





# WHY A RESUME?

- Marketing tool
- To obtain an interview
- Requirement of many organizations



## WHAT DOES YOUR RESUME SAY?

## RESUME

- Neat
- Well-organized
- Error-free
- Professional Appearance

## YOU

- Neat
- Well-organized
- Attention to detail
- Careful and Competent



# SUMMER INTERNSHIP RECRUITMENT TIMELINE YEAR PROJECTION

## SUMMER/EARLY FALL

- · Get organized
- Reach out to the Career Services Center, STEM Programs, and Writing Center for assistance
- Work on cover letter content
- Revise and polish your resume and/or writing samples
- Note some STEM programs have deadlines in the early to mid fall vs late fall to winter months.

## **FALL**

- Search/apply for internships
- Note any deadlines, requirements and contacts
- Contact references (give them 2 months in advance)
- Research transcript request process and verifications and send as directed in the application

## **EARLY WINTER**

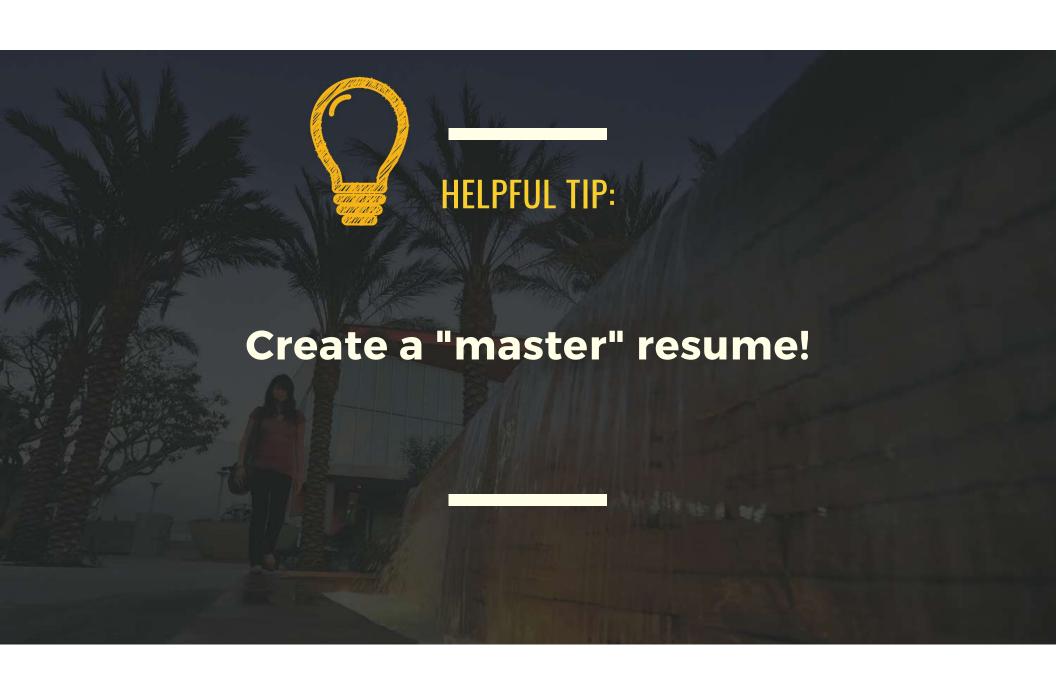
- Follow up on your references
- Submit any final internship/program applications
- Check that your application was received in full

### MID WINTER

- Follow up on your references
- Submit any final internship/program applications
- Check that your application was received in full

## SPRING/EARLY SUMMER

- Check your email for offers
- Consider offers
- Select and Respond to offers
- Receive and read program materials
- Sign and return any acceptance forms by deadline
- Join the program's social media accounts or listserv
- Touch base with your references



# **CREATING A RESUME**

## WHAT DO YOU NEED?

1

JOB DESCRIPTION 2

EDUCATIONAL BACKGROUND

3

WORK EXPERIENCE

Importance of Relevance



**General Guidelines** 

## MAKING YOUR RESUME RELEVANT

## KNOW THE JOB DESCRIPTION

Read the job description thoroughly. Identify the skills and experience the employer is seeking of a prospective candidate

