



SANTA MONICA COLLEGE

Classified Salary Schedules
Instructional Assistant & Paraprofessional
Office, Technical & Business Unit
Operations & Support Unit

Revised 11/12/2020

Office of Human Resources

July 1, 2019

SANTA MONICA COMMUNITY COLLEGE DISTRICT

**INSTRUCTIONAL ASSISTANT AND PARAPROFESSIONAL UNIT CLASSIFICATIONS
OFFICE, TECHNICAL AND BUSINESS SERVICES UNIT CLASSIFICATIONS
OPERATIONS AND SUPPORT UNIT CLASSIFICATIONS**

CLASSIFICATION	RANGE
A	
ACADEMIC COMPUTING INSTRUCTIONAL SPECIALIST	35
ACADEMIC COMPUTING LABORATORY SPECIALIST - CMD	35
ACADEMIC RECORDS EVALUATOR	33
ACCOMPANIST-DANCE	30
ACCOMPANIST-PERFORMANCE	33
ACCOMPANIST-VOICE	30
ACCOUNTANT	41
ACCOUNTING SPECIALIST	30
ACCOUNTING TECHNICIAN	34
ADMINISTRATIVE ASSISTANT I	26
ADMINISTRATIVE ASSISTANT II	29
ADMINISTRATIVE ASSISTANT III	34
ADMINISTRATIVE CLERK	20
ALTERNATE MEDIA SPECIALIST	39
ATHLETIC ACTIVITIES ASSISTANT	21
ATHLETIC AND KINESIOLOGY EQUIPMENT SPECIALIST	26
ATHLETIC TRAINER	41
AUDIO/VISUAL EQUIPMENT TECHNICIAN	34
B	
BOOKSTORE CLERK/CASHIER	14
BUDGET TECHNICIAN	34
BUYER I	33
BUYER II	41
C	
CAMPUS EMERGENCY AND SAFETY FACILITATOR	41
CAMPUS SAFETY OFFICER	26
CAMPUS STORE OPERATIONS ASSISTANT	26
CAMPUS STORE OPERATIONS COORDINATOR	30
CAREER EDUCATION SPECIALIST	40
CAREER SERVICES ADVISOR	39
CARPENTER	39
CASE MANAGEMENT COORDINATOR	41
CENTRAL PLANT OPERATOR	41
CLINICAL PLACEMENT SPECIALIST	34
CLASS SCHEDULING SPECIALIST	32
COMMUNITY COLLEGE PARKING ENFORCEMENT OFFICER	20
COMMUNITY COLLEGE POLICE DISPATCHER	28
COSMETOLOGY ASSISTANT	21
COSTUME DESIGNER	33
COURSE MATERIALS BUYER	33
CURRICULUM SPECIALIST	34
CUSTODIAN	19
CUSTOMER SERVICES ASSISTANT	18
D	
DANCE PRODUCTION SPECIALIST	31

DATABASE ADMINISTRATOR	58
DATABASE ANALYST	49
DISABLED STUDENT SERVICES ASSISTANT	21
DSPS SPECIALIST	32
E	
ELECTRICIAN	39
EMPLOYEE BENEFITS COORDINATOR	42
EMPLOYEE BENEFITS SPECIALIST	28
ENROLLMENT SERVICES SPECIALIST	30
ENTERPRISE BUSINESS SERVICES CLERK	24
ENTERPRISE BUSINESS SERVICES SPECIALIST	27
EOPS SPECIALIST	33
EVENTS ASSISTANT	8
F	
FILM PRODUCTION COORDINATOR	41
FINANCIAL AID SYSTEMS SPECIALIST	43
FINANCIAL AID & SCHOLARSHIP SPECIALIST	33
G	
GROUNDS EQUIPMENT OPERATOR	27
GRAPHIC DESIGNER	39
GROUNDS WORKER	22
H	
HEALTH ASSISTANT	24
HUMAN RESOURCES ANALYST - LEAVES & BENEFITS	45
HUMAN RESOURCES SPECIALIST	34
HUMAN RESOURCES TECHNICIAN	38
HVAC MECHANIC	39
I	
INFORMATION SYSTEMS ADMINISTRATOR	52
INFORMATION SYSTEMS ENGINEER	55
INSTRUCTIONAL ASSISTANT-ENGLISH	23
INSTRUCTIONAL ASSISTANT-ESL	23
INSTRUCTIONAL ASSISTANT-LEARNING DISABILITIES	23
INSTRUCTIONAL ASSISTANT-MATH	23
INSTRUCTIONAL MEDIA SPECIALIST	41
INSURANCE PROGRAM SPECIALIST	38
INTERNATIONAL STUDENT SERVICES SPECIALIST	34
IRRIGATION SYSTEMS SPECIALIST	33
IT PROJECT ANALYST	51
J	
JOURNEYMAN TRADE - WELDING	39
K	
KCRW RADIO MEDIA AND PUBLIC RELATIONS OFFICER	44
KCRW RADIO PROGRAMMING ASSISTANT	27
KCRW RADIO PROGRAMMING TECHNICIAN	29
KCRW RADIO SERVICES ASSISTANT	28
KCRW RADIO STATION ASSISTANT ENGINEER	41
KCRW RADIO STATION ENGINEER	44
KCRW RADIO STATION RECORDING ENGINEER	37
KCRW RADIO SUBSCRIPTION SERVICES SENIOR SPECIALIST	40
KCRW RADIO WEBSITE NEWS PRODUCER	32

