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Santa Monica Community College District	June 6, 2017

APPENDIX B

RECOMMENDATION NO. 15 2017-2018 ANNUAL CONTRACTS AND CONSULTANTS

Requested Action: Approval/Renewal of the following annual contracts for the period of July 1, 2017 through June 30, 2018, unless otherwise indicated.

The list of contracts is thoroughly reviewed and evaluated by the end-users and approved by the vice-presidents before being presented to the Board for approval. The following annual contracts are primarily renewals of existing contracts.

- A Academic Affairs
- B Community and Contract Education
- C Construction/Facilities Services
- D Enrollment Development/Information Technology
- E Fiscal/Advocacy/ Government Relations and Institutional Communications
- F Human Resources/Personnel Commission
- G Legal Services
- H Marketing, Community Outreach, Recruitment and Web/Social Media
- I Public Affairs/Community and Academic Relations
- J Risk Management
- K Student Affairs

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RECOMMENDATION NO. 15 2017-2018 ANNUAL CONTRACTS AND CONSULTANTS

15-A ACADEMIC AFFAIRS

Requested by: Erica LeBlanc, Dean of Academic Affairs

Gita Runkle, Associate Dean, Emeritus College

Approved by: Georgia Lorenz, Vice-President, Academic Affairs

FACILITIES FOR INSTRUCTION

Provider		Service	Amount	Funding Source
1.	List of	Off-campus facilities for Emeritus	Payment per	2017-2018
	providers on	College	class is	District Budget/
	file in the		authorized as	Emeritus College
	office of		stated on the	
	Emeritus		list	
	College			
2.	List of	Affiliation agreements between the	No charge to	2017-2018
	providers on	Santa Monica College and the	the District	District Budget/
	file in the	providers for the use of health		Health Sciences
	Health	facilities by SMC students in		
	Sciences	connection with the District's		
	office	nursing program. The list is on file in		
		the Health Sciences Office.		

DISTANCE EDUCATION

Provider	Service	Amount	Funding Source
Canvas/Instructure	Course Management	Current funding source is	2017-2018
	System (CMS) for	being supported through	
	District-wide use.	the CCCCO OEI (Online	Academic Affairs
		Education Initiative).	
		Cost to District: \$0	
		Actual dollar value of one-	
		year Canvas contract:	
		\$288,554	

15-A ACADEMIC AFFAIRS (continued)

LIBRARY VENDOR

Provider	Service	Amount	Funding Source
3. Baker and	Provider of library books without	Not to exceed	2017-2018
Taylor	taking estimates or advertising for	\$100,000	California State
	bids as permissible under Public		Lottery Grant
	Contract Code 20118.3 and		
	Education Code 81651.		
4. CCLC	Provider of Library Databases and	Not to exceed	2017-2018
(Community	Electronic Books without taking	\$150,000	California State
College	estimates or advertising for bids as		Lottery Grant.
Library	permissible under Public Contract		
Consortium)	Code 20118.3 and Education Code		
	81651.		

MALIBU CENTER

	Provider	Service	Amount	Funding Source
5.	SMMUSD	Reimbursement to SMMUSD for	Not to exceed	2017-2018
	Webster	personnel services needed for SMC	\$3,500	District Malibu
	Elementary	classes at Webster Elementary		Center
	School	School		

15-A ACADEMIC AFFAIRS (continued)

WORK STUDY AGREEMENTS

	Provider	Service	Amount	Funding Source
6.	Work Study Agreements with UCLA, CSUN and LMU.	These are renewal agreements that allow university work-study students to be placed at Santa Monica College. The District pays the percentage of the students' wages as indicated. Peer tutors have worked in English, Social Science, Math, Modern Language, Science, or Supplemental Instruction.	UCLA SMC's Matching Share of payroll expense: assessed at 50% (fifty percent) of the gross WSP wage earned for all undergraduate students and which is 30% (thirty percent) for all graduate students. Note: UCLA's WSP appropriation pays the remaining fifty percent (50%) for all programs except for the Graduate work study program which is thirty percent (30%) of payroll expense. B. Administrative Fee: assessed at 15% (returning agencies) and 15% (ASUCLA) of the gross WSP wage earned. C. Misc. Charges: a. Worker's Compensation b. Medicare c. Unemployment insurance. CSUN SMC's matching share of payroll expense: assessed at 25% (twenty-five percent) Off-Campus Agency/FICA Administrative Surcharge: 20% (twenty percent) Auxiliary Administrative Surcharge: 20% (twenty percent) Auxiliary Administrative Surcharge: 18% (eighteen percent) LMU SMC's matching share of payroll expense: assessed at 75% (seventy-five percent) of students total earnings with no additional charges.	2017-2018 Budget/ Academic Affairs (District's share)

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RECOMMENDATION NO. 15 2017-2018 ANNUAL CONTRACTS AND CONSULTANTS (continued)

15-B COMMUNITY AND CONTRACT EDUCATION

Requested by: Patricia Ramos, Dean, Workforce and Development Approved by: Georgia Lorenz, Vice-President, Academic Affairs

The contracts are needed to support infrastructure needs (e.g., the program's web-based registration system and off-site locations) as well as content. For the contracts where no dollar amount is indicated, the amount is based on a percentage of the enrollment fees generated.

Funding Source: Contracts for Community and Contract Education (C&CE) are fully-funded by revenues generated through class enrollments.

Provider	Service
1. AHLEI	Purchase order to purchase online training and certification testing
American Hotel &	access for Customer Service Academy curriculum through
Lodging Educational	Community and or Contract Education
Institute	
	Not to exceed \$6,000
2. Augusoft Inc.	Annual maintenance agreement for Lumens Software used by
	Community and Contract Education for online registration and
	Paypal for credit card transactions.
	Not to exceed \$20,000
3. AUMT Institute	Agreement to offer online and in class courses through SMC's
	Community and Contract Education program in exchange
	Community Ed will receive \$500.00 per student enrolled.
	AUMT will provide Phlebotomy career training, including textbooks, supplies, materials and instructors. AUMT will dispose of waste per OSHA guidelines.
4. Condensed	Agreement to offer online and in class courses through SMC's
Curriculum	Community and Contract Education program in exchange for a
International (CCI)	percentage of the enrollment fees generated.
	CCI will provide the third party content, including textbooks,
	supplies, materials and instructors for both online and classroom
	based career training programs.
	Not to exceed \$10,000

15-B COMMUNITY AND CONTRACT EDUCATION (continued)

Provider	Service
5. Course Horse	Agreement to offer selected courses from Community Education on Course Horse's website to serve as a marketing tool to increase enrollment and publicity for the program.
	Comment: Community Ed receives from CourseHorse a percentage of course fees only when students register through the Course Horse site. Community Education will utilize this site for a select few courses that need additional registration to meet the minimum to run.
6. Diablo Valley College	Agreement to establish an affiliation between Diablo Valley College Community Ed Academy Support Center and SMC Community Ed. The yearly payment will cover the cost of Academy support for SMC Community Education in becoming a CISCO Networking Center. Not to exceed \$850/year
7. DDI (Development Dimensions International)	Agreement for training curriculum to be offered through SMC's Community and Contract Education Program
8. Distance Learning Company	Agreement for online classes to be offered through SMC's Community and Contract Education Program in exchange for a percentage of the enrollment fees generated.
9. Education to Go	Agreement to offer online classes through SMC's Community and Contract Education program in exchange for a percentage of the enrollment fees generated.
10. G. Bruce Smith	Agreement to provide publicity services and produce materials for content marketing for various social media and online outlets under the direction of the Program Coordinator. Not to exceed \$10,000
11. Institute of Reading Development	Agreement with the Institute of Reading Development for the rental of classroom space at Santa Monica College in exchange for a percentage of the enrollment fees generated.
	Comment: The Institute of Reading Development offers reading programs for children and adults. The program will be publicized in the Community and Contract Education schedule of classes and website; however, all enrollments are done through IRD
12. Learning Resources Network	LERN Yearly Membership \$800
13. Lisa Brand Design	Agreement for graphic design and art direction/services for marketing materials that are specific to the needs of Community Education and Workforce & Economic Development.
	Comment: The services may include assistance with expeditiously developing various marketing material for electronic and print distribution.
	Not to exceed \$1,000