## CUSTOMIZE ANY HEADINGS

Create sections in your resume based on the job description

## CONNECT YOUR EXPERIENCE

Tailor your skills and work experience to focus on the aspects the employer cares about most. It is all in the job description

### **BEWARE!**

Applicant Tracking Systems (ATS)

# HEADER MAJOR REQUIREMENTS

- Name (first and last name)
- Address or the alternative
- Professional e-mail address
- Phone number with professional voicemail

# EDUCATION MAJOR REQUIREMENTS

- Name of the school
- Name of your degree and major
- Date or Expected Date of Graduation
- Optional Information
  - GPA (Generally a 3.5 or higher)
  - Study Abroad
  - Relevant Coursework
  - Academic Awards and Scholarships

# **EXPERIENCE**WHAT COUNTS?

- Part-time/Full Jobs + Internships
- Courses + Projects + Lab Skills
- Research + Publications + Presentations
- Service-Learning + Volunteering
- Student Club Leadership + Athletic Teams

# EXPERIENCE SECTION HEADINGS

- Business, Math, Accounting,
  Programming, etc. Experience
- Community Involvement
- Leadership and Volunteer Experience
- Relevant Coursework
- Research Experience

# EXPERIENCE MAJOR REQUIREMENTS

- List only relevant experiences in reverse chronological order (most recent first)
- Include job titles, start and end dates, company names, city and state of company
- State accomplishment and achievements
- Use bullet points
- Use action verbs



## **SAMPLE ACTION VERBS**

#### Action Words for Your STEM Resume

Manufactured

Marketed

Mastered Maximized

Mediated

Merged Met

Migrated

Modeled

Moderated

Modernized

Modified Monitored

Motivated

Narrated Negotiated

Noticed

Nurtured

Observed

Operated

Ordered

Organized Oriented

Originated Overhauled

Oversaw

Passed

Patented

Patterned Performed

Phased out

Packaged

Participated

Optimized Orchestrated

Offered

Merchandise

Accelerated Accompan Accomplished Achieved Acted Activated Adapted Addressed Adjusted Administer Adopted Affected Aided Altered Allocated Altered Amended Analyzed Answered Anticipated Applied Appointed Appraised Articulated Assembled Assessed Assigned Assisted Assured Attained Audited Augmented Authorized Automated Awarded Balanced Budgeted Calculated Capitalized

Centralized

Effected Elected Employed Enabled Enacted Encourage Endorsed Enforced Engaged Enriched Establishe Estimated Evaluated Exceeded Excelled Exchange Executed Explained Extracted Facilitated Familiarized Fielded Figured Financed Focused Forecasted Formalized Formed Formulated Fortified Fostered Founded

Framed

Fulfilled

Functioned

Furnished Gained Gathered

Resolved Responded Restored Restructured Resulted Retained Revamped Revealed Reversed Reviewed Revised Revitalized Revolutionized Rewarded Safeguarded Salvaged Saved Scheduled Screened Selected Separated Served Serviced Shared Shrank Solicited Solved Sparked Specified Speculated Sponsored Staffed

### STEM Resume Action Verbs by Function

Type Of Experience: Broad, Complete, Comprehensive, Consistent, Diversified, Extensive, Intensive, Scope, Solid, Specific, Successful, Varied

Accomplishment: Achieved, Designed, Elected To, Established, Expanded, Improved, Pioneered, Reduced (losses), Resolved, Restored, Transformed, Executed, Generated, Implemented, Optimized, Handled

Administrative Skills: Administered, Coordinated, Designed, Established, Evaluated, Interpreted, Interviewed, Managed, Mediated, Negotiated, Organized, Oversaw, Prepared, Planned, Purchased, Supervised.

Time Management Skills: Administered, Developed, Directed, Generated, Improved, Initiated, Increased, Promoted, Reduced, Consolidated

Counseling/Helping Skills: Accompanied, Adopted, Advocated, Aided, Assessed, Assisted, Assumed, Clarified, Coached, Collaborated, Combined, Comonied, Demonatorated, Devoted, Diagonoed, Dischosed, Éducated, Affected, Enlarged, Ensured, Executed, Expanded, Expedited, Facilitated, Familiarized, Fortified, Guided, Helped, Increased, Involved, Maintained, Modified, Motivated, Offered, Participated, Protected, Provided, Reduced, Referred, Rehabilitated, Reinforced, Represented, Retained, Revised, Sampled, Served, Set up, Shared, Suggested, Supplied