L	
LABORATORY TECHNICIAN-ART	29
LABORATORY TECHNICIAN-BROADCASTING/ELECTRONIC MEDIA	29
LABORATORY TECHNICIAN-CHEMISTRY	29
LABORATORY TECHNICIAN-LIFE SCIENCE	29
LABORATORY TECHNICIAN- PHOTOGRAPHY	29
LABORATORY TECHNICIAN-PHYSICS	29
LEAD CUSTODIAN	23
LEAD LABORATORY TECHNICIAN - CHEMISTRY	32
LEAD LABORATORY TECHNICIAN - PHYSIOLOGY/MICROBIOLOGY & BIOLOGY	32
LEAD LIBRARY ASSISTANT-CIRCULATION	26
LEAD LIBRARY ASSISTANT-TECHNICAL SERVICES	26
LEAD RECEIVING, STOCKROOM AND DELIVERY WORKER	31
LEAD THEATER TECHNICIAN	39
LIBRARY ASSISTANT	22
LOCKSMITH	39
M	
MAIL SERVICES WORKER I	21
MAIL SERVICES WORKER II	25
MARKETING DESIGN ANALYST	46
MEDIA RESOURCES ASSISTANT	25
MERCHANDISING BUYER	33
MULTIMEDIA SPECIALIST	41
MULTIMEDIA SPECIALIST - CMD	41
MULTIMEDIA TECHNICIAN	33
MUSIC EQUIPMENT ASSISTANT	24
N	
NETWORK ADMINISTRATOR	52
NETWORK ANALYST	47
NETWORK COMMUNICATIONS TECHNICIAN I	41
NETWORK COMMUNICATIONS TECHNICIAN II	45
NETWORK COMMUNICATIONS TECHNICIAN III	49
NETWORK ENGINEER	55
NETWORK SERVICES SUPPORT ANALYST	47
NURSE PRACTITIONER	64
O	
ONLINE LEARNING SERVICES SPECIALIST	30
OUTREACH AND RECRUITMENT SPECIALIST	34
P	
PAINTER	39
PAYROLL SPECIALIST	32
PERSONNEL ANALYST	45
PERSONNEL SPECIALIST	28
PERSONNEL TECHNICIAN	38
PLANETARIUM STAFF ADMINISTRATOR	39
PLUMBER	39
POLICE SERVICES ASSISTANT	29
PRINCIPAL PROGRAMMER ANALYST	58
PROFESSIONAL DEVELOPMENT COORDINATOR	45
PROGRAM COORDINATOR - COMMUNITY & CONTRACT EDUCATION	37
PROGRAM COORDINATOR - EMERITUS	37
PROGRAM COORDINATOR - WORKFORCE & ECONOMIC DEVELOPMENT	37