15-B COMMUNITY AND CONTRACT EDUCATION (continued)

Provider	Service
14. Market Motive	Agreement for online classes to be offered through SMC's
	Community and Contract Education Program in exchange for a
	percentage of the enrollment fees generated.
15. NABCEP	Consultant service for delivery of seminars and courses for SMC
	Community and Contract Education courses
16. Natalie Kilpatrick	Agreement with Natalie Kilpatrick to Training through SMC's
	Contract Education program in exchange for a percentage of
	the enrollment fees generated.
17. OMCP- Online	Agreement to provide prepaid OMCA Exam Vouchers for SMC
Marketing Certified	Community Education Students who complete Social Media
Professional	Marketing Practitioner Certification through Market Motive.
	Not to exceed \$4000/year
18. Siba Media	Agreement with SIBA Media to provide a film training program.
	Community & Contract Education will receive \$200 per registered
	student.
	Comment: SIBA Media offers a film training program. The program
	will be publicized in the Community and Contract Education
	schedule of classes and on the website.
19. SimpliLearn	Agreement for online classes to be offered through SMC's
	Community and Contract Education Program in exchange for a
	percentage of the enrollment fees generated.
20. Trend Offset	Printing services for all Community Education and Professional
Printing	Development catalogs
21. We Search	Editorial copywriting; information research and verifications
Research	
	Not to exceed \$5,500
22. West LA	Agreement to offer joint community education classes through
Extension	SMC's Community and Contract Education program in exchange for
	a percentage of the enrollment fees charged.
23. CRM Learning	Purchase videos for Customer Service Academy curriculum through
24 0 1 1	Community Education
24. Complete	Purchase videos for Customer Service Academy curriculum books
Book.com	through Community Education
25. MC Bookstore	Purchase books for Community Education courses.
26. List of providers	Payment for delivery of seminars and courses for SMC Community
on file in the Office of	and Contract Education courses. Payment per class is authorized as
Community and	stated on the list.
Contract Education	

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RECOMMENDATION NO. 15 2017-2018 ANNUAL CONTRACTS AND CONSULTANTS (continued)

15-C CONSTRUCTION/FACILITIES SERVICES

Requested by: Greg Brown, Director of Facilities and Planning

Bruce Wyban, Director, Facilities Management

Approved by: Robert Isomoto, Vice President of Business and Administration

The following one-year agreements for Construction/Facilities Services are all renewals of existing contracts for services.

Provider	Services	Amount	Funding Source
1. ARC	Reprographic Services for	Not to exceed	State Construction
	large format building	\$75,000	Grants/Measure
	plans and construction		AA, U or S/District
	documents		Capital Funds
2. Cannon	The consultant will	Not to exceed	Measure AA, U or
	provide professional and land surveying services in	\$95,000	S/District Capital Funds
	support of planned		rulius
	projects at Santa Monica		
	College specifically		
	identifying the position		
	and alignment of		
	underground utilities		
3. MDC Engineers	Security and Electrical	\$40 to \$180 per	State Construction
	engineering services for	hour plus	Grants/Measure
	new building systems.	reimbursable	AA, U or S/District
		expenses, not to	Capital Funds
		exceed \$97,200	
4. Hilltop Securities	Provide continue	Not to exceed	Measure U, S, AA
Inc.	disclosure and post-	\$40,000	and District
	issuance compliance		Capital Outlay
	services for all general		Fund
	obligation bonds and		
	Certificates of		
	Participation as required by the Securities and		
	Exchange Commission		
	(SEC).		
5. KNN	Provide financial advisory	Not to exceed	Measure U, S, AA
	for general obligation	\$50,000	and District
	bonds and Certificates of		Capital Outlay
	Participation to the		Fund
	District.		

15-C CONSTRUCTION/FACILITIES SERVICES (continued)

Provider	Services	Amount	Funding Source
6. Alma Strategies	Capital Outlay Planning, Space Utilization Study	\$80 to \$195 per hour, not to exceed \$95,000, plus reimbursable expenses.	District Capital Funds
7. Foundation for California Community Colleges	Annual license fee for state facilities planning program (FUSION)	Not to exceed \$20,000	District Capital Funds
8. Lea Associates Property Economics	Property appraisal services	Appraisal services not to exceed \$15,000 plus reimbursable expenses and any additional services not to exceed \$375 per hour	Measure AA and District Capital Funds
9. Chris Nelson & Associates, Inc.	Provide boundary determination, ALTA/ASCM land title matters, aerial photogrammetric mapping, topography, and construction control survey for the District's construction projects.	Not to exceed \$75,000	Measure U, S, AA and District Capital Outlay Fund
10. Santa Monica Airport, City of Santa Monica	Month-to-month rental of 2800 Airport Blvd., Santa Monica, CA (Airport Campus). Comment: Santa Monica College began leasing 2800 Airport Avenue, Santa Monica, CA (Airport Campus) from the City of Santa Monica in July 1988. The original lease was for a ten-year period with an option to extend the lease for an additional ten-year period which the College exercised in July 1998. Since July 1998, the College has continued to occupy the premises pursuant to a month-to-month tenancy created by operation of law. (Civil Code, Section 1945.)	\$32,116.25 per month	2017-2018 Unrestricted General Fund

15-C CONSTRUCTION/FACILITIES SERVICES (continued)

The following two-year agreements are for Construction/Facilities Services are renewals of existing contracts for the following projects:, Academy of Entertainment and Technology, Replacement of Health/PE/Fitness, Connection of Existing Facilities to Central Plant Loop and Student Services Building.

Provider	Services	Amount	Funding Source
1. All Group	The consultant will	\$95 per hour plus	Measure U, S &
Engineering, Inc.	provide DSA Certified	reimbursable	AA
	Class 1 inspection	expenses	
	services for the Student		
	Services Building project and various other		
	projects during the term		
	of the contract.		
2. Rango Inspections,	The consultant will	\$95 per hour plus	Measure U, S &
Inc.	provide DSA Certified	reimbursable	AA
	Class 1 inspection	expenses	
	services for the Health PE		
	project and various other		
	projects during the term of the contract.		
3. JL Inspection, Inc.	The consultant will	\$95 per hour plus	
	provide DSA Certified	reimbursable	Magazira II C 9
	Class 1 inspection services for the AET	expenses	Measure U, S &
	Campus and Parking		ΔΔ
	Structure A project and		
	various other projects		
	during the term of the		
	contract.		