Creative Skills: Acted, Anticipated, Appeared, Conceptualized, Created, Customized, Decorated, Designed, Developed, Directed, Displayed, Drew, Edited, Entertained, Established, Fashioned, Filmed, Founded, Illustrated, Initiated, Innovated, Instituted, Integrated, Introduced, Invented, Originated, Performed, Planned, Revitalized

Communication Skills: Addressed, Advertised, Arbitrated, Arranged, Articulated, Attended, Authored, Collaborated, Committed, Convinced, Corresponded, Demonstrated, Described, Developed, Directed, Discussed, Diverted, Drafted, Drev, Edited, Elitetde, Empatrized, Enlisted, Entertained, Expressed, Facilitated, Framilated, Handled, Harmonized, Influenced, Informed, Inquired, Interacted, Interreted, Interviewed, Invited, Justified, Learned, Listened, Manipulated, Marketed, Medicated, Moderated, Motivated, Negotiated, Networked, Perceived, Persuaded, Presented, Framilated, Framilated, Framilated, Framilated, Promoted, Patrol, Proposed, Publicated, Rescribed, Rode, Recruited, Rotted, Reported, Represented, Settled, Showed, Signaled, Solicited, Specified, Spoke, Telephoned, Testified, Translated. Wrote

Financial Skills: Administered, Allocated, Analyzed, Approised, Assessed, Audited, Balanced, Bargained, Booght, Budgeted, Calculated, Computed, Developed, Exchanged, Forecasted, Insured, Managed, Marketed, Planned, Prep

For a list of action verbs, visit: https://www.smc.edu/student-support/career-services/career-interest-area/stem-career-guides/

# OTHER SECTIONS OPTIONAL ADD-ONS

- Objective
- Summary
- Skills
  - Language and Proficiency
  - Technology-based or Computer Skills
  - Lab Skills
  - Certifications

## **Layout and Format**

## **ASTHETICS**

Appearance matters! Be consistent. Craft a resume that is neat, easy to read, and professional.

## **LAYOUT**

Work with a blank document Avoid using templates as they can be difficult to edit. Send as a PDF.

## **CONTENT**

Tailor your resume to the position you want. Make sure it is well-organized and 100% error free.

## LENGTH, FONT, AND ORDER

Keep to one page for students and recent grads. Use type size of 10 to 12 point. List content in reverse chronological order.

# THE DON'TS RESUME MISTAKES

- Include photos, birthday, SSN, marital status, sexual orientation, political affiliation or religion, etc.
- Copy the description
- Lie
- Use unnecessary professional jargon
- Use personal pronouns
- Leave grammar/spelling errors
- Include high school information, salary or work
   schedule requests or anything about references

# SAMPLE APPLICATION DESCRIPTION

For a copy of this sample application description, visit:

https://www.smc.edu/studentsupport/career-services/careerinterest-areas/stem-career-interestarea/stem-career-guides/

### Math Internship Program Description

Become an expert in financial markets while working in a dynamic, collaborative and supportive team when you join our sales, trading and research group. You'll research and find exciting opportunities for our clients, help them execute complex transactions and develop deep relationships while gaining a thorough understanding of markets through data analysis.

Sales, trading and research work collaboratively to help clients achieve their goals. The sales team is in touch with institutional clients about insights and strategic ideas that are executed by traders. All of this is informed by comprehensive research into financial markets and companies that allows us to give the best possible advice.

Working on one of our dynamic teams, your day-to-day will vary based on your team and what's going on in the markets. You will use your passion and critical thinking skills to solve real business problems, innovate new client offerings outside of our traditional products, work on complex mathematical models and cutting-edge methodologies, collaborate with our development teams using machine learning techniques, and analyze data to come up with innovative insights for clients.

You'll also write reports, build updated financial models, and support multi-billion-dollar transactions

#### Valued Qualities

We're looking for inquisitive, creative thinkers who can react quickly to changing markets. Our teams need a diversity of thought to be successful, so we're looking for people with different backgrounds, degrees and experiences. Those who work well in teams and can build long-term relationships with colleagues and clients do well here.

### Key skills

You must have strong critical thinking and communication skills along with excellent analytical, quantitative and interpersonal skills. You'll need to be able to work independently and with our teams to produce accurate, detailed work under pressure. Interest in financial markets is a plus.