PROGRAM SPECIALIST	34
PROGRAMMER ANALYST	48
PROGRAMMER ANALYST III	50
PROPERTY CLERK	28
R	
RECEIVING, STOCKROOM & DELIVERY WORKER	27
RECYCLING PROGRAM SPECIALIST	34
REGISTERED NURSE - HEALTH SERVICES	48
REPROGRAPHICS TECHNICIAN	30
RESEARCH & PLANNING ANALYST	43
RESEARCH ASSISTANT	36
RISK AND INSURANCE COORDINATOR	45
S	
SENIOR ACADEMIC RECORDS EVALUATOR	36
SENIOR BUYER	45
SENIOR CAREER SERVICES ADVISOR	41
SENIOR COMMUNITY COLLEGE POLICE DISPATCHER	30
SENIOR ENROLLMENT SERVICES SPECIALIST	32
SENIOR EOPS SPECIALIST	35
SENIOR GRAPHIC DESIGNER	45
SENIOR ONLINE LEARNING SERVICES SPECIALIST	36
SENIOR PROGRAMMER ANALYST	54
SENIOR REPROGRAPHICS TECHNICIAN	32
SENIOR RESEARCH ANALYST	48
SENIOR STUDENT SERVICES SPECIALIST-ASSESSMENT SERVICES	32
SENIOR STUDENT SERVICES SPECIALIST-INTERNATIONAL STUDENTS	36
SENIOR VETERANS RESOURCE SPECIALIST	36
SENIOR TECHNOLOGY USER SUPPORT SPECIALIST	43
SHUTTLE DRIVER	26
SIGN LANGUAGE INTERPRETER I	34
SIGN LANGUAGE INTERPRETER II	41
SIGN LANGUAGE INTERPRETER III	46
SKILLED MAINTENANCE WORKER	28
SKILLED MAINTENANCE WORKER II	31
STAGE CONSTRUCTION TECHNICIAN	33
STAGE CONSTRUCTION TECHNICIAN- LIGHTING	33
STAGE CONSTRUCTION TECHNICIAN- SOUND	33
STAGE DESIGN TECHNICIAN	35
STUDENT COMMUNICATIONS COORDINATOR	38
STUDENT JUDICIAL AFFAIRS SPECIALIST	34
STUDENT SERVICES ASSISTANT	25
STUDENT SERVICES CLERK	21
STUDENT SERVICES SPECIALIST	30

STUDENT ONBOARDING SPECIALIST	30
SUPPLEMENTAL INSTRUCTION COORDINATOR	36
SWITCHBOARD OPERATOR	18
T	
THEATRE TECHNICAL DIRECTOR	43
THEATRE TECHNICAL SPECIALIST	37
THEATER TECHNICIAN	33
TRANSFER & ARTICULATION SPECIALIST	34
TRANSPORTATION OPERATIONS COORDINATOR	31
TUTORING COORDINATOR - BUSINESS	34
TUTORING COORDINATOR - ENGLISH AND HUMANITIES	34
TUTORING COORDINATOR - LEARNING DISABILITIES	34
TUTORING COORDINATOR - MATH	34
TUTORING COORDINATOR - MODERN LANGUAGE	34
TUTORING COORDINATOR - SCIENCE	34
V	
VETERANS' PROGRAMS SPECIALIST	32
W	
WEB CONTENT DEVELOPER	27
WEB SERVICES COORDINATOR	44
WORKFORCE AND ECONOMICS DEVELOPMENT PROJECT ASSISTANT	28

SANTA MONICA COMMUNITY COLLEGE DISTRICT**CLASSIFIED MONTHLY SALARY SCHEDULE - July 1, 2019 (2.5%)****OPERATIONS & SUPPORT UNIT
OFFICE, TECHNICAL AND BUSINESS SERVICES UNIT
INSTRUCTIONAL ASSISTANT & PARAPROFESSIONAL UNIT**