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RECOMMENDATION NO. 15 2017-2018 ANNUAL CONTRACTS AND CONSULTANTS (continued)

15-D ENROLLMENT DEVELOPMENT/INFORMATION TECHNOLOGY

ENROLLMENT DEVELOPMENT

Requested by: Hannah Lawler, Dean, Institutional Research

Kelley Brayton, Dean, International Education

Esau Tovar, Dean, Enrollment Services

Approved by: Teresita Rodriguez, Vice-President, Enrollment Development

Provider	Service	Amount	Funding Source
1. Credentials Solutions	The company will provide services for the online ordering and electronic processing of	No cost to the District. A small convenience fee	User Fees
	transcripts. This is an optional service for students.	is charged to the requestor.	
2. National Student Clearinghouse	The company will provide services for the automated processing of enrollment and degree verifications.	No cost to the District. A small convenience fee is charged to the requestor.	User Fees
3. Viatron	Imaging software and electronic forms maintenance agreement	Not to Exceed \$45,000	SSSP
4. CCC Technology Center	Participation in the use/licensing of CCCApply (online admission application)	No cost to the District.	NA
5. College Scheduler (Civitas)	Licensing of the company's "Schedule Planner" application used by students and staff to design best-fit course schedules.	\$20,000 for annual license; plus up to \$6,000 in customizations that may be requested.	SSSP
6. Lexmark	Software maintenance and support of Perceptive Intelligent Capture for Transcripts (September 14, 2017 to September 15, 2018)	Not to exceed \$29,000 Note: Additional licenses were purchased to accommodate transcript processing needs. There is also a 3% annual increase contract increase.	SSSP

Provider	Service	Amount	Funding Source
7. Tableau	Business intelligence software	Not to exceed	SSSP
	maintenance and support	\$35,000	
8. Skillbuilders	The company will provide support and maintenance for MyEdPlan and the Prep2Test application. Over the course of the year, Skillbuilders will help the College restructure MyEdPlan to integrate the guided pathways framework developed by our instructional and counseling faculty, in collaboration with Academic Affairs, MIS, Enrollment Services, and SSSP.	Not to exceed \$50,000 Note: The increased costs are only an estimate of the initial cost of the work that Skillbuilders will perform to integrate the Guided Pathways framework into MyEdPlan working under	SSSP
		the direction of	
9. TargetX	Software maintenance and support for CRM platform.	MIS. Not to exceed \$55,000	SSSP
10. Salesforce Foundation	Software maintenance and support—Enterprise Edition.	Not to exceed \$22,000 Note: Increase in annual licensing costs and storage fees.	SSSP
11. Blackboard ConnectEd	Blackboard Connect basic service (Emergency, Attendance, Outreach) 24x7x365 Support: Unlimited for 36,000 units	Not to exceed \$56,000	2017-2018 District Budget/ Enrollment Development
12. Global Datebooks	Off campus printing services 11,000 student planners for academic year 2018-19	\$25,520	SSSP
13. Screen Magic	Software maintenance, support, and 2-way SMS messaging service through TargetX—Enterprise Edition	Not to exceed \$16,000	SSSP

Provider	Service	Amount	Funding Source
14. QLess Inc.	Annual license fee, maintenance, and support. QLess allows the college to manage virtual lines at select student services areas such as Assessment Center and Counseling	Not to exceed \$20,000 Plus \$15,000 for direct implementation support services in instances when SMC MIS staff is unable to assist	SSSP
15. College Source	Annual contract to CollegeSource's Transfer Evaluation System utilized by counselors and evaluators to evaluate external coursework	Not to exceed \$10,000	SSSP
16. Ellucian Company L.P.	Banner Annual Maintenance/Software License, including Needs Analysis for 2017-2018	\$41,665	2017-2018 BFAP
17. Ellucian Company L.P.	Banner Financial Aid Remote consulting services	Not to exceed \$12,903 (@ \$187/hr.)	2017-2018 District Budget/ Financial Aid
18. Ellucian Company L.P.	UC4 Applications Manager by Automatic: Annual license Fee	\$17,444	2017-2018 BFAP
19. Work Study Agreement with Santa Monica- Malibu Unified School District. (Five year contract will expire June 30, 2019.)	SMCCD will provide students eligible for the Federal Work Study Program to work as reading/math tutors at three of the SMMUSD schools – Grant Elementary School, Will Rogers learning Community, and prekindergarten child care facility and sixth graders at John Adams Middle School.	The rate of compensation is \$10.50 per hour, which will be the current rate of pay for student workers—as of July 1, 2017.	Federal Work Study Program
20. Academic- works Scholarship Software	Scholarship Processing Software	\$12,566.36 annual maintenance. (\$366.01 increase)	2017-2018 BFAP
21. Ellucian Company L.P.	Fin Aid FM Need Analysis license fee for award year 2017-18	\$6,232	2017-2018 BFAP

Provider	Service	Amount	Funding Source
22. Chancellor's	To facilitate compliance by	\$5,900	2017-2018
Office of the	community college districts with	(increase of	District Budget/
California	the information reporting	\$2,000 from	Institutional
Community	requirements of the Student-	previous year)	Research
Colleges	Right-To-Know Act (SRTK).		
(COCCC)	Enables online submission of		
	mandatory reporting.		
23. Production	Transcription services for focus	Not to exceed	2017-2018
Transcripts	groups and interviews	\$1,200	District Budget/
	conducted for research studies.		Institutional
			Research
24. Survey	Web-based survey tool service.	\$1,574	2017-2018
Gizmo		(increase of	District Budget/
		\$143 from	Institutional
		previous year)	Research
25. Ascension	Accident/Illness insurance for F-	No cost to the	Student
Agencies	1 visa students (mandatory) and	District. Student	Insurance Fees
	domestic students (optional),	s will pay \$100	
	including on-campus training for	per month for	
	students and staff, support in	insurance	
	providing healthcare and	coverage.	
	coverage to students.		

Provider	Service	Amount	Funding Source
26. Collaborative	The CITI Program will provide	\$2,500	2017-2018
Institutional	customized web-based training		District Budget/
Training	on conducting ethical research		Institutional
Initiative	with human subjects for		Research
(CITI)	researchers requesting		
	Institutional Review Board (IRB)		
	approval to conduct research		
	with SMC students and		
	employees.		
27.International	Introduce SMC to prospective	The total for	2017-2018
Education	students, hold college fairs,	educational	District Budget/
Advising Centers	arrange seminars for visiting	advising	International
	SMC staff to meet prospective	contracts not to	Education
(A full list of	students, help prepare	exceed	
Educational	applications, collect and remit	\$300,000 (one-	
Advising partners	fees from students to SMC.	time costs of	
is available in		\$500-\$1200 per	
IEC)		enrolled student	
		in good	
20	0.40.1	standing)	2017 2010
28.	SMC International Education		2017-2018
	Center Recruitment and		District Budget/ International
	processing		
			Education
Education.Global	Web Advertising	No Charge	
iXplore	e-brochure/web advertisement	\$5,000	
University			
(renewal)			
	Print and web ads/profiles	\$10,575	
Study in the USA			
(renewal)		\$6.222	
ECA AH-	Document Management/	\$6,300	
FSA Atlas	Services Integration		
(Renewal)	Woh /wohinon/gazzisza	¢4.500	
Mozun	Web/webinar/seminar	\$4,500	
Mezun	advertising/recruiting		
	Web/webinar/seminar	\$2,500	
Center for Global	Advertising/recruiting		
Advancement of	Highlighting 2 + 2 programs		
Community			
Colleges			

15-D ENROLLMENT DEVELOPMENT/INFORMATION TECHNOLOGY (continued)

INFORMATION TECHNOLOGY

Requested by: Information Technology Team

Approved by: Teresita Rodriguez, Vice-President, Enrollment Development

	Provider	Service	Amount	Funding Source
1.	City of Santa	Santa Monica City Co-Location	\$45,000	2017-18
	Monica	agreement for 3 locations		District Budget/
		(lease agreement).		Information
				Technology
2.	City of Santa	Santa Monica City maintained	\$5,793	2017-18
	Monica	Wide Area Network (iNet)		District Budget/
		network equipment		Information
		(maintenance)		Technology
3.	City of Santa	Access to Santa Monica City	\$54,760	2017-18
	Monica	owned high-speed data		District Budget/
		network to connect SMC		Information
		campuses with the main SMC		Technology
		campus (lease agreement)		
4.	SHI / Cisco	Annual Network technical	\$ 139,600	2017-18
	SmartNet	support & maintenance		District Budget/
				Information
				Technology
5.	Hewlett	Annual campus Maintenance	\$ 122,000	2017-18
	Packard	agreement.		District Budget/
	Enterprise Co			Information
				Technology

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15-E FISCAL/ADVOCACY/GOVERNMENT RELATIONS/INSTITUTIONAL COMMUNICATIONS

Requested by: Chris Bonvenuto, Chief Director, Business Services

Don Girard, Senior Director, Government Relations/Institutional Communications

Approved by: Robert Isomoto, Vice President of Business and Administration

The following contracts for Fiscal/Advocacy are all renewals of existing contracts.

