrepreneurship, BS
Sacramento: Business Administration – Finance, BS
Sacramento: Business Administration – General Management, BS
Sacramento: Business Administration – International Business, BS
Sacramento: Business Administration – Management of Human Resources and Organizational Behavior, BS
Sacramento: Business Administration – Marketing, BS
San Bernardino: Administration – Accounting, BA
San Bernardino: Administration – Entrepreneurship, BA
San Bernardino: Administration – Finance, BA
San Bernardino: Administration – Human Resource Management, BA
San Bernardino: Administration – Management, BA
San Bernardino: Administration – Marketing, BA
San Bernardino: Administration – Public Administration, BA
San Bernardino: Administration – Real Estate, BA
San Bernardino: Administration – Sports and Entertainment Marketing, BA
San Diego: Business Administration – Financial Services, BS
San Diego: Business Administration – General Business, BS
San Francisco: Business Administration – General Business, BS
San Jose: Business Administration
San Jose: Business Administration – Entrepreneurship, BS
San Jose: Business Administration – Finance, BS
San Jose: Business Administration – General Business, BS
Sonoma: Business Administration – Business Administration – General, BS
Sonoma: Business Administration – Finance, BS
Sonoma: Business Administration – Financial Management, BS
Sonoma: Business Administration – Marketing, BS
Sonoma: Business Administration – Wine Business Strategies, BS
Stanislaus: Business Administration – Computer Information Systems, BS
Stanislaus: Business Administration – Finance, BS
Stanislaus: Business Administration – General Business, BS
Stanislaus: Business Administration – Management, BS
Stanislaus: Business Administration – Marketing, BS
Stanislaus: Business Administration – Operations Management, BS
San Jose: Business Administration – Global Operations Management, BS
San Jose: Business Administration – Human Resource Management, BS
San Jose: Business Administration – Management, BS
San Jose: Economics – Economics, BA
San Jose: Economics – Economics, BS
San Jose: Humanities – Liberal Arts, BA
San Luis Obispo: Business Administration – Information Systems, BS
San Marcos: Business Administration – Accounting, BS
San Marcos: Business Administration – Finance, BS
San Marcos: Business Administration – General, BS
San Marcos: Business Administration – Global Business Management, BS
San Marcos: Business Administration – Global Supply Chain Management, BS
San Marcos: Business Administration – Management, BS
San Marcos: Business Administration – Management Information Systems, BS
San Marcos: Business Administration – Marketing, BS
Sonoma: Business Administration – Accounting, BS

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ASSOCIATE DEGREE IN BUSINESS FOR TRANSFER TO THE CSU
The Associate in Arts for Transfer (AA-T) is designed to facilitate transfer admission to a CSU in a similar major. If you are considering transfer to a UC, private, or out-of-state school, consult a counselor regarding the transfer requirements of that institution.

Associate Degree for Transfer Requirements:
- completion of at least 60 CSU-transferable semester including:
  - completion of the Area of Emphasis with a grade of C or higher in each course or with a P if the course was taken on a Pass/No Pass basis, and the P is equal to a C or higher (Title 5 §55063)
  - completion of either CSU GE or IGETC; students transferring to CSU using IGETC must complete Area 1C (see www.smc.edu/articulation or visit the Transfer/Counseling Center)
  - a minimum of 12 degree applicable semester units completed at SMC
  - a minimum overall GPA of 2.0 in all CSU-transferable units

Note: while a minimum GPA of 2.0 is required for admission to a CSU, some majors/campuses may require a higher GPA. Please consult with a counselor for details.

CATALOG RIGHTS
A student may satisfy the requirements of a degree that were in effect at any time of the student’s continuous enrollment. Continuous enrollment is defined as enrolment in consecutive Fall and Spring semesters until completion.
**BUSINESS ADMINISTRATION, ASSOCIATE DEGREE FOR TRANSFER**

**Program Learning Outcomes:** Upon completion of the program, students will demonstrate coherent and comprehensive analyses of business issues and identify and resolve ethical dilemmas in the domestic and global business environment.

**Required Core Courses: (19 units)**

- **ACCTG 1,** Introduction to Financial Accounting (5)
- **ACCTG 2,** Corporate Financial and Managerial Accounting (5)
- **BUS 5,** Business Law (3)
- **ECON 1,** Principles of Microeconomics (3)
- **ECON 2,** Principles of Macroeconomics (3)

Select 1 course from the following:

- **MATH 21,** Finite Mathematics (3)
- **MATH 7,** Calculus 1 (5)*
  
  *or*
  
  **MATH 28,** Calculus 1 for Business and Social Science (5)*

*NOTE: Maximum UC credit for MATH 7 and 28 is one course.

Select 2 courses from the following if not used above:

- **BUS 1,** Introduction to Business (3)
  
  *or*
  
  **BUS 32,** Business Communication (3)

- **CIS 1,** Computer Concepts with Applications (3)

*NOTE: Maximum UC credit for MATH 7 and 28 is one course.

*PLEASE NOTE: Some CSU campuses may require more than one mathematics course. Go to assist.org for details.*