Range No.	A	B	C	D	E	Hourly/Step A
6	\$2,499	\$2,624	\$2,755	\$2,893	\$3,038	\$14.42
7	\$2,562	\$2,690	\$2,825	\$2,966	\$3,114	\$14.78
8	\$2,624	\$2,755	\$2,893	\$3,038	\$3,190	\$15.14
9	\$2,690	\$2,825	\$2,966	\$3,114	\$3,270	\$15.52
10	\$2,755	\$2,893	\$3,038	\$3,190	\$3,350	\$15.89
11	\$2,825	\$2,966	\$3,114	\$3,270	\$3,433	\$16.30
12	\$2,893	\$3,038	\$3,190	\$3,350	\$3,517	\$16.69
13	\$2,966	\$3,114	\$3,270	\$3,433	\$3,605	\$17.11
14	\$3,038	\$3,190	\$3,350	\$3,517	\$3,693	\$17.53
15	\$3,114	\$3,270	\$3,433	\$3,605	\$3,785	\$17.97
16	\$3,190	\$3,350	\$3,517	\$3,693	\$3,878	\$18.40
17	\$3,270	\$3,433	\$3,605	\$3,785	\$3,974	\$18.87
18	\$3,350	\$3,517	\$3,693	\$3,878	\$4,072	\$19.33
19	\$3,433	\$3,605	\$3,785	\$3,974	\$4,173	\$19.81
20	\$3,517	\$3,693	\$3,878	\$4,072	\$4,276	\$20.29
21	\$3,605	\$3,785	\$3,974	\$4,173	\$4,382	\$20.80
22	\$3,693	\$3,878	\$4,072	\$4,276	\$4,490	\$21.31
23	\$3,785	\$3,974	\$4,173	\$4,382	\$4,601	\$21.84
24	\$3,878	\$4,072	\$4,276	\$4,490	\$4,714	\$22.37
25	\$3,974	\$4,173	\$4,382	\$4,601	\$4,831	\$22.93
26	\$4,072	\$4,276	\$4,490	\$4,714	\$4,950	\$23.49
27	\$4,173	\$4,382	\$4,601	\$4,831	\$5,073	\$24.08
28	\$4,276	\$4,490	\$4,714	\$4,950	\$5,197	\$24.67
29	\$4,382	\$4,601	\$4,831	\$5,073	\$5,327	\$25.28
30	\$4,490	\$4,714	\$4,950	\$5,197	\$5,457	\$25.90
31	\$4,601	\$4,831	\$5,073	\$5,327	\$5,593	\$26.54
32	\$4,714	\$4,950	\$5,197	\$5,457	\$5,730	\$27.20
33	\$4,831	\$5,073	\$5,327	\$5,593	\$5,873	\$27.87
34	\$4,950	\$5,197	\$5,457	\$5,730	\$6,016	\$28.56
35	\$5,073	\$5,327	\$5,593	\$5,873	\$6,167	\$29.27
36	\$5,197	\$5,457	\$5,730	\$6,016	\$6,317	\$29.98
37	\$5,327	\$5,593	\$5,873	\$6,167	\$6,475	\$30.73
38	\$5,457	\$5,730	\$6,016	\$6,317	\$6,633	\$31.48
39	\$5,593	\$5,873	\$6,167	\$6,475	\$6,799	\$32.27
40	\$5,730	\$6,016	\$6,317	\$6,633	\$6,965	\$33.06
41	\$5,873	\$6,167	\$6,475	\$6,799	\$7,139	\$33.88
42	\$6,016	\$6,317	\$6,633	\$6,965	\$7,313	\$34.71
43	\$6,167	\$6,475	\$6,799	\$7,139	\$7,496	\$35.58
44	\$6,317	\$6,633	\$6,965	\$7,313	\$7,679	\$36.44