Provider	Service	Amount	Funding Source
1. Bond Logistix	Perform arbitrage rebate	Not to exceed	Measure S, U,
	calculations and private use	\$15,000 per	AA, V, and the
	compliance calculations. Issue	calculation/report	Capital Outlay
	arbitrage rebate reports and		Fund
	private usage reports on all		
	general obligation bonds and		
	Certificates of Participation as		
	required by the Internal		
	Revenue Service		
2. Los Angeles	PeopleSoft Financial System	Not to exceed	2017-2018
County Office	and HRS System; i.e., general	\$500,000	District/Fiscal
of Education	ledger, accounts payable,		Services Budget
	employee database,		
	inventory, purchasing, 1099		
	reporting, payroll,		
	retirements, PC budget,		
	training and downloadable		
	reports. Also includes Year 1		
	implementation fees for the		
	new enterprise resource		
	planning system to replace		
	PeopleSoft and HRS.		
3. Vavrenek,	Audit of District basic	Not to exceed	2017-2018
Trine, Day &	operations, grants, federal	\$122,500 plus	District/
Co., LLP	financial aid programs, radio	reimbursable	Board of
	station for the Corporation of	expenses	Trustees Budget
	Public Broadcasting		

15-E FISCAL/ADVOCACY/GOVERNMENT RELATIONS/INSTITUTIONAL COMMUNICATIONS (continued)

Provider	Service	Amount	Funding Source
4. Strategic	Lobbying and advocacy services	Not to exceed	2017-2018
Education	on budget issues, legislation	\$62,000 plus	District/
Services (SES)	affecting the District, issues	expenses	Board of
	before the CCC Chancellor's		Trustees Budget
	Office and Board of Governors,		
	and represent the District with		
	the Governor's Office, and other		
	state agencies that work with		
	postsecondary educational		
	institutions.		
5. School	Provide current resources in the	Not to exceed \$7,500	2017-2018
Services of	form of bi-weekly updates on	plus expenses	District Business
California, Inc.	State financial and legislative		Administration
	matters, to assist the District		Budget
	with budget and cash flow		
	analysis and projection.		
	Includes 15 hours of business		
	research and planning services.		
6. Urban	Urban Dimensions will continue	Not to exceed	2017-2018
Dimensions	to provide advocacy to identify	\$60,000 plus	District
(Dennis Zane)	additional transportation funds	expenses.	Transportation
	at state and federal levels; and		Budget
	assist the college with business		
	activities and relations with the		
	City of Santa Monica and other		
	governmental agencies.		
7. The California	This is a joint powers authority	Fees are paid from the	Fees are paid
Statewide	that finances delinquent taxes	financing of the taxes	from the
Delinquent	owed allowing for the District to	and are not passed on	financing of the
Tax Finance	receive the revenue from those	to the District	taxes and are
Authority	taxes before they are collected		not passed on to
	from the taxpayer.		the District
8. Credentials	The company provides services	Fees include \$2.50 per	2017-2018
Order	for the online ordering and	decal ordered mailed	District/Parking
Processing	shipping of student parking	to student (including	Budget
Services, Inc.	decals as well as the printing of	printing, processing	
	all parking decals sold on	and mailing); \$.75 for	
	campus.	printed decals sold on	
		campus.	

15-E FISCAL/ADVOCACY/GOVERNMENT RELATIONS/INSTITUTIONAL COMMUNICATIONS (continued)

Provider	Service	Amount	Funding Source
9. Total	Actuarial services related to	Not to exceed	2017-2018
Compensation	retiree benefit liability	\$21,500 per report	District/Fiscal
Systems, Inc.	calculations as required by	including on site	Services Budget
	GASB 45/74/75.	presentations if	
		necessary.	
10. The Network	In accordance with Board	Not to exceed	2017-2018
Inc.	Policy 6116, the Network Inc.	\$8,500	District/Fiscal
	will maintain a Fraud Alert		Services Budget
	Hotline which utilizing both		
	phone access and a website		
	provides an anonymous		
	reporting system.		
11. Norton Medical	Drug testing services to	Not to exceed	2017-2018
Industries	transportation employees	\$1,500	Auxiliary Budget
	pursuant to Board Policy 3116		

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15-F HUMAN RESOURCES/PERSONNEL COMMISSION

Requested by: Sherri Lee-Lewis, Dean, Human Resources
Approved by: Marcia Wade, Vice-President, Human Resources

Provider	Service	Amount	Funding Source
1. Dr. Gina	To administer psychological	Pre-employment \$400	2017-2018
Gallivan	tests to Community College	per candidate; Fitness	District Budget/
(aka:	Police Officer candidates	for Duty: \$350/hour (4-5	Human Resources
Psychological	and provide the District with	hours) includes	
Consulting Services, Inc.)	a written evaluation of each candidate within ten	interview, testing, follow-up calls, report if	
Services, inc.,	working days after the	necessary; Debriefing	
	administration of each test;	\$350/hour per event	
	Provide Fitness for Duty	(individual or group);	
	examinations for Police	Telephone consultation:	
	Officers if necessary.	\$350/hour or \$450/hour (9pm-5am).	
	[Licensed Clinical		
	Psychologist, Board Certified	Not to exceed \$10,000	
	in Police and Public Safety		
	Psychology since August		
2. Dr. Paul	1998.] Psychological fitness for duty	¢200 nor hour for tosting	2017-2018
Lane, Ph.D.	testing on designated	\$200 per hour for testing and reports.	District Budget/
Lanc, Th.D.	employees (not Police Officer	and reports.	Human Resources
	candidates) as directed by	Not to exceed \$6,500	
	the Office of Human		
	Resources; Results of tests		
	and recommendations for		
	fitness for duty based on		
	testing to be transmitted to		
	the VP of HR within two (2) weeks of the final testing		
	session of each designated		
	employee.		
3. Los Angeles	Employee Assistance	\$10,200	2017-2018
County of	program (EASE) for eligible		District Budget/
Education	Santa Monica College		Human Resources
(LACOE)	employees. (Service is free to		
	employees)		

15-F HUMAN RESOURCES/PERSONNEL COMMISSION (continued)

Provider	Service	Amount	Funding Source
4. PeopleAdmin	Upgraded software of	\$24,408 Annual	2017-2018
	fully hosted basis to	Maintenance Fee	District Budget/
	automate the acceptance		Human Resources
	and processing of		
	academic employment		
	applications; allow		
	tracking of applications,		
	facilitates real time		
	reporting to assist in		
	attaining EEO and		
	diversity goals.		
5. SCCCD ERC	Southern California	Not to exceed \$3,400	2017-2018
(Liebert	Community College		District Budget/
Cassidy	Districts Employment		Human Resources
Whitmore)	Relations Consortium –		
,	training workshops to		
	member institutions.		
6. ViaTRON	Scanning of active and	Not to exceed \$10,100	2017-2018
	inactive personnel files	, ,	District Budget/
			Human Resources
7. MorphoTrust	Annual Maintenance of	\$2,722.98	2017-2018
(formerly	LiveScan Fingerprinting		District Budget/
Identix, Inc,)	System in use of Campus		Human Resources
,	Police		
8. Brentview	Provide Chest X-rays to	X-rays to be charged at	2017-2018
Medical Clinic	current District	\$35.00 per employee.	District Budget/
	employees who evidence		Human Resources
	positive TB test result as	Not to exceed \$2,500	
	required by law.		
9. Scantron	Provider of approx.	Not to exceed \$5,000	2017-2018
	50,000 forms used for		District Budget/
	student evaluations of		Human Resources
	faculty		
10. Hudson HR	Training of SMC managers	\$125 per hour for	2017-2018
Services, LLC	through workshops	preparation and	District Budget/
	focused on a variety of	presentation.	Human Resources
	management issues,		
	including collective	Not to exceed \$7,500	
	bargaining compliance,		
	workplace harassment		
	prevention training,		
	workplace communication,		
	etc.		

15-F HUMAN RESOURCES/PERSONNEL COMMISSION (continued)

Provider	Service	Amount	Funding Source
11. Keenen and	Keenan and Associates will	The carrier shall pay a	2017-2018
Associates	act as Broker in securing	renewal commission of	District Budget/
	one or more group annuity	0.75% on the deposits,	Human Resources
	contracts for District's	and an "asset trailer" of	
	Health Reimbursement	0.9% accumulated assets	
	Accounts (for the	in the group annuity	
	management group and the	contract.	
	classified group); conduct	Keenan and MidAmerica	
	periodic meetings to review	shall receive half of the	
	the status of its HRA; inform	total commissions paid	
	the District of any changes	by the annuity carrier.	
	affecting the program, assist	Keenan shall also receive	
	the District with the	\$2.00 per active	
	implementation of the HRA;	employee per quarter of	
	provide on-going	the Administrative Fee	
	consultation to District with	(\$7.00 per active	
	respect to the HRA; and will	Employee per quarter)	
	assist the District in providing educational	paid by the District to MidAmerica.	
	programs about the HRA to	ivildAmerica.	
	employees.		
12. MidAmerica	MidAmerica, is the exclusive	Administrative Fee:	2017-2018
Administrative	provider of administrative	\$7.00 per active	District Budget/
Solutions, Inc.	services and technical	Employment per quarter.	Human Resources
,	support for the Keenan HRA	Estimated Cost:\$3,600/	
	Program. The District	quarter Distribution Fee:	
	engaged MidAmerica to	\$7.00 for each claim	
	provide technical support	processed up to an annual	
	and administrative services	maximum of\$42.00.	
	in conjunction with its HRA	Estimated Cost: \$520/	
	Program.	quarter taxes on fees	
		paid:	
		Approximately \$500. (All	
		fees paid by the	
		employer) and shall	
		continue year to year	
		thereafter unless and until	
		terminated by either party	
		upon written notice.	
		Not to exceed: \$17,000	

15-F HUMAN RESOURCES/PERSONNEL COMMISSION (continued)

Provider	Service	Amount	Funding Source
13. Sintra Group	Performs background	Not to exceed \$20,000	2017-2018
	investigation services and	plus expenses.	District Budget/
	preparation of written evaluations for each	Evicting contract torm	Human
	candidate applying for the	Existing contract term from January 1, 2017	Resources
	positions of Police Officer,	through December 30,	
	Community College Officer,	2018.	
	and Community College		
	Police Trainee.		
14. Total Recall	The Consultant will provide	Not to exceed \$5,003On-	2017-2018
Captioning	for a designated class a	site Teamed Service	Human Resources/
	team of two Service	Provider -\$160/hour.	ADA
	Providers capable of	On-site Single Service	Accommodation
	providing real time	Provider - \$60/hour.	
	captioning services to	Remove Services:	
15 Cian Lin	faculty.	\$75/hour	2017 2010
15. Sign Up	Provides Sign Language Interpreting services for	Not to exceed \$5,003	2017-2018 Human Resources/
Interpreting	deaf and/or hard of	Individual services -	ADA
	hearing faculty and staff	\$72/hr	Accommodation
	meaning radarry and starr	Team Rate: \$144/hr	7.00011111000011011
		7	
16. First Pacific	Navigate HCR ("NHCR") is	Not to exceed \$10,000	2016-2017
Exchange	the developer and		District Budget/
(dba	exclusive owner of an		Human Resources
Navigate	Affordable Care Act		
HCR)	("ACA") management		
	information system known		
	as HCR Toolbox. This		
	software system will enable the District to track		
	payroll, HRIS, time and		
	attendance as well as		
	benefits administration and		
	is designed to comply with		
	current and subsequent		
	regulations of the ACA.		
17.	Provide full service	Fitness for duty exams @	2017-2018
Westchester	consulting with regard	\$600 max per exam	District Budget/
Medical	to job-related	Not to exceed \$8,000	Human
Group	employee	ואטנ נט באנפפט פס,טטט	Resources
	examinations including		
	but not limited to		
	return to work and		
	fitness for duty		
	examinations.		

15-F HUMAN RESOURCES/PERSONNEL COMMISSION (continued))

18. SchoolsFirst Federal Credit Union ("FCU")	SchoolsFirst FCU is the Third Party Administrator (TPA) for the administration, education and compliance reporting of the SMC District's employees' 403b retirement savings and 457b deferred compensation programs.	Zero cost to either the district or employee for any portion of the administrative fees.	2017-2018 District Budget/ Human Resources (Not applicable)
19. Ameriflex/ Colonial Life Insurance	Administration of the flexible spending account ("FSA") also known as the Section 125 account. Colonial Life offers to district employees voluntary insurance policies including but not limited to supplemental life, cancer, accident, disability coverage, etc.	Zero cost to either the District or employee for any portion of the Section 125 FSA administration charges. Other insurance policies (except for the District's life insurance policy of \$50,000 per employee) are voluntary and employee paid	2017-2018 District Budget/ Human Resources (not applicable)
20. Hearing Officer for Personnel Commission	Personnel Commission hearing officer to hear classified employee discipline appeals, review records and prepare reports.	Not to exceed \$10,000	2017-2018 District Budget/ Personnel Commission
21. Liebert, Cassidy, Whitmore	Personnel training, advice to Director of Classified Personnel	\$190 to \$295 per hour for attorney services; \$75 to \$150 per hour for paralegal services; plus expenses	2017-2018 District Budget/ Personnel Commission
22. Ad Club	An agency providing assistance in placing academic recruitment postings online in Equal Employment Opportunity focused online sites.	Not to exceed \$50,000	2017-2018 District Budget/ Human Resources

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RECOMMENDATION NO. 15 2017-2018 ANNUAL CONTRACTS AND CONSULTANTS (continued)

15-G LEGAL SERVICES

Requested by: Greg Brown, Director, Facilities and Planning

Don Girard, Senior Director, Government Relations/Institutional Communications

Robert Myers, Campus Counsel

Marcia Wade, Vice-President, Human Resources

Charlie Yen, Director, Contracts

Approved by: Kathryn E. Jeffery, Superintendent/President

The following contracts for Legal Services are all renewals of existing contracts and services. The District uses the legal firms for personnel, facilities, fiscal issues; bond counsel, risk management, and legal services required by the Board on an as-needed basis.

Provider	Service	Amount	Funding Source
1. Harding, Larmore, Mullen, Jakle, Kutcher and Kozal	Municipal, land use and CEQA issues	\$200 to \$385 per hour plus expenses	2017-2018 Business and Administration Capital Outlay Fund Bond Measures AA, U and S funds
2. Norton Rose Fulbright US, LLP	1) Provide legal services associated with real property acquisition and Joint Powers Authority (JPA) agreement between the District and the City of Malibu, (2) Provide bond counsel, (3) Provide legal counsel for facilities contract related issues.	\$225 to \$650 per hour, plus reimbursement of actual and necessary expenses	2017-2018 Business and Administration Budget; Bond Measures AA, U and S funds; District Capital Outlay Funds
3. Fagen Friedman & Fulfrost	Provide legal advice and representation principally in the area of labor-management issues.	\$120 to \$265 per hour, plus costs and expenses in performing legal services.	2017-2018 District Budget/Business and Administration

15-G LEGAL SERVICES (continued)

Provider	Service	Amount	Funding Source
4. Newman,	Robert Myers of Newman	\$100 to \$375 per	2017-2018
Aaronson,	Aaronson Vanaman is	hour plus expenses	Business and
Vanaman	providing the services of		Administration
	campus counsel. The		Capital Outlay Fund
	responsibilities of campus		Bond Measures U
	counsel include		and S funds
	coordinating of all		
	litigation against the		
	College, overseeing		
	regulatory compliance,		
	coordinating and reducing		
	all outside legal services,		
	and providing legal		
	services determined by		
	the Superintendent/		
	President or her designee		
	to reduce legal exposure		
	and liability.		

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RECOMMENDATION NO. 15 2017-2018 ANNUAL CONTRACTS AND CONSULTANTS (continued)

15-H MARKETING, COMMUNITY OUTREACH, RECRUITMENT, WEB/SOCIAL MEDIA

Requested by: Don Girard, Senior Director, Government Relations/Institutional Communications

Approved by: Kathryn E. Jeffery, Superintendent/President

The following contracts for Marketing, Community Outreach, Recruitment and Web and Social Media, are all renewals of existing contracts and services.

Provider	Service	Amount	Funding Source
 Randy Bellous 	Media services (Brochure	Not to exceed \$20,000	2017-2018
Productions	photography, including	plus reimbursable	Marketing
	pre-production and art	expenses	Budget
	direction)		
2. Golden Cane	Advertising services	Not to exceed \$92,000	2017-2018
Advertising	(outdoor and print	plus reimbursable	Marketing
(Gregg Lewis)	production and placement;	expenses	Budget
	electronic media		
	production and		
	supervision; strategic and		
	creative direction;		
	copywriting); online design		
	and branding for		
	institutional advancement		
	(alumni)		
3. We Search	Editorial copywriting;	Not to exceed \$47,000	2017-2018
Research	information research &	plus reimbursable	Marketing
	verification for schedule of	expenses	Budget and
	classes and college catalog;		2017-2018 Web
	comprehensive review and		& Social Media
	rewriting for SMC		Budget
	webpages		
4. KPWR 105.9	Fall 2017, Spring 2018,	Not to exceed	2017-2018
FM Radio	Summer 2018 radio	\$200,000	Marketing
	advertising and		Budget
	internet/text messaging for		
	student recruitment		
5. KROQ 106.7	Fall 2017, Spring 2018,	Not to exceed \$250,000	2017-2018
FM Radio	Summer 2018 radio		Marketing
	advertising and		Budget
	internet/text messaging for		
C '11 154 !!	student recruitment	N	2017 2010
6. iHeartMedia	Fall 2017, Spring 2018,	Not to exceed \$160,000	2017-2018
KIIS 102.7 FM	Summer 2018 radio		Marketing
Radio	advertising and		Budget
	internet/text messaging for		
	student recruitment		

15-H MARKETING, COMMUNITY OUTREACH, RECRUITMENT, WEB/SOCIAL MEDIA (continued)

Provider	Service	Amount	Funding Source
7. SantaMonica	Media services (Brochure	Not to exceed \$6,000	2017-2018
Closeup.com	photography, including	plus reimbursable	Marketing Budget
(Fabian	pre-production and art	expenses	
Lewkowicz)	direction)		
8. Santa Monica	2017-2018 print advertising	Not to exceed \$35,000	2017-2018
Daily Press	for college advancement;		Marketing Budget
	student recruitment, and		
	community outreach		
9. Theo Jemison	2018 graduation webcast,	Not to exceed \$38,000	2017-2018
	photo booth, and highlight	plus reimbursable	Marketing Budget
	video services, for alumni	expenses	
	development		
10. La Opinión	2017-2018 print advertising	Not to exceed \$15,000	2017-2018
newspaper	for student recruitment		Marketing Budget
11. Los Angeles	2017-2018 print advertising	Not to exceed \$5,000	2017-2018
Sentinel	for student recruitment		Marketing Budget
12. SurfSanta	2017-2018 advertising for	Not to exceed \$12,000	2017-2018
Monica.com	student recruitment		Marketing Budget
13. Facebook &	2017-2018 web advertising	Not to exceed \$4,000	2017-2018 Web &
Instagram	(banner) for student	, ,	Social Media
	recruitment		Budget
14. Twitter	2017-2018 web advertising	Not to exceed \$2,000	2017-2018 Web &
	(search) for student	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Social Media
	recruitment		Budget
15. Snapchat	2017-2018 web outreach	Not to exceed \$2,000	2017-2018 Web &
	to increase engagement for	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Social Media
	college advancement,		Budget
	student recruitment and		0
	community outreach		
16. Andrew	, 2017-2018 editorial,	Not to exceed \$10,000	2017-2018
Tonkovich	publicity and related	plus reimbursable	Auxiliary Budget,
	professional services to	expenses	Santa Monica
	produce Santa Monica		Review Program
	Review twice yearly		Revenues
17. Douglas Wadle	Establish a master calendar	Not to exceed \$28,000	2017-2018
	for events at the SMC	plus reimbursable	Auxiliary Budget,
	Performing Arts Center.	expenses	SMC Performing
			Arts Center
			Program
			Revenues

15-H MARKETING, COMMUNITY OUTREACH, RECRUITMENT, WEB/SOCIAL MEDIA (continued)

Provider	Service	Amount	Funding Source
18. Big Blue Bus	2017-2018 outdoor	Not to exceed	2017-2018
	advertising for student	\$165,000	Marketing Budget
	recruitment	,	
19. Outfront	2017-2018 outdoor	Not to exceed	2017-2018
Media	advertising for student	\$180,000	Marketing Budget
	recruitment (CBS Outdoor	,	
	is the provider for the MTA		
	bus system & Metro Expo		
	Line)		
20. Hoy! (property	2017-2018 print advertising	Not to Exceed \$15,000	2017-2018
of Los Angeles	for college advancement,	, ,	Marketing Budget
Times)	student recruitment, and		
,	community outreach.		
21. Youvisit	2017-2018 interactive	Not to Exceed \$30,000	2017-2018
	virtual campus walking tour	, ,	Marketing Budget
	for student recruitment.		& SSSP Budget
22. Ploughshares	2017-2018 print advertising	Not to Exceed \$945	2017-2018
	for student recruitment		Marketing Budget
23. Mirror Media	2017-2018 print advertising	Not to Exceed \$20,000	2017-2018
	for student recruitment		Marketing Budget
24. UCLA Student	2017-2018 print advertising	Not to Exceed \$20,000	2017-2018
Media	for student recruitment		Marketing Budget
25. Google	2017-2018 digital	Not to Exceed \$3,612	2017-2018 Social
Adwords	advertising for student		Media Budget
	recruitment		
26. Poets &	2017-2018 print advertising	Not to Exceed \$4,272	2017-2018
Writers	for student recruitment		Marketing Budget
27. Malibu Times	2017-2018 print advertising	Not to Exceed \$5,000	2017-2018
	for student recruitment		Marketing Budget
28. Malibu	2017-2018 print advertising	Not to Exceed \$5,000	2017-2018
Surfside News	for student recruitment		Marketing Budget
29. Beautify Earth	2017-2018 17th street	Not to Exceed \$3,000	2017-2018
	mural for student		Marketing Budget
	recruitment		
30. Karriann Hinds	2017-2018 Community	Not to Exceed \$25,000	2017-2018
	Outreach for the SMC		Marketing Budget
	Public Policy Institute to		&
	Los Angeles based agencies		2017-2018
	and organizations; support		Community
	activities for capacity		Relations Budget
	building		
31. Argonaut	2017-2018 print advertising	Not to Exceed \$15,000	2017-2018
	for student recruitment		Marketing Budget

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RECOMMENDATION NO. 15 2017-2018 ANNUAL CONTRACTS AND CONSULTANTS (continued)

15-I PUBLIC AFFAIRS/COMMUNITY AND ACADEMIC RELATIONS

Requested by: Kiersten Eilliott, Dean, Community and Academic Relations Grace Smith, Public Information Officer

Approved by: Don Girard, Senior Director, Government Relations & Institutional Communications

Provider/Contract	Service	Amount	Funding Source
1. Sarah Spitz	Consultant will provide copyediting and writing support for news, features, profiles and brochures to be used across a number of communication channels for enrollment, brand management and marketing of college programs.	Not to exceed \$8,000	Public Affairs, District Budget (100%)
2. Amy Williams Photography	Consultants will provide photography services to support news releases, newsletters and other digital marketing content for Public Information Office. Includes pre- and post-production and art direction.	Not to exceed \$3,000	Public Affairs, District Budget (100%)
3. We Search Research	Consultant will provide editorial copywriting and research support for Public Information Office, highlighting College programs, initiatives and individuals, to expand external communication and media outreach efforts.	Not to exceed \$11,000	Public Affairs, District Budget (100%)
4. Chopper Films, LLC	Consultants will provide photography services to support news releases, newsletters and other digital marketing content for Public Information Office. Includes pre- and post-production and art direction.	Not to exceed \$9,000	Public Affairs, District Budget (100%)

15-I PUBLIC AFFAIRS (continued)

Provider/Contract	Service	Amount	Funding Source
5. Susan L.	Consultant will provide	Not to exceed \$6,000	Public Affairs,
Wampler	copyediting and writing		District Budget
Communications	support for news, features,		(100%)
	profiles and brochures to		
	be used across a number of		
	communication channels		
	for enrollment, brand		
	management and		
	marketing of college		
	programs.		
6. Diane Krieger	Consultant with vast PR	Not to exceed \$5,950	Public Affairs,
Communications	and feature writing		District Budget
LLC	experience will provide		(100%)
	support in developing PR		
	and marketing		
	communications collateral		
	including articles and		
	brochures for a student		
	and community audience.		
7. Cision	Cision Media hosted	Not to exceed \$5,000	Public Affairs,
	database and email		District Budget
	distribution service tool.		(100%)
	Media Database North		
	America; influencer data;		
	editorial calendar; email		
	distribution; on concurrent		
	user, 5 usernames		
8. Andes	Consultant will translate	Not to exceed \$500	Community
Translations	published articles in		and
	Spanish publications from		Academic
	Spanish to English, for the		Relations
	Community & Academic		Budget
	Relations for dissemination		(100%)
	to the campus and external		
	community.		
9. iContact	Email Marketing Consises	Not to avecad \$2 490 25	Community
J. ICUIIIdCI	Email Marketing Services for design and external	Not to exceed \$3,480.25 (November 1, 2017 –	Community and
	mailing of SMC in Focus,	October 31, 2018)	Academic
	the College's bi-monthly	October 31, 2010)	Relations
	newsletter to members of		Budget
	the community affiliated		(100%)
	boards and community		(100/0)
	support groups. Services		
	and features include		
	message creation, strategic		
	support, and analysis of		
	email campaigns.		
	Cirian campaigns.		

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RECOMMENDATION NO. 15 2017-2018 ANNUAL CONTRACTS AND CONSULTANTS (continued)

15-J RISK MANAGEMENT

Requested by: Risk Management Office

Approved by: Robert Isomoto, Vice-President, Business and Administration

Provider	Service	Amount	Funding Source
1. Keenan and	Property and Casualty Claims	Not to exceed	2017-2018
Associates	Administration Services	\$42,000	Risk Management
	Agreement: Claims management		Budget
	services for the District's self-insured		
	property and liability insurance		
	program.		
2. Keenan and	To provide loss control services not	Not to exceed	2017-2018
Associates	included in the PIPS Workers	\$51,000	Risk Management
	Compensation Program.		Budget
3. Clean Harbors	Provides hazardous waste	Not to exceed	2017-2018
	management and disposal services.	\$95,000	Risk Management
			Budget
4. Dr. Maureen	To provide Industrial Hygiene related	Not to Exceed	2017-2018
Sassoon	consultation services such as air	\$3,000	Risk Management
	monitoring for asbestos abatement		Budget
	projects, chemicals, noise levels, lab		
	analysis, reports, training, and other		
	health and safety issues to include		
	training, surveys and written reports.		
5. Student	Accident and Injury Insurance	Not to Exceed	2017-2018
Insurance	Coverage for Domestic Students and	\$170,000	Risk Management
Agency	Student Athletes Enrolled and		Budget
	attending regular scheduled classes/		
	practices. Coverage includes:		
	Mandatory BASIC; Mandatory SCAT;		
	Mandatory STUCAT.		
6. Brentview	Provides industrial injury medical	\$3,000	2017-2018
Medical	services for new claims and other		Risk Management
	medical employment related services		Budget
	as needed.		
7. Midway	Provides industrial injury medical	\$3,000	2017-2018
Industrial	services for new claims and other		Risk Management
Health Care	medical employment related services		Budget
Services	as needed.		
8. Ellis	Provide hazardous materials testing,	\$10,000	2017-2018
Environmental	abatement management, indoor air		Risk Management
	quality, mold testing, chemical lab		Budget
	analysis		

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RECOMMENDATION NO. 15 2017-2018 ANNUAL CONTRACTS AND CONSULTANTS (continued)

15-K STUDENT AFFAIRS

Approved by: Mike Tuitasi, Vice-President, Student Affairs

PROFESSIONAL SERVICES – CAREER SERVICES CENTER

	Provider	Service	Amount	Funding Source
1.	College Central Network	Provide functionality to collect, enter and approve job postings, search resumes, and refer them to prospective employers and to generate reports about students, alumni, employers and job postings.	\$1,050	2017-2018 District Budget/ Career Services Center
2	Bridges Transitions Co. (Choices 360)	Online Career Exploration program. Helps students learn about careers, education, income and some self-assessment. Helps students to both explore and plan for future careers and college majors.	\$2,000	2017-2018 District Budget/ Career Services Center

PROFESSIONAL SERVICES-CAMPUS/ALUMNI RELATIONS

Provider	Service	Amount	Funding Source
3. Mark Morale and	Consultant shall provide visual	Not to exceed:	2017-2018
Designory	communication campaign	\$15,000	District Budget/
	strategies for the Office of		Campus and
	Campus and Alumni Relations.		Alumni Relations
4. Snap! Mobile LLC	Company to provide a custom	Annual fee of	2017-2018
dba Amplo	crowdfunding platform	\$5,000	District Budget/
	integrated into Alumni website		Campus and
	to provide fundraising channel		Alumni Relations
	for alumni that captures donor		
	data.		

15-K STUDENT AFFAIRS (continued)

Provider	Service	Amount	Funding Source
5. LinkedIn	The LinkedIn Navigator license	Annual fee of	2017-2018
	provides access to SMC Alumni	\$6,000	District Budget/
	data and connections to over		Campus and
	44.7 thousand LinkedIn members		Alumni Relations
	that have listed Santa Monica		
	College as their school. This		
	application include insights and		
	customized recommendations		
	from the world's largest		
	professional network and		
	includes TeamLink, 30 InMail		
	messages per month, extended		
	network access, usage reporting,		
	and other premium features.		
6. Campus Tap	The CampusTap License provides	Annual Fee of	2017-2018
	an online platform for current	\$4,500	District Budget/
	students, alumni, faculty/staff,		Campus and
	and members of the community		Alumni Relations
	to create profiles that detail the		
	areas in which they can be a		
	mentor and/or mentee. This is		
	designed to engage our enrolled		
	students, and larger community		
	of alumni, faculty/staff, and		
	friends of the College, to foster		
	involvement with alumni, and		
	promote a strong relationship		
	with our future alumni to bridge		
	the transition when they leave to		
	go from being future alumni to		
	becoming actively engaged		
	alumni.		

PROFESSIONAL SERVICES-CRISIS PREVENTION TEAM

Provider	Service	Amount	Funding Source
7. Maxient	Annual Service Fee for conduct	Not to exceed:	2017-2018
	management software used by	\$9,000	District Budget/
	Student Judicial Affairs, Title IX,		Crisis Prevention
	and the Crisis Prevention Team		Team

PROFESSIONAL SERVICES - CAMPUS POLICE

Provider	Service	Amount	Funding Source
8. Contemporary	Blanket Purchase order on file to	Not to exceed:	2017-2018
Service Corporation	provide unarmed security for last minute events requiring supplemental security	\$20,000	District Budget

15-K STUDENT AFFAIRS (continued)

ATHLETICS

Provider	Service	Amount	Funding Source
9. Kaiser Permanente	Santa Monica Community	Not to exceed:	2017—2018
	College District will provide a	\$4,000	District Budget/
	learning environment conducive		Athletics
	to educating the residents in the		
	ACGME competency areas.		
10.	Provide athletic-related pre-	\$35.00 per	2017-2018
WellnessMart.com	participation physical exams for	physical	District Budget/
	up to 150 student athletes during	Not to exceed	Athletics
	the academic year 2017-2018.	\$6,000	
11. Presto Sports	Host the Athletics website:	Not to Exceed	2017-2018
	www.smccorsairs.com	\$2,700	District Budget/
			Athletics

CHILD CARE AND RELATED SERVICES

Provider	Service	Amount	Funding Source
12. Child Care Providers	To provide childcare services for	The	2017-2018
(list on file in the office	CalWORKS and Pico Partnership	reimbursement	CalWORKS, City
of the Director of Child	recipients.	ceiling rate is	of Santa Monica/
Care Services)	Comment: Students are required	consistent with	Chancellor's
	to be enrolled in at least 6 units	the Regional	Office
	for fall and spring, and 3 units for	Market rate.	
	winter and summer. Each		
	contract is determined by the		
	number of units a student is		
	enrolled in, if they are working,		
	and the age of the child.		
13. Participating	Memorandum of Understanding	\$114,750	2017-2018
Agencies: Santa	(MOU) for Santa Monica		District Budget/
Monica-Malibu Unified	Preschool Collaborative to		Child Care
School District	provide staff for full day/full year		Services
(SMMUSD) and Santa	child care and development		
Monica Community	services up to 108 children under		
College District	the age of six. Services will be		
(SMCCD)	delivered in two sites: John		
	Adams Child Development Center		
	and Washington West Preschool.		
	SMMUSD will be the operational		
	agent for the Collaborative and		
	will be responsible for staffing,		
	management and oversight of		
	the centers.		

15-K STUDENT AFFAIRS (continued)

PROFESSIONAL SERVICES – STUDENT HEALTH SERVICES

Provider	Service	Amount	Funding Source
14. Saint John's	Services of one or more	Fee: \$120/hour	2017-2018
Multispecialty Medical	physicians who are specialists in	of patient care	District Budget/
Group, dba: The	Family Practice and who are	scheduled for the	Health Services
Doctors of Saint John's	uniquely qualified to provide	physician. A	
(formerly Peak	comprehensive personal health	monthly stipend	
Medical)	care to college students.	of \$2,500 per	
	Provision of one licensed Medical	month as	
	Doctor (MD) for a maximum 10	remuneration for	
	hours per week and/or, on an as	the medical	
	needed basis only, one licensed	directorship in	
	Nurse Practitioner (NP) for a	addition to the	
	maximum 8 hours per week to	hourly patient	
	provide medical and preventive	care services fee.	
	health services to the students of		
	the college.	Fee for the Nurse	
		Practitioner is	
		\$90/hour.	
		Amount not to	
		exceed \$5,000.	
		Contractor will	
		invoice for hours	
		on a monthly	
		basis and College	
		will remit	
		payment within	
		30 days.	
15. ChartLogic, A	Electronic medical records	Not to Exceed	2017-2018
Division of Medsphere	software	\$15,000	District Budget/
Systems Corporation			Health Services
(aka: ClinixMD)			

15-K STUDENT AFFAIRS (continued)

SUSTAINABILITY

Provider	Service	Amount	Funding Source
16. Paradise	Provides support in administering	Not to exceed:	2017-2018
Consulting	the South Coast Air Quality	\$4,000	District Budget/
	Management District survey,		Sustainability
	provides summary Average		
	Vehicle Ridership calculations and		
	provides survey information for		
	the Mandated Trip Reduction Plan		
	for the City of Santa Monica.		
17. Right Click, DBA	Provider of an online survey tool	Not to exceed:	2017-2018
Ride Amigos	used for calculating Average	\$13,000	District Budget/
	Vehicle Ridership included in the		Sustainability
	annual Mandated Trip Reduction		
	Plan for the City of Santa Monica		
	and a monthly sustainable		
	commuter online reporting		
	system for all District employees.		

DISABLED STUDENTS PROGRAMS AND SERVICES

Provider	Service	Amount	Funding Source
18. Cheryl Brooks	A Mobility Specialist who provides orientation and mobility training for students with visual impairment so that the students may travel safely, efficiently and independently across the SMC campuses. Training will include access to and from classrooms.	Not to exceed: \$2,200	2017-2018 District Budget/ DSPS
19. Total Recall Captioning	To provide real-time captioning services on an as-needed basis to	Not to exceed: \$60,000	2017-2018 District Budget/
Cuptioning	non-signing deaf and hard of hearing students	700,000	DSPS
20. Quick Caption	To provide real-time captioning services on an as needed basis to non-signing deaf and hard of hearing students.	Not to exceed: \$43,000	2017-2018 District Budget/ DSPS
21. Sign Up Interpreting	Sign language interpreter services for both ongoing needs and for emergency substitutes.	Not to exceed: \$82,000	2017-2018 District Budget/ DSPS
22. Rise Interpreting	Sign language interpreter services for both ongoing needs and for emergency substitutes.	Not to exceed: \$58,000	2017-2018 District Budget/ DSPS