## **SAMPLE RESUME**

For a copy of this sample resume, visit: https://www.smc.edu/studentsupport/career-services/careerinterest-areas/stem-career-interestarea/stem-career-guides/

## Jane Corsair

1234 Pico Avenue Ant 567 Los Angeles, California 90025

To be Conferred June 2021

#### EDUCATION

Santa Monica College, Santa Monica, California Associate in Science for Transfer Degree, Mathematics Certificate of Achievement, Marketing

GPA: 3.5

- Campus Involvement: STEM Program, Data Analysis Club, Women in Business
- Relevant Coursework:

Business: Introduction to Business, Principles of Marketing, Business Communications, Principles of Selling, Marketing Research and Consumer Behavior, Introduction to Investments Mathematics: Statistics, Calculus Discrete Structures, Multivariable Calculus and Linear Algebra Physical Sciences: Calculus-based General Physics and lab

Software Skills: Proficient: Microsoft Office Suite, Google Workspace, MailChimp, Adobe Photoshop Math and Business: E-Commerce, Consumer Behavior, Market Research Data and Data Sources, Analyzing financial

Social Media Platforms: Facebook, Instagram, Twitter

Languages: Mandarin - Bilingual

#### RELATED EXPERIENCE

Sales Associate

Target, Los Angeles, California

August 2019 - Present

- · Maintain accurate and attractive merchandise displays, ensuring strategic placement of products in order to maximize purchases
- · Assisted team members in handling cash registers, organizing inventory room, labeling products, unloading merchandise, and cleaning up
- Train new employees on upselling, cross-selling, and customer service techniques

#### RELATED COURSES

#### Introduction to Investments

August 2020 - December 2020

Santa Monica College, Santa Monica, California

- Developed a personal investment plan applying investment principles and strategies
- Created and appraised investment portfolios
- Analyzed financial statements and reports, incorporating methods of stock, bond, and mutual fund evaluation
- Utilized financial statements, key financial ratios, and value investing methods to evaluate the relative strength of companies and possible investment opportunities
- Created an investment pitch that included prior analysis of an industry and fundamental analysis of a company

Business Communications Santa Monica College, Santa Monica, California

February 2020 - June 2020

- Composed a formal analytical business research report
- Planned, organized, and wrote memos, emails and reports suitable for a variety of business situations including quantitative and business legal contexts
- Analyzed appropriate usage of technological platforms of social media, business related internet writing context and web resources to solve business communication problems
- Utilized cross cultural sensitivity to audience needs and desires

#### LEADERSHIP AND COMMUNITY INVOLVEMENT

Math and Science Tutor

Mar Vista Family Center, Los Angeles, California

August 2020 - Present

- Conduct 1 hour individual and group math and science tutoring sessions to underrepresented students attending the local elementary schools
- Design tutoring lesson plans to include quizzes and interactive games to ensure academic growth and comprehension
- Teach students about proper study habits

## **ADDITIONAL HELP**

## For additional STEM Internships, Career Videos, and Resources, visit

https://www.smc.edu/student-support/careerservices/career-interest-areas/stem-career-interestarea/

### PEER NAVIGATOR PROGRAM

Peer Mentoring | Workshops | For 1st Year Students

Email: peernavigator@smc.edu

Website: https://www.smc.edu/student-

support/academic-support/counseling/special-support-

programs/peer-navigator/

### **CAREER SERVICES**

Major and Career Exploration I Employment Resources I Workshops

Phone: (310) 434-4337

Email: careerservices@smc.edu

Website: www.smc.edu/careerservices

### STEM PROGRAM AND ACADEMIC COUNSELING

Academic Counseling, I Peer Mentors I Tutoring I Workshops I STEM Club

Phone: (310) 434-3988 Email: stem@smc.edu

Website: www.smc.edu/stem

## **COUNSELING 12 AND 15 AND SCIENCE 10**

Counseling 12 - Career Planning

Counseling 15 - Job Search Techniques

Science 10 - Principles and Practice of Scientific Research

## SRI/STEM PROGRAM

Academic Support I UCLA Internship I Application Required

Phone: (310) 434-3988 Email: stem@smc.edu

Website: www.smc.edu/stem