Range No.	A	B	C	D	E	Hourly/Step A
45	\$6,475	\$6,799	\$7,139	\$7,496	\$7,871	\$37.36
46	\$6,633	\$6,965	\$7,313	\$7,679	\$8,063	\$38.27
47	\$6,799	\$7,139	\$7,496	\$7,871	\$8,265	\$39.23
48	\$6,965	\$7,313	\$7,679	\$8,063	\$8,466	\$40.18
49	\$7,139	\$7,496	\$7,871	\$8,265	\$8,678	\$41.19
50	\$7,313	\$7,679	\$8,063	\$8,466	\$8,889	\$42.19
51	\$7,496	\$7,871	\$8,265	\$8,678	\$9,112	\$43.25
52	\$7,679	\$8,063	\$8,466	\$8,889	\$9,333	\$44.30
53	\$7,871	\$8,265	\$8,678	\$9,112	\$9,568	\$45.41
54	\$8,063	\$8,466	\$8,889	\$9,333	\$9,800	\$46.52
55	\$8,265	\$8,678	\$9,112	\$9,568	\$10,046	\$47.68
56	\$8,466	\$8,889	\$9,333	\$9,800	\$10,290	\$48.84
57	\$8,678	\$9,112	\$9,568	\$10,046	\$10,548	\$50.07
58	\$8,889	\$9,333	\$9,800	\$10,290	\$10,805	\$51.28
59	\$9,112	\$9,568	\$10,046	\$10,548	\$11,075	\$52.57
60	\$9,333	\$9,800	\$10,290	\$10,805	\$11,345	\$53.84
61	\$9,568	\$10,046	\$10,548	\$11,075	\$11,629	\$55.20
62	\$9,800	\$10,290	\$10,805	\$11,345	\$11,912	\$56.54
63	\$10,046	\$10,548	\$11,075	\$11,629	\$12,210	\$57.96
64	\$10,290	\$10,805	\$11,345	\$11,912	\$12,508	\$59.37
65	\$10,548	\$11,075	\$11,629	\$12,210	\$12,820	\$60.85
66	\$10,805	\$11,345	\$11,912	\$12,508	\$13,133	\$62.34
67	\$11,075	\$11,629	\$12,210	\$12,820	\$13,461	\$63.89
68	\$11,345	\$11,912	\$12,508	\$13,133	\$13,790	\$65.45
69	\$11,629	\$12,210	\$12,820	\$13,461	\$14,134	\$67.09
70	\$11,912	\$12,508	\$13,133	\$13,790	\$14,479	\$68.72
71	\$12,210	\$12,820	\$13,461	\$14,134	\$14,841	\$70.44
72	\$12,508	\$13,133	\$13,790	\$14,479	\$15,203	\$72.16
73	\$12,820	\$13,461	\$14,134	\$14,841	\$15,583	\$73.96
74	\$13,133	\$13,790	\$14,479	\$15,203	\$15,963	\$75.77
75	\$13,461	\$14,134	\$14,841	\$15,583	\$16,362	\$77.66

- The Salary Schedule amount shall be computed across the board from bottom up.
- New Employees enter on Column A; after a six month probationary period advance to Column B; thereafter advance one column after completion of an additional year of service.
- An additional increase of two ranges on the salary schedule (approximately 5%) is received after 5, 10, 15, 20, 25, 30 and 35 years of service with the college district.
- Night Shift #1-Differential of two ranges (approximately 5%).
- Night Shift #2-Differential of four ranges (approximately 10%).
- Split Shift--Differential of two ranges (approximately 5%).
- Special Assignments with odd days, including Saturday and Sunday, and/or unusual working hours shall receive a difference in pay of two ranges on the salary schedule (approximately 5%). Employees who receive a special assignment differential may have their work schedule modified at any time depending on the needs of the department.
- Differentials of shorthand, bilingual or multilingual proficiency are granted in positions which require the skill.

SANTA MONICA COMMUNITY COLLEGE DISTRICT

CLASSIFIED HOURLY SALARY SCHEDULE - July 1, 2019 (2.5%)

OPERATIONS & SUPPORT UNIT**OFFICE, TECHNICAL AND BUSINESS SERVICES UNIT****INSTRUCTIONAL ASSISTANT & PARAPROFESSIONAL UNIT**

Range No.	A	B	C	D	E
6	\$14.42	\$15.14	\$15.89	\$16.69	\$17.53
7	\$14.78	\$15.52	\$16.30	\$17.11	\$17.97
8	\$15.14	\$15.89	\$16.69	\$17.53	\$18.40
9	\$15.52	\$16.30	\$17.11	\$17.97	\$18.87
10	\$15.89	\$16.69	\$17.53	\$18.40	\$19.33
11	\$16.30	\$17.11	\$17.97	\$18.87	\$19.81
12	\$16.69	\$17.53	\$18.40	\$19.33	\$20.29
13	\$17.11	\$17.97	\$18.87	\$19.81	\$20.80
14	\$17.53	\$18.40	\$19.33	\$20.29	\$21.31
15	\$17.97	\$18.87	\$19.81	\$20.80	\$21.84
16	\$18.40	\$19.33	\$20.29	\$21.31	\$22.37
17	\$18.87	\$19.81	\$20.80	\$21.84	\$22.93
18	\$19.33	\$20.29	\$21.31	\$22.37	\$23.49
19	\$19.81	\$20.80	\$21.84	\$22.93	\$24.08
20	\$20.29	\$21.31	\$22.37	\$23.49	\$24.67
21	\$20.80	\$21.84	\$22.93	\$24.08	\$25.28
22	\$21.31	\$22.37	\$23.49	\$24.67	\$25.90
23	\$21.84	\$22.93	\$24.08	\$25.28	\$26.54
24	\$22.37	\$23.49	\$24.67	\$25.90	\$27.20
25	\$22.93	\$24.08	\$25.28	\$26.54	\$27.87
26	\$23.49	\$24.67	\$25.90	\$27.20	\$28.56
27	\$24.08	\$25.28	\$26.54	\$27.87	\$29.27
28	\$24.67	\$25.90	\$27.20	\$28.56	\$29.98
29	\$25.28	\$26.54	\$27.87	\$29.27	\$30.73
30	\$25.90	\$27.20	\$28.56	\$29.98	\$31.48
31	\$26.54	\$27.87	\$29.27	\$30.73	\$32.27
32	\$27.20	\$28.56	\$29.98	\$31.48	\$33.06
33	\$27.87	\$29.27	\$30.73	\$32.27	\$33.88
34	\$28.56	\$29.98	\$31.48	\$33.06	\$34.71
35	\$29.27	\$30.73	\$32.27	\$33.88	\$35.58
36	\$29.98	\$31.48	\$33.06	\$34.71	\$36.44
37	\$30.73	\$32.27	\$33.88	\$35.58	\$37.36
38	\$31.48	\$33.06	\$34.71	\$36.44	\$38.27
39	\$32.27	\$33.88	\$35.58	\$37.36	\$39.23
40	\$33.06	\$34.71	\$36.44	\$38.27	\$40.18
41	\$33.88	\$35.58	\$37.36	\$39.23	\$41.19
42	\$34.71	\$36.44	\$38.27	\$40.18	\$42.19
43	\$35.58	\$37.36	\$39.23	\$41.19	\$43.25
44	\$36.44	\$38.27	\$40.18	\$42.19	\$44.30
45	\$37.36	\$39.23	\$41.19	\$43.25	\$45.41
46	\$38.27	\$40.18	\$42.19	\$44.30	\$46.52

Range No.	A	B	C	D	E
47	\$39.23	\$41.19	\$43.25	\$45.41	\$47.68
48	\$40.18	\$42.19	\$44.30	\$46.52	\$48.84
49	\$41.19	\$43.25	\$45.41	\$47.68	\$50.07
50	\$42.19	\$44.30	\$46.52	\$48.84	\$51.28
51	\$43.25	\$45.41	\$47.68	\$50.07	\$52.57
52	\$44.30	\$46.52	\$48.84	\$51.28	\$53.84
53	\$45.41	\$47.68	\$50.07	\$52.57	\$55.20
54	\$46.52	\$48.84	\$51.28	\$53.84	\$56.54
55	\$47.68	\$50.07	\$52.57	\$55.20	\$57.96
56	\$48.84	\$51.28	\$53.84	\$56.54	\$59.37
57	\$50.07	\$52.57	\$55.20	\$57.96	\$60.85
58	\$51.28	\$53.84	\$56.54	\$59.37	\$62.34
59	\$52.57	\$55.20	\$57.96	\$60.85	\$63.89
60	\$53.84	\$56.54	\$59.37	\$62.34	\$65.45
61	\$55.20	\$57.96	\$60.85	\$63.89	\$67.09
62	\$56.54	\$59.37	\$62.34	\$65.45	\$68.72
63	\$57.96	\$60.85	\$63.89	\$67.09	\$70.44
64	\$59.37	\$62.34	\$65.45	\$68.72	\$72.16
65	\$60.85	\$63.89	\$67.09	\$70.44	\$73.96
66	\$62.34	\$65.45	\$68.72	\$72.16	\$75.77
67	\$63.89	\$67.09	\$70.44	\$73.96	\$77.66
68	\$65.45	\$68.72	\$72.16	\$75.77	\$79.56
69	\$67.09	\$70.44	\$73.96	\$77.66	\$81.54
70	\$68.72	\$72.16	\$75.77	\$79.56	\$83.53
71	\$70.44	\$73.96	\$77.66	\$81.54	\$85.62
72	\$72.16	\$75.77	\$79.56	\$83.53	\$87.71
73	\$73.96	\$77.66	\$81.54	\$85.62	\$89.90
74	\$75.77	\$79.56	\$83.53	\$87.71	\$92.09
75	\$77.66	\$81.54	\$85.62	\$89.90	\$